# SOUTHERN pervisors UNIVERSITY Meeting

## 1:30 p.m. Friday, December 13, 2013

Board Room 2nd Floor, J.S. Clark Administration Building Southern University and A&M College Baton Rouge, Louisiana

#### Southern University Board of Supervisors

1:30 p.m. Friday, December 13, 2013 Board of Supervisors' Meeting Room 2<sup>nd</sup> Floor, J.S. Clark Administration Building Southern University and A&M College Baton Rouge, Louisiana

#### AGENDA

- 1. Call to Order and Invocation
- 2. Roll Call
- 3. Adoption of the Agenda
- 4. Public Comments
- 5. Action Items
  - A. Minutes of the November 29, 2013 Board Meeting
  - B. Systemwide Bookstore Recommendation (Mr. Appleton)
  - C. Systemwide Food Service Recommendation (Mr. Appleton)
  - D. Resolutions

#### 6. Informational Items

- A. Interim Financial Report, as of October 30, 2013, SU System entities
- B. System President's Report
- C. Campus Reports
- 7. Other Business
- 8. Adjournment

Southern University Board of Supervisors 9:00 a.m. Friday, November 29, 2013 Strand 12 Meeting Room 2<sup>nd</sup> Floor, Hyatt Regency 601 Loyola Avenue New Orleans, Louisiana

Minutes

The meeting of the Board of Supervisors was convened by Chairwoman, Atty. Bridget A. Dinvaut. The invocation was given by Vice Chairman, Rev. Joe R. Gant, Jr.

PRESENT

Atty. Bridget A. Dinvuat - Chairwoman Rev. Joe R. Gant, Jr. - Vice Chairman Atty. Murphy F. Bell, Jr. Mr. Calvin W. Braxton, Sr. Ms. Simone R. Bray Atty. Tony M. Clayton Atty. Walter C. Dumas Mr. Raymond M. Fondel, Jr. Mr. Willie E. Hendricks Dr. Eamon M. Kelly Mr. Darren G. Mire Mr. Myron K. Lawson Mr. Mike A. Small Mrs. Ann A. Smith Dr. Leon R. Tarver, II Rev. Samuel C. Tolbert, Jr.

ABSENT

None

UNIVERSITY PERSONNEL ATTENDING System President Ronald Mason, Jr. Evola Bates, Chief of Staff System Vice Presidents Kevin Appleton, Tony Moore and Monique Guillory-Winfield Chancellors James Llorens (SUBR), Victor Ukpolo (SUNO), Freddie Pitcher (SULC), Ray Belton(SUSLA), and Vice Chancellor Adell Brown (SUAREC)

BOARD COUNSEL Atty. Winston DeCuir, Jr. and Tracie Woods

#### AGENDA ITEM 3: ADOPTION OF THE AGENDA

On motion of Rev. Gant, seconded by Atty. Bell, the agenda was adopted as printed.

Motion carried unanimously.

#### AGENDA ITEM 4: PUBLIC COMMENTS

None

#### AGENDA ITEM 5: CHAIRMAN'S REPORT

Atty. Dinvaut provided a report on the highlights of the Board, System and Campuses star performance, duties and accomplishments during her tenure as Chairwoman of the Board (January - November 2013).

Atty. Dinvaut took a point of personal privilege and thanked all her supporters for their support during her tenure as Chairwoman of the Board.

#### AGENDA ITEM 6. ELECTION OF THE BOARD OFFICERS FOR 2014

#### A. Chairman

Mr. Mire nominated Atty. Bridget Dinvaut for the position of Board Chairman for 2014. The nomination was seconded by Mr. Lawson.

On motion by Atty. Clayton and seconded by Rev. Tolbert, the nominations for Board Chairman were closed.

Atty. Dinvaut was elected by acclamation to the Office of Board Chairman for 2014.

B. Vice Chairman

Rev. Tolbert nominated Rev. Joe R. Gant, Jr. for the position of Board Vice Chairman for 2014. The nomination was seconded by Atty. Dumas.

On motion by Mr. Lawson and seconded by Dr. Tarver the nominations for Board Vice Chairman were closed.

Rev. Joe R. Gant, Jr. was elected by acclamation to the Office of Board Vice Chair for 2014.

Atty. Dinvaut and Rev. Gant expressed their appreciation to the members of the Board for reelecting them to their respective offices. Both pledged their continued commitment and best efforts toward the fulfillment of their responsibilities of their respective positions.

#### AGENDA ITEM 7: ACTION ITEMS A-G

On motion of Atty. Clayton and seconded by Mr. Mire, the following resolutions were approved.

Motion carried unanimously.

A. Minutes of the October 12, 2013 Board Meeting

RESOLVED by the Board of Supervisors for Southern University, that the minutes of the Board's regular meeting of October 12, 2013 Board Meeting be and it is hereby approved.

B. Fall 2013 Commencement Resolutions, SUBR and SUSLA

RESOLVED by the Board of Supervisors for Southern University, that the Fall 2013 Commencement Resolutions for Southern University - Baton Rouge and Southern University at Shreveport be and they are hereby approved.

C. Transfer of Funds to construct Small Business Incubator Building, SUNO

RESOLVED by the Board of Supervisors for Southern University, that the SUNO Administration's request to transfer \$350,000 to the Louisiana Office of Facility Planning and Control to award the construction contract for Small Business Incubator Building be and it is hereby approved

D. Signature Authority Request for CDBG Funding, SUNO

RESOLVED by the Board of Supervisors for Southern University, to authorize Dr. Victor Ukpolo, Chancellor of Southern University at New Orleans, authority to endorse an agreement between SUNO and the Office of Community Development Cooperative Endeavor in the amount of \$500,000 to renovate and supplement ongoing construction projects on SUNO's Lake and Park campuses, be and it is hereby approved.

E. Approval of Small Capital Outlay Project, SULC

RESOLVED by the Board of Supervisors for Southern University, that the Small Capital Outlay Project for Southern University Law Center, be and it is hereby approved.

F. Request for Sabbatical Leave, SULC

RESOLVED by the Board of Supervisors for Southern University, that the request for Sabbatical Leave for Professor Ollivette E. Mencer at Southern University - Law Center, effective Fall 2013 be and it hereby approved.

G. Approval of Personnel Action on Positions greater than \$60,000

RESOLVED by the Board of Supervisors for Southern University, that the Administration's recommendation for salary increase for Reginald Wilson, Associate Professor at Southern University - Baton Rouge, effective August 12, 2013 be and it is hereby approved.

#### AGENDA ITEM 8: INFORMATIONAL ITEMS

Reports were received by the Board on the following items:

A. Interim Financial Reports, as of September 30, 2013 SU System entities

A status report was given by Mr. Kevin Appleton, System Vice President for Finance and Business Affairs.

B. Priority Projects Updates by Campuses

A status report was given by Mr. Endas Vincent, System Director of Facilities Planning.

Discussion ensued regarding the renovations of the SUBR University Place.

Mr. Lawson suggested that if renovations are not completed by the given date, that the State contractors that are providing service to SUBR University Place be invited to attend the next scheduled Board meeting to provide an update.

#### C. Sexual Harassment Training Presentation

Atty. Tracie Woods informed the Board that a package had been mailed to them, enclosing the 2013 Preventing Sexual Harassment Course CD to be viewed by them, to comply with the State of Louisiana Policy on Preventing Sexual Harassment in the workforce. She also stated that a certification letter was enclosed for their signature, certifying that they have completed the course. She asked that the certification letter be submitted to her before Friday, December 13, 2013.

D. System President's Report

President Mason informed the Board that the Southern University SUSLA connect program is being used as a model throughout the higher education systems in Louisiana.

Continuing, President Mason stated that there has been national discussion regarding the elimination of historically black colleges and universities. He also stated that he has spoken with the Secretary of Education regarding the credit rules changes to the Parent Plus loan and the restructuring of financial aid that will affect the admission to historically black colleges and universities.

Lastly, Dr. Mason thanked the Board for their support and vision for the SU System.

Atty. Clayton stated that he would like SU System to develop a community outreach program in Lake Charles, LA because of the massive growing economy.

Responding, Dr. Mason stated that he is scheduled to meet with the Joint Boards of Chemical and Oil Associations of Lake Charles, to establish a partnership with Southern University System.

E. Campus Reports

Monthly updates were given by the campus Chancellors. Details can be found on the Board's website and on tape.

Chancellor James Llorens informed the Board that the SUBR Fall 2013 Commencement Speaker is, Deborah (Augustine) Elam, an alumnus of Southern University - Baton and president of the GE Foundation and Chief Diversity Officer for GE.

Chancellor Upkolo invited the Board members to a "Thank You Breakfast" on Saturday, November 29 at the Hyatt Regency New Orleans. He also introduced SUNO Alumni President, Elder Bessie Vaughn.

Rev. Gant asked Chancellor Pitcher to provide a report of the SULC bar passage rate for the past ten years at the Board's December 2013 meeting.

#### AGENDA ITEM 9: OTHER BUSINESS

Atty. Clayton invited Board members to his Annual Christmas Party on Friday, December 13. He also gave commendations to Atty. Dinvaut on her positive leadership as Chairwoman of the Board.

Responding, Atty. Dinvaut, thanked Atty. Clayton and stated that she look forward to working with each Board member and the entire SU family.

Chairwoman Dinvaut thanked the New Orleans City Council for a proclamation recognizing the 40<sup>th</sup> Annual Bayou Classic.

On motion of Atty. Clayton, seconded by Mr. Mire, the following resolutions were amended to the agenda and approved.

Motion carried unanimously.

RESOLVED by the Board of Supervisors for Southern University, that the resolutions of condolences to the families named below be and they are hereby approved.

-Ms. Arlene Jan Hall Sampson -Mr. Charles Rayfield Kelly -Dr. Julia Purnell -Dr. Joseph Meyinesse -Mr. Michael Broyard -Mrs. Marina Dumas-Haynes -Ms. Maria Perrault -Rev. T.J. Jemison

RESOLVED by the Board of Supervisors for Southern University, that commendations be and they are hereby extended to Judge Wilford Carter on his retirement from the 14<sup>th</sup> Judicial Court in Calcasieu Parish.

#### AGENDA ITEM 10: ADJOURNMENT

On motion of Atty. Clayton, the meeting was adjourned.

#### Southern University and A& M College System Request for Proposal (RFP) Number 10112 Campus Bookstore Lease Operations

#### **Executive Summary & Recommendation**

#### Background

The purpose of RFP was to obtain proposals from qualified companies interested in providing the operation of bookstore services on all of Southern University System's (SUS) campuses. Two campuses - Southern University Baton Rouge (SUBR) and Southern University Shreveport Louisiana (SUSLA) - had expiring contracts with Follett Higher Education Group. There was no bookstore located on the Southern University New Orleans (SUNO) campus. Because both SUBR and SUSLA were required to solicit proposals for bookstore services, SUS decided to pursue a process to determine if a greater overall financial return and improved services could be obtained for all campuses through a contract with one service provider.

#### Process

The process which was managed through the Director of Purchasing and the Director of Auxiliary Services, working under the purview of the Vice President for Finance and Business Affairs, included planning, scheduling, development of specifications, writing of the RFP, evaluation of proposals, and negotiation of the agreement. Each campus Chancellor was asked to recommend representatives to serve on a committee to identify specific campus needs and requirements and to develop broad and specific criteria on which proposals would be evaluated. A RFP was prepared to encompass a five year contract term, with a five year renewal option. All interested potential proposers attended a mandatory pre-proposal conference, and mandatory site visits were held at SUNO, SUBR and SUSLA. Vendors were given the opportunity to present written questions to which we provided written responses. Only one vendor, Follett Higher Education Group, submitted a valid proposal in the required timeframe. One other interested party, Nebraska Book Company, submitted their proposal after the published deadline. The late proposal was deemed unacceptable and returned to the vendor. The Bookstore Review and Evaluation Committee, with representation from each campus, thoroughly reviewed and evaluated the proposal from Follett Higher Education Group.

#### **Conclusions and Recommendation**

The Bookstore Review and Evaluation Committee found that Follett's proposal met the overall services and financial objectives desired by the SUS. The committee recommended awarding the contract for operation of campus bookstore services to Follett Higher Education Group.

Key Elements of the recommended proposal include:

• Total projected financial return of over \$8.3 million during the term of the contract.

- Operation of a new bookstore to be located on the SUNO campus.
- Operation of a satellite store in the Southern University Law Center to service the specific needs of Laws students, faculty, and staff.
- Other additional benefits:
  - o Guaranteed commissions (rent) of \$3.7 million
  - Projected commissions of \$3.8 million above the guaranteed amount.
  - o Capital Investments of \$620,000
  - Scholarships in the amount of \$200,000

#### Southern University System Bookstore Recommendation Financial Summary

	Follett			lett		·····
	Accept	ed 2013-18 Alternative w/Renewal	Las	t Contract 2003-13		Difference
Annual Minimum Guarantee	\$	3,745,099.00	\$	1,699,000.00	\$	2,046,099.00
Projected commissions alternative	\$	3,824,231.00	\$	586,532.34	\$	3,237,698.66
Capital Investments	\$	420,000.00	\$	335,000.00	\$	85,000.00
Other	\$	200,000.00	\$	-	\$	200,000.00
Scholarship (annual)	\$	200,000.00	\$	130,000.00	\$	70,000.00
Total	\$	8,389,330.00	\$	2,750,532.34	\$	5,638,797.66
Commission Percentage	90% of c	alculated commission	8.1% ov	ver 2 mil-SUBR		
	on GR for previous year		6.5% under 2 mil-SUBR			
			10.1% c	over 1 mil-SUSLA		
			8.1% un	nder 1 mil-SUSLA		



PURCHASING DEPARTMENT P. O. Box 9534 (225) 771-4580 (225) 771-2026 (FAX)

INTENT TO AWARD

VIA EMAIL

July 1, 2013

Mr. Gerald Sullivan, Vice President of Marketing Southern Region Follett Higher Education Group, Inc. 1818 Swift Drive Oak Brook, Illinois 60523

#### Re: Proposal Number 10112- Campus Bookstore Operation Lease

Dear Mr. Sullivan:

I am pleased to inform you that your firm has been selected to receive the award of RFP 10112 to provide the Campus Bookstore Operations for the Southern University System. The University intends to enter into a contract with your firm for the services set forth in the solicitation. Final award will be contingent upon successful contract negotiation.

We look forward to working with your firm on this project.

Sincerely Linda A. Antoine

**Director of Purchasing** 

Ms. Tracie Woods, General Counsel, SUS cc: Mr. Kevin Appleton, VP for Finance & Business Affairs and Comptroller, SUS Dr. James L. Llorens, Chancellor-SUBR Dr. Freddie Pitcher, Chancellor-Law Center Dr. Victor Ukpolo, Chancellor-SUNO Dr. Ray L. Belton, Chancellor-SUSLA Mr. Flandus McClinton, VC for Finance & Adm.-SUBR Mr. Terry Hall, VC for Finance & Adm., Law Center Mr. Julian Renthrope, VC for Finance & Adm.-SUNO Mr. Benjamin Pugh, VC for Finance & Adm.-SUSLA

Baton Rouge, Louisiana 70813-0400 [225] 771-2011 "A People's Institution Serving the State, the Nation, and the World."

ATTACHMENT D

#### MANDATORY RESPONSE FORM

RFP NO. 10112

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#### SOUTHERN UNIVERSITY AND A&M COLLEGE SYSTEM Bookstore Operations

SOUTHERN UNIVERSITY- BATON ROUGE, NEW ORLEANS, SHREVEPORT AND LAW SCHOOL

I.

#### ANNUAL MINIMUM GUARANTEE PROPOSED

CONTRACT YEAR	MINIMUM GUARANTEE
2013-14	\$260,000 OR alternative guarantee of \$575,000
2014-15	\$ 260,000 OR alternatively 90% of the calculated commission of the immediately preceding year
2015-16	\$ 260,000 OR alternatively 90% of the calculated commission of the immediately preceding year
2016-17	\$ 260,000 OR alternatively 90% of the calculated commission of the immediately preceding year
2017-18	\$260,000 OR alternatively 90% of the calculated commission of the immediately preceding year

II.

FINANCIAL COMMISSION RATES PROPOSAL

DEPARTMENT/ CATEGORY	PROJECTED SALES	PERCENTAGE COMMISSION	DOLLAR COMMISSION
Law School Sales	\$1,641,000 over 5 years	6.5% of gross revenue of all Law School sales	\$106,665 over 5 years
All other sales (Baton Rouge, New Orleans & Shreveport bookstores)	\$26,100,000 over 5 years	13.0% of all gross revenue up to \$5,000,000; plus	\$3,393,000 over 5 years
	\$1,900,000 over 5 years	15.0% of any part of gross revenue over \$5,000,000, but less than \$7,500,000; plus	\$285,000 over 5 years
<b>TOTAL REVENUE F</b>	PROJECTIONS \$3.	784,665 commission over 5 year	Ś

#### III. ANNUAL COMMISSION PAYABLE

The annual commission payable shall be the percentage of gross revenues or the guaranteed annual minimum, whichever is greater.

IV. INVESTMENT IN FACILITIES PROPOSAL

Please state the total dollar amount that the contractor is willing to invest in facility \$ 420,000 for all bookstores

V. OTHER CONTRIBUTION(S)

Please state any other contribution that the contractor is willing to invest in University \$ One-time payment of \$100,000 and \$15,000 annual textbook scholarship.

INITIAL AND RETURN THIS PAGE TR 45



#### 7. FINANCIAL ARRANGEMENTS

Please provide information which includes proposed financial arrangements, pricing structures, and capital investment details for each site. Specify any anticipated remodeling or renovation to the existing bookstore facilities and the proposed financial arrangement for the cost of such remodeling or renovation. Describe the method used to validate sales reports and information provided to the University.

#### **Financial** Commitment

Follett is committed to your success, to maximizing market share, and to providing the *greatest overall return*, if not the highest commission percentage. Any contractor can provide a high commission return, and then cut payroll, hours, and other service programs to achieve the commission return—this is a bad strategy which will result in out-of-stock items, poor customer service, management turnover, and in short order a much lower cash return.

Follett invests in good service, and our locally based Regional Manager will be standing by to assist your Store Managers and each Southern University campus in any way that we can. Follett is also a partner that you can trust, and we will gladly revisit the store revenue and commission return through the contract term at your request.

Follett offers a ten-year competitive financial proposal that sets the standard in the bookstore management industry. We offer you a commission based on each of the bookstore's sales.

All Campuses Except Law School 13.0% of all Gross Revenue\* up to \$5,000,000; plus 15.0% of any part of Gross Revenue over \$5,000,000, but less than \$7,500,000; plus 16.0% of any part of Gross Revenue over \$7,500,000.

Law School 6.5% of Gross Revenue\* of all Law School sales

#### Annual Guarantee

Follett will comply with the University's request for a \$260,000 minimum guaranteed annual payment.

As an alternative, Follett would like to propose an annual guarantee of \$575,000 for the first year. If in the first full contract year during the term of this Agreement, calculated commission payments to School are less than \$575,000 ("Guaranteed Annual Income"), Follett will pay School an additional amount necessary to bring total payments to School for that year up to the Guaranteed Annual Income. Follett will provide a Guaranteed Annual Income in all future years of this agreement that will be an amount equal to ninety percent (90%) of the calculated commission on gross revenue of the immediately preceding year.

#### Textbook Scholarship

Follett will provide \$15,000 annually in textbook scholarships for each full contract year during the term of this Agreement, in the form of gift cards or as an accounts receivable account. These scholarships will be administered by your administration.

#### Faculty and Staff Discounts

Follett will offer a 10% discount on all purchases over \$1.00 (excluding textbooks, sale merchandise, computer hardware, and academically discounted software) to staff, faculty, administration, graduate assistants, teaching assistants and research assistants.

#### **Departmental Discounts**

Follett is committed to offering a departmental discount of 20% on all purchases over \$1.00, excluding textbooks, sale merchandise, computer hardware, and academically discounted software.

#### **Retail Selling Prices**

In operating the Store, Follett will charge industry standard, competitive and fair prices, which, at present, are as follows:

- On new textbooks and trade books, not more than the publishers' list price, or a 25% gross margin (cost divided by .75) on net price books and list price books sold to Follett at less than a 25% discount off list, plus freight and handling costs and rounded up to the next quarter.
- On coursepacks, text "packages," "kits," "sets," and "bundles," and nonreturnable and return-restricted texts, not more than a 30% gross margin (cost divided by .70), plus freight and handling costs and rounded up to the next quarter.
- On ebooks and other digital content, when Follett determines the end-user price, Follett will follow the same pricing rules applicable to coursepacks, and when the publisher determines the end-user price and Follett acts as agent, Follett will use the publisher price.
- On used books, including cloth, paperback and others, not more than 75% of the new textbook selling prices rounded up to the next quarter.
- On rental books, Follett will be setting rental fees for each title, and any given title's fee may vary as a percentage of the retail selling price.
- On general merchandise, not more than the normal gross profit margin for similar merchandise in the college bookstore industry.

#### Southern University and A&M College System Request for Proposal (RFP) Number 10128 Lease of Space for Food Services Operations

#### **Executive Summary and Recommendation**

#### Background

The purpose of the RFP was to obtain proposals from qualified companies interested in operating the food services programs on all of Southern University System's (SUS) campuses. Two campuses had expiring contracts with food service companies - Southern University New Orleans (SUNO) which was contracted with Sodexo, and Southern University Shreveport Louisiana (SUSLA) which was contracted with Moliere Enterprises, LLC. The Baton Rouge campus (SUBR) was in the 6<sup>th</sup> year of a 10 year agreement with Aramark. Because both SUNO and SUSLA were required to conduct a bid, or RFP process, SUS decided to pursue a process to determine if greater overall financial return, and improved services could be obtained through a contract with one provider for all campuses, rather than multiple contracts with different food service providers on each campus.

#### **Process**

The process was managed through the Director of Purchasing and the Director of Auxiliary Services, working under the purview of the Vice President for Finance and Business Affairs. The Berkshire Group, a management consulting firm was hired to assist with planning, scheduling, development of specifications, writing of the RFP, evaluation of proposals, and negotiation of an agreement. Each campus Chancellor was asked to recommend representatives to serve on a committee to identify specific campus needs and requirements, and develop broad and specific criteria on which proposals would be evaluated. An RFP was prepared for a ten year contract term, with a five year renewal option. We hosted a mandatory Pre-Proposal Conference that was attended by all potential bidders, who also participated in mandatory site visits that were conducted at SUNO, SUBR and SUSLA. Vendors were given an opportunity to present written questions to which we provided written responses. Formal proposals were submitted by the following companies - Aramark, Sodexo, Perkins Management, and Bethune Services. The Food Service Review and Evaluation Committee, with representation from each campus, thoroughly reviewed and evaluated the proposals received from Aramark, Sodexo, and Perkins Management. The proposal from Bethune Services, which was reviewed, was deemed non-responsive due to Bethune not meeting a mandatory requirement in the RFP. Formal presentations were made by Aramark, Sodexo, and Perkins Management. The presentations were attended by Food Service Review and Evaluation Committee members, as well as campus and system administrators.

#### Conclusions and Recommendation

The leverage and economies of scale provided through the prospect of consolidating the campus' food services programs under a single service provider resulted in proposals that provided a greater financial return, and the expectation of enhanced facilities and services for all campuses, including SUBR. The committee found that all of the qualified food service proposals provided the overall services desired by the campuses, but Aramark's proposal better satisfied the financial objectives of the SUS. The committee recommended that we proceed with awarding the contract for operation of food services to Aramark. Further discussion with Aramark indicates that they are willing to consider a minority partner in execution of the food service program, and discussions in that regard are currently underway.

Key elements of the recommended proposal include:

- Total projected financial return of over \$31.5 million over the life of the contract
- Guaranteed commissions (rent) with an escalator so that SUS receives an increased amount each year. The total guaranteed commissions over the life of the term is over \$21.7 million
- Unrestricted grants of \$1.75 million, in two components. A \$1 million payment upon execution of the agreement, with an additional \$750,000 in year 6 of the agreement
- Substantial investment in facilities with \$2.1 million in new capital investment and an additional \$100,000 in annual refurbishment/refresh accrual funding. The annual amount can be used each year for minor refreshes, or accumulated to fund major renovations or new food service concepts
- Other additional benefits
  - Aramark is willing to pre-pay the first two years of guaranteed commissions in the amount of \$2.233 million
  - An annual maintenance fund totaling \$965,000 over the term
  - In-kind catering worth \$690,000 over the term
  - Annual scholarships with a value of \$390,000 over the term

OFFICE OF AUXILARY SERVICES (225) 771-4856

Fax: (225) 771-5611

October 17, 2013

Southern University ATTN: Ms. Linda Antoine, *Director of Purchasing* J. S. Clark Annex Bldg. – 1<sup>st</sup> fir. Baton Rouge, LA 70813

#### **RE: Food Service Operations – Review and Recommendation of Award**

Dear Ms. Antoine:

A review of proposals submitted by Aramark, Bethune Services, Perkins Management, and Sodexo for Food Service operations on Southern University System campuses was recently completed. The following was decided and agreed upon by the Food Service Review and Evaluation Committee:

Agricultural & Mechanical College

- Bethune Services did not respond to the mandatory request in the RFP for a response regarding all campuses; thus Bethune's proposal was deemed non-responsive and not included in the full evaluation.
- Proposals submitted by Aramark, Perkins, and Sodexo provided the overall services desired by the University; however, Aramark's proposal better satisfied the objectives financially within the RFP.

It is the recommendation of the Food Service Review and Evaluation Committee to award the contract to Aramark for operation of food services on the University's campuses. The committee also noted concerns relating to the chosen proposal (please see attached).

If you have any questions or need further information, please contact me. Thank you for your assistance with this matter.

Sincerely, CLOON

LaTonya Green-Jones, M. A Director of Auxiliary Services

Approval:

Mr. Kevin Appleton, Vice President of Finance & Admin. - SUS

Approval:

Dr. Ronald Mason, President - SUS

cc: Mr. Flandus McClinton - SUBR Mr. Jullin Renthrope - SUNO Mr. Ben Pugh - SUSLA Dr. James Llorens, PhD. - SUBR Dr. Victor Ukpolo, Ph.D. - SUNO Dr. Ray L. Belton, Ph.D. - SUSLA

#### Comparison of Vendor Financial Terms & Conditions Based on 15- Year Term for SUBR, SUNO & SUSLA

Company	One-Time Upfront Payment	Guaranteed Annual Payment	One-Time Facilities Payment	Annual Refurbishment/Maint enance Payment	Annual Food/Product Donations	Commission Rates	Projected Total 15 year Financial Return
Aramark	\$1,150,000(1)	\$1.1 million in Year 1 with 3% escalation each subsequent year. (2)	Net \$1.75 million (other \$1.164 million to retire existing paid Aramark investment)	\$150,000; 3% escalation on the \$50,000 portion.	\$50,000	Board Sales at 19%; National Brand Sales at 10% and Other Retail Sales at 12%.	\$31.5 Million (3)
Sodexo	\$750,000	\$735,000	Net \$2,608,931 (other \$1.164 million to retire existing paid Aramark investment)	\$55,000	\$40,000(4)	Board Sales at 15%; Retail Sales at 10%; Catering Sales at 10% and Concession Sales at 20%.	\$21.0 Million
Perkins	\$150,000	\$188,298	Net \$5.9million after paying \$1.1164 owed to Aramark	\$0.0	\$303,333	7% Net Cash Sales on Retail and Catering Sales; Meal plans average 20% less than Aramark and Sodexo.	\$23.0 Million, including implied commissions of \$9.6 million (6)

1. \$1,150,000 to be paid within 30 days of contract execution.

2. Aramark has agreed to prepay two years worth of commissions, \$2,330,000, in July 2014.

3. Aramark projected financial return at \$31.5 million.

4. Increases to \$49,000 in Year 6 and to \$58,000 in Year 10.

5. Sodexo projected financial return: with Board Commission at 15% based on 2,050 Board Plans (\$21,686,640); ranging to Board Commission at 19% based on 2,450 Boards Plans (\$26,786,640).

6. Perkins projected financial return at \$13.4 million. Implied commissions based on lower meal plan costs bring total projected financial return to \$23.0 million, assuming mark up of meal plan prices consistent with Aramark proposal.

#### Food Service Recommendation

#### **Projected 15 Year Financial Return**

Annual Minimum Gu	\$	· · ·		
Total Minimum Guarantee:			yearly increases 21,854,855.28	
Scholarship Awards	Scholarship Awards			
Capital Improvemen	t:			
	Capital Improvement		3,264,522.00	
	Refresh/refurb	\$	1,500,000.00	
	Annual Maint.	\$		
Total Capital Improv	ement:	\$	5,729,306.04	
Unrestricted:				
	Unrestricted - Yr 1	\$	5 1,000,000.00	
	Unrestricted - Yr 6	\$	750,000.00	
Total Unrestricted P		3	1,750,000.00	
Food/Catering Dona	tions:	\$	690,000.00	
Retail/Catering Com	missions:	\$	5 1,091,361.00	
<b>Commission Percenta</b>	iges:			
	Broad		2% to 19%	
	Branded Retail		2% to 10%	
	Catering		2% to 12%	
	Other		2% to 12%	
Projected Total Fina	ncial Return	4	31,505,522.32	
Projected Annual Di	stributions:			
1 10,0000 2 7 4 11 4 4 7 9	Year 1 Total		4,842,349.40	
	Year 2 Total			
	Year 3 Total	4		
	Year 4 Total	1		
	Year 5 Total		5 1,618,263.24	
	Year 6 Total	3	3,162,413.20	
	Year 7 Total	4	5 1,707,747.69	
	Year 8 Total		5 1,754,302.62	
	Year 9 Total	4		
	Year 10 Total	4		
	Year 11 Total	4		
	Year 12 Total	9		
	Year 13 Total	9		
Year 14 Total			5 2,061,412.28	
	Year 15 Total	4	5 2,117,610.77	
Projected Total Financial Return			31,505,522.32	
			\$1,196	
Student Meal Plan C	Student Meal Plan Costs:			

Proposed highest meal plan

\$1,325

#### **REQUEST FOR PROPOSALS**

-3

# Lease of Space for Food Service Operations Southern University and A & M College System: Baton Rouge, New Orleans & Shreveport Campuses Office of the President

#### **RFP** Schedule of Events

1. RFP mailed to Prospective Proposers and Posted to LaPAC.       July 15, 2013         2. Mandatory Pre-Proposal Conference: Location: Southern University- New Orleans Campus Administration Bldg. Conference Room 306, 6400 Press Dr, New Orleans, LA 70126 Ph (225) 286-5020       July 29 <sup>th</sup> 9:00 AM         3. Mandatory Tour New Orleans Campus       July 29 <sup>th</sup> immediately following mandato pre-proposal conference.         4. Mandatory Tour Baton Rouge Campus: Purchasing Department JS Clark Administration Bldg, 1 <sup>th</sup> Floor James L. Prestage Drive Baton Rouge, LA 70813 Ph (225) 771-4580/4587       July 29 <sup>th</sup> - 2:00 PM         5. Mandatory Tour Shreveport Campus: Leonard C. Barnes Administration Bldg, 1 <sup>th</sup> Floor, Room A-23 3050 Martin Luther King, Jr. Dr. Shreveport, LA 71107 Ph (318) 670-6355       July 31 <sup>th</sup> - 10:00 AM         6. Deadline to receive written inquiries. <i>Deadline to receive written inquiries.</i> <i>Deadline for Submitting Responses</i> <i>Opening Date &amp; Time</i> August 12 <sup>th</sup> - 5:00 PM         9. Presentations with Proposers, if requested.       Week of September 16 <sup>th</sup> 10. Submission of Best & Final Offers, if requested.       September 23 <sup>rd</sup>	KFP Sch	ledule of Events
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12 Combined D. St. A.T.	Mail or E-mail.	week of September 23"
P. Courtact Dialing & Execution D. Court and	12. Contract Drafting & Execution.	By October 1 (th
12. Contract Dratting & Execution.     By October 14 <sup>th</sup> 13. Contract Initiation     November/December 2013	13. Contract Initiation	

NOTE: The Southern University reserves the right to revise this schedule. Any such revision will be formalized by the issuance of an addendum to the RFP. Initial and return this page with proposal\_\_\_\_

\_3

#### ADVERTISEMENT FOR PROPOSALS

Scaled proposals will be received in accordance with LA Revised Statute 17:3361 by Southern University, Baton Rouge, Louisiana, in the Purchasing Office, J. S. Clark Administration Building Annex, South Entrance, I<sup>#</sup> Floor East or PO Box 9534-Baton Rouge, LA 70813 until the date indicated for the following: Bidders are responsible for ensuring timely delivery of proposals. The Purchasing Department is not responsible for any delays caused by bidders' chosen means of bid delivery. Failure to meet bid opening date and time will result in rejection of bids.

REQUEST FOR PROPOSALS Lease of Space Food Service Operations Southern University System SEPTEMBER 9, 2013 AT 3:00 PM (CT) PROPOSAL NUMBER 10128

MANDATORY PRE-BID CONFERENCE & SITE VISIT/TOUR (Site visits/tours on three (3) campuses)- (Central Time) Mandatory Pre-Proposal Conference and Site Visit/Tour July 29, 2013 @ 9:00 AM Location: Southern University New Orleans

outhern University New Orlean Administration Building Conference Room # 306 New Orleans, 1.A 70126 (504) 286-5020

Mandatory Site Visit/Tour

Location: Southern University Baton Rouge July 29, 2013 @ 2:00 PM Purchasing Department J.S. Clark Administration Building, Annex 1<sup>st</sup> Floor East—James L. Prestage Drive Baton Rouge, LA 70813 (225) 771-4587

Mandatory Site Visit/Tour

Location: Southern University Shreveport July 31, 2013 @ 10:00 AM Leonard C. Barnes Administration Building First Floor, Room A-23 Shreveport, LA 71107 (318) 670-6355

No additional compensation will be granted because of unusual difficulties which may be encountered in the execution of any portion of the work. Bidder shall visit the site and be familiarized with the local conditions under which the work is to be performed.

Inquiries will be accepted until August 12, 2013 by 5:00 PM. Inquiries shall be submitted to Linda A. Antoine at linda\_antoine@subr.edu or by fax (225) 771-2026.

Any person requiring special accommodations should notify the Purchasing Office of the type(s) of accommodation required not less than seven (7) days before the bid opening date.

Bids may be withdrawn by written, telegraphic or fax notice received at the address designated in the Invitation to Bid prior to the time set for bid opening, as recorded by date stamp at the Purchasing Office. Bids received after closing time will be returned <u>unopened</u>. Evidence of authority to submit the bid shall be required in accordance with R.S. 39:1594 (c)(4).

#### Proposal Guarantee

Guarantee shall be sent with proposal/bid made in the official name of the firm or individual under which business is conducted (showing an official business address); be signed by a person or persons authorized to legally bind the person, partnership, company or corporation submitting the proposal; and be accompanied by a refundable proposal security deposit of Fifteen Thousand Dollars (\$15,000.00) via certified or cashier's check or proposal bond written by a company licensed to do business in Louisiana.

#### Performance Bond

Successful bidder shall be required to furnish a Performance Bond in the sum of One Hundred Fifty Thousand Dollars (<u>\$150,000.00</u>) for the period the contract is in effect written by a company licensed to do business in Louisiana who is currently on the U.S. Department of the Treasury Financial Management Service List.

The Southern University System is a participant in the Louisiana for the Small Entrepreneurships Program (the Hudson Initiative) and the Louisiana Initiative for Veterans and Service-Connected Disabled Veterans-Owned Business Small Entrepreneurships. Bidders are encouraged to consider participation. A list of certified vendors and additional information can be obtained from website http://www.ledsmallbiz.com. Potential participants may also register at this website.

ALL BID SPECIFICATIONS CAN BE OBTAINED BY ACCESSING LOUISIANA STATE PURCHASING WEBSITE/LAPAC www.doa.la.gov/osp/lapac. BIDDERS ARE RESPONSIBLE FOR CHECKING LAPAC FOR ADDENDUM.

For any questions concerning proposal documents, please contact Linda A. Antoine, Director of Purchasing @ (225) 771-4587.

#### **Kevin Appleton**

From:	Kevin Appleton
Sent:	Friday, August 09, 2013 4:03 PM
То:	Ronald Mason, Jr
Cc:	Evola Bates
Subject:	FW: Advertisement for Food Service RFP and schedule of events
Attachments:	advertisement for food service rfp 2013.pdf; food service rfp 2013 schedule of events.pdf

#### Dr. Mason,

In accordance with board bylaws, please forward the attached advertisement of notice of bids and schedule of events for the food services RFP to members of the board. Board members are also invited to be present at the opening of bids and at the discussion of the bids or summary quotations of bids under consideration. The bid opening is scheduled for September 9, 2013 at 3:00pm.

Kevin Appleton, CPA Vice President for Finance and Business Affairs and Comptroller Southern University and A&M College System J.S. Clark Administration Building., 4<sup>th</sup> Floor Baton Rouge, LA 70813 225-771-5550 office 225-771-2807 fax Kevin appleton@sus.edu www.sus.edu

From: Linda Antoine [mailto:linda\_antoine@subr.edu] Sent: Friday, August 09, 2013 3:45 PM To: Kevin Appleton Subject: Advertisement Info Food Service

Proposal was advertised in the N.O. and B.R. Advocate, the Shreveport Times and LaPAC (State Purchasing web site)

#### **Exhibit 3: Evaluation Criteria**

The following criteria are of importance and relevance to the evaluation of this RFP and will be used by the Evaluation Committee in the evaluation of the qualifications, technical, and financial proposals. The proposal will be evaluated based on the material and the substantiating evidence presented to the SUS, not on the basis of what may be inferred. The scores for the Financial, Technical, and Qualifications Proposals will be combined to determine the overall score. The Proposer with the highest overall score will be recommended for award.

The evaluation committee shall assign points to its evaluation of each Proposal as follows:

Evaluation Criteria	Possible Points
Qualifications Proposal	15
Technical Proposal	25
Financial Proposal	60
Total Possible Points	100

#### Qualifications Proposal

Qualification proposals will be evaluated based upon but not limited to the following criteria:

Company Qualifications and Experience	10 points
(includes Reference Checks, depth of College Bookstore Experience, etc.)	
Company's Financial Stability	5 points
TOTAL POINTS:	15 points

#### Technical Proposal

Technical proposals will be evaluated based upon but not lin	nited to the following criteria:
• Understanding of Nature and Scope of RFP	10 points
(Provision of services requested)	
Customer and Support Services	5 points
<ul> <li>Approach and Methodology</li> </ul>	<u>10 points</u>
(includes plans of operation, marketing, personnel, etc.)	
TOTAL PO	OINTS: 25 points

#### **Financial Proposal**

Financial proposals will be evaluated based upon but not limited to the following criteria: Financial Return to the University

٠	Annual Minimum Guarantee		20 points
٠	Percent Commission		10 points
٠	Other: Scholarship/Student Award		10 points
٠	Capital Investment		20 points
	-	TOTAL POINTS:	60 points

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#### **Exhibit #2: Veterans and Small Entrepreneurs Initiatives**

#### Participation of Veteran Initiative and Hudson Initiative Small Entrepreneurships Will be Scored as Part of the Technical Evaluation.

The State of Louisiana Veteran and Hudson Initiatives are designed to provide additional opportunities for Louisiana-based small entrepreneurships (sometimes referred to as LaVet's and SE's respectively) to participate in contracting and procurement with the state. A certified Veteran-Owned and Service-Connected Disabled Veteran-Owned small entrepreneurship (LaVet) and a Louisiana Initiative for Small Entrepreneurships (Hudson Initiative) small entrepreneurship are businesses that have been certified by the Louisiana Department of Economic Development. All eligible vendors are encouraged to become Oualification requirements and online certification are available at certified. https//smallbiz.louisianaforward.com/index 2.asp.

Ten percent (10%) of the total evaluation points on this RFP are reserved for proposers who are themselves a certified Veteran or Hudson Initiative small entrepreneurship or who will engage the participation of one or more certified veteran or Hudson Initiatives small entrepreneurships as subcontractors:

A current list of certified Veteran-Owned and Service-Connected Disabled Veteran-Owned and Hudson Initiative small entrepreneurship may be obtained from the Louisiana Development Certification System at Economic Additionally, a list of Hudson and https://smallbiz.louisianaforward.comlindex 2.asp. Veteran Initiative small entrepreneurships, which have been certified by the Louisiana Department of Economic Development and who have opted to register in the State of Portal Louisiana LaGov Supplier https://lagoverpvendor.doa.louisiana.gov/iri/portal/anonymous?guest\_user=self\_reg mav be accessed from the State of Louisiana Procurement and Contract (LaPAC) Network https://www.prd.doa.louisiana.gov/osp/lapac/vendor/srchven.asp. When using this site, determine the search criteria (i.e. alphabetized list of all certified vendors, by commodities, etc.) and select SmallE, VSE, or DVSE.

Reserved points shall be added to the applicable proposers' evaluation score as follows: **Proposer Status and Reserved Points** 

- Proposer is a certified small entrepreneurship: Full amount of the reserved points
- Proposer is not a certified small entrepreneurship but has engaged one or more certified small entrepreneurships to participate as subcontractors:

  - 1. Participating small entrepreneurship: 1/5<sup>th</sup> of the reserved points 2. Participating small entrepreneurship: 2/5<sup>th</sup> of the reserved points
  - 3. Participating small entrepreneurship: 3/5<sup>th</sup> of the reserved points
  - 4. Participating small entrepreneurship: 4/5<sup>th</sup> of the reserved points
  - 5. Or more participating small entrepreneurship: Full amount of the reserved points

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If a proposal is not a certified small entrepreneurship as described herein, but plans to use certified small entrepreneurship(s), proposer shall include their proposal the names of their certified Veteran Initiative or Hudson Initiative small entrepreneurship subcontractor(s), a description of the work each will perform, and the dollar value of each subcontract.

During the term of the contract and at expiration, the Contractor will also be required to report Veteran-Owned and Service-Connected Disabled Veteran-Owned and Hudson Initiative small entrepreneurship subcontractor or distributor participation and the dollar amount of each.

The statutes (*R.S. 39:2171 et. seq*) concerning the Veteran Initiative may be viewed at <u>https://www.legis.state.la.us/ss/lss,asp?doc=96265</u>. The rules for the Veteran Initiative (LAC 19:VII. Chapters 111 and 15) and for the Hudson Initiative (LAC 19:VIII Chapters 11 and 13) may be viewed at <u>http://www.doa.louisiana.gov/osp/se/se.htm</u>.

Initial and return this page with proposal\_\_\_\_\_ 58

# **Southern University System Return**

Unrestricted Grant	\$ 1,750,000	\$1,000,000 + \$750,000 in July 2020
New Capital Investment	\$ 2,100,000	See investment schedule
Estimated Existing Investment	\$ 1,164,000	
Guaranteed Rent	\$ 21,732,000	\$2,233,000 prepaid July 2014
Projected Commission	\$ 1,214,000	
Catering In-Kind	\$ 690,000	
Scholarship	\$ 390,000	
Refurbishment / Refresh	\$ 1,500,000	
Maintenance Fund	\$ 965,000	

GRAND TOTAL Return

\$ 31,505,000

## \$31,505,082 IN CUMULATIVE RETURN

# Perkins and Southern Partnership



#### Return on Investment Schedule:

Investment Type	Annual Investment	15 Year Return		
Capital Improvement(s)	\$470,968.00	\$7,064,522.00		
Scholarship Contribution	\$200,000.00	\$3,000,000.00		
In-Kind Services	\$75,000.00	\$1,125,000.00		
Internship Programs	\$30,000.00	\$450,000.00		
Volume Purchasing Rebate	\$120,000.00	\$1,800,000.00		
Total	\$895,968	\$13,439,522.00		





### 15 Year Offer Summary



#### Sodexo

- Investment
- Board Commission
- Initial Contribution
- Scholarship and Contributions
- Projected Annual Guaranteed
- Projected Return

\$3,773,453 15% to 19% \$250,000 \$2,062,500 \$1,075,000 \$26,786,640



PURCHASING DEPARTMENT P. O. Box 9534 (225) 771-4580 (225) 771-2026 (FAX)

#### VIA ELECTRONIC EMAIL

November 8, 2013

Mr. Kevin Appleton, Southern University System Vice President Finance & Business and Comptroller CAMPUS

Dear Dr. Appleton:

Re: Request for Proposal (RFP)-Lease of Space for Food Service Operations-Proposal No. 10128

This communication is to inform you, as of the required deadline of 6:00 P. M., Friday, November 8, 2013, we did not receive any request for a protest hearing from Bethune Services, Perkins Management or Sodexo Operations, on the decision to award the RFP for the Lease of Space for Food Service Operations to Aramark Educational Services.

As a result and in keeping with Louisiana Revised Statutes, you may commence contractual negotiations with Aramark Educational Services.

If needed, copies of all proposals are available for review.

Please contact me at 771-4587, if you need additional information,

Sincerely, Linda A. Antoine

Director of Purchasing

cc: James L. Llorens, Ph.D, Chancellor SUBR Freddie Pitcher. JD, Chancellor Law Center Victor Ukpolo, Ph.D, Chancellor SUNO Ray Belton, Ph.D, Chancellor SUSLA Tracic Woods, Legal Counsel, SUS

Baton Rouge, Louislana 70813-0400 [225] 771-2011 "A People's Institution Serving the State, the Nation, and the World."



PURCHASING DEPARTMENT P. O. Box 9534 (225) 771-4580 (225) 771-2026 (FAX)

#### INTENT TO AWARD

VIA ELECTRONIC EMAIL

October 25, 2013

Mr. Angel Herrera, Regional Vice-President ARAMARK Higher Education - *Southwest Region* 4790 Regent Blvd. Ste. 150 Irving, TX 75063

Re: Intent to Award-RFP Proposal # 10128

Dear Mr. Herrera:

We are pleased to inform you that it is our intent to select and award your firm the Request for Proposal for Lease of Space for Food Service Operations. Your proposal was determined to be most responsive to the needs of the Southern University and A&M College System, taking in consideration, financial commitment and other evaluation factors set forth in the RFP.

Provided no protests regarding this solicitation are received in our office by 6:00 P. M., Friday, November 8, 2013, Southern University and A&M College System intends to enter into a contract with your firm for the services set forth in the solicitation. Final award will be contingent upon successful contract negotiations.

You will be contacted to begin contract negotiations. We look forward to working with you on this project.

Singerely Finda a. antine

Linda A. Antoine Director of Purchasing

c: Mr. Kevin Appleton, System Vice President Dr. James L. Llorens, Chancellor, SUBR Dr. Freddie Pitcher, Chancellor, SULC Dr. Leodrey Williams, Chancellor, SU AG Dr. Victor Ukpolo, Chancellor, SUNO Dr. Ray Belton, Chancellor, SUSLA

Baton Rouge, Louisiana 70813-0400 [225] 771-2011 "A People's Institution Serving the State, the Nation, and the World."

#### Meal Plan Competitive Analysis Fall 2014

#### Updated: November 2013/MO

School	Plan/Requirements	Decription	Published Price	
Southeastern				
Louisiana Univ	Ail Access Pian	Unlimited ali-you-care-to eat meals/per semester +\$250 DB	<i>te ene</i> en	
	Goid Plan	7 meais/per week + \$575 DB	\$1,400.00	
	Cub Plan		\$1,365.00	
	Pack Pian	9 meals/per week + \$400 DB	\$1,260.00	
	Fack Fidit	150 meais/per semeater + \$100 DB + 15 guest passes	\$1,160.00	
Southern University	when a little second second second second	and the second		
and A&M College	Unlimited Seconds	3 meals/per day or 19 meals/ per week: breakfast, lunch, and dinner,	\$1,196.00	
and Hain Conege		Monday-Friday, and brunch and dinner on Saturday and Sunday.		
	14 DB Plan	14 meals/ per week + \$100 DB to be used in Jaguar Express	\$1,196.00	
	19 D8 Plan	19 meais/ per week + \$50 DB to be used in Jaguar Express	\$1,243.00	
	14 DB Plus Plan	14 meais/ per week + \$150 DB to be used in Jaguar Express	\$1,257.00	
	14 DB Ultimate Plan	14 meals/ per week + \$200 DB to be used in Jaguar Express	\$1,290.00	
		and the second second and the second	Martin Parks	
University of New Orleans	Privateer Plan (All Access Plan)	Unlimited meals/ per week + \$250 DB	\$1,625.00	
	Cap'n Plan	15 meais/ per week + \$250 DB	\$1,475.00	
	Lafitte Plan	12 meals/ per week + \$200 DB	\$1,300.00	
The states shall a share the states and	and a share design of many adding adding a design and	and the start ways and the same and the same	10 M 10 10 10 10 10 10 10 10 10 10 10 10 10	
Louisiana State University	19 Tiger Meals	19 meals / per week + \$150 DB	\$2,093.00	
	15 Tiger Meals	15 meals / per week + \$375 DB		
	12 Tiger Meals	12 meals / per week + \$600 DB	\$1,952.00	
	Tiger Lite		\$1,923.00	
	Tiger Commuter	160 meais/per semester + \$600 DB 80 meals / per semester + \$600 DB	\$1,814.00 \$1,249.00	
		, , , , , , , , , , , , , , , , , , ,	\$2,243.00	
McNeese State University	The Cowboy			
· · · · · · · · · · · · · · · · · · ·	The Cowpirl	Unilmited meais + \$150 DB	\$1,322.00	
	-	19 meais/week + \$175 DB	\$1,322.00	
	The Cowpoke	14 meals/wk + \$200 DB	\$1,322.00	
Grambling State University	Fighting Tiger	19 meais/per week (3 meals Breakfast, Lunch, & Dinner (Monday - Friday);	A	
· · · · · · · · · · · · · · · · · · ·	GSU Pleaser	Brunch and Dinner on Saturday & Sunday) + \$200 DB	\$1,517.00	
	GOU Pleaser	14 meais/per week + \$260 DB 7 Ali-you-care-to-eat meais/per week + \$450 DB (Avaiiabie to Students living in	\$1,517.00	
	Black & Gold	Drew Hali, Richmond Hail, and Steeples Gien)	\$1,517.00	
and the second	And the market and the second second second			
University of Louisiana- Monroe	Gold Plan	19 meais/per semester + \$50 DB	\$1,355.00	
	Platinum Plan	15 meals/week + \$150 DB	\$1,365.00	
	Maroon Plan	10 meais/week +\$500 DB	\$1,387.00	
and a straight with the straight of the straig				
Iniversity of Louisiana- Lafayette	Vermilion Plan	19 meais/week +\$250DB	\$1,575.00	

		Blanc Plan	10 meals/week + \$320 DB	\$1,575.00
		Bianc Plan	19 meais/week + \$100 DB	\$1,440.00
			17 meals/week + \$150 DB	\$1,440.00
			12 meals/week + \$200 DB	\$1,440.00
Nicholls State University	CHIMA IN CALL FRAME AND	Silver Plan	19 meais/week + \$190 DB	É1 515 00
		Silver Plan	15 meals/week + \$205 DB	\$1,515.00
			10 meals/week + \$205 DB	\$1,515.00
		Gold Plan	19 meals/week + \$260 DB	\$1,515.00
		Gold Hall	15 meais/week + \$280 DB	\$1,600.00
			10 meals/week + \$335 DB	\$1,600.00
		Platinum Plan	19 meais/week + \$340 DB	\$1,600.00
			15 meals/week + \$355 DB	\$1,685.00
			10 meais/week + \$410 DB	\$1,685.00
			The Bridge Plan is for International Students and others requiring housing and	\$1,685.00
		Bridge Plans	meals during fall and spring breaks	
		Silver Plan	10 meals/week + \$260 DB	\$1,750.00
			15 meals/week + \$205 DB	\$1,750.00
			19 meais/week + \$190 DB	\$1,750.00
		Gold Plan	10 meals/week + \$335 DB	\$1,840.00
			15 meals/week + \$280 DB	\$1,840.00
			19 meals/week + \$265 DB	\$1,840.00
		Platinum Plan	10 meals/week + \$410 DB	\$1,930.00
			15 meals/week + \$355 DB	\$1,930.00
			19 meais/week + \$340 DB	\$1,930.00
orthwestern State University	GM	19 MP	19 meais/week + \$150 DB	\$1,540.00
	Steve Kauf	19 MP Plus	19 meals/week + \$275 DB	\$1,634.00
al Enroliment: 9,191 (Jan. 2013)	318-357-4639	14 MP	14 meais/week + \$175 DB	\$1,500.00
		14 MP Plus	14 meals/week + \$290 DB	\$1,590.00
		5 MP Plus	5 meais/week + \$600 DB	\$1,210.00
Southern Miss		Golden Eagle Pass		
00001101 11133		•	Unlimited meals + \$75 DB	\$1,463.00
		Go Gold Upgrade To the Top Upgrade	Unlimited meals + \$275 DB	\$1,643.00
		Rollover 7	Unlimited meals + \$425 DB	\$1,763.00
		Rollover 7 Hilicrest Pass (Hillcrest Residents)	7 meals/week + \$275 DB	\$1,446.00
Di terretari de 100 terretari de 100 terretari		mincrest Pass (mincrest Residents)	Unlimited meals + \$185 DB	\$1,600.00
Louisiana College	No. And the second second	Wildcat Plan		
roubiana Conege		Big Cat Plan	Unlimited Meals + \$155 DB	\$1,440.00
		Littie Cat Plan	Unlimited Meals + \$105 DB	\$1,390.00
		Paw Plan	175 Meais/per semester + \$80 DB	\$1,342.00
		rav/ Fidil	135 Meais/per semester + \$55 DB	\$1,183.00

#### Southern University System General Fund Budget Projections For Fiscal Year Ending June 30, 2014 As of October 31, 2013

	Actual as of	Dura in stard	Total	Budget	Actual as	Over (Under)
<b>D</b>	10/31/2013	Projected	FY 2013-14	as of 6/30/2014	% of Budget	Budget
Revenues						<b>.</b>
General Fund Direct	\$13,251,722	\$18,540,318	\$31,792,040	\$31,792,040	41.7%	\$0
Statutory Dedicated	17,900,397	14,146,637	32,047,034	32,047,034	55.9%	0
Funds Due From BOR						
Federal	347,699	3,306,510	3,654,209	3,654,209	9.5%	0
Self Generated						
Tuition - Fall 2013	24,870,193	1,413,717	26,283,910	25,166,798	98.8%	1,117,112
Tuition - Spring 2014	354,537	24,182,604	24,537,141	24,009,565	1.5%	527,576
Tuition - Summer	153,885	3,186,019	3,339,905	3,339,904	4.6%	0
Out-of-State Fees	2,993,174	3,392,214	6,385,388	6,337,887	47.2%	47,501
Other	2,394,600	10,560,330	12,954,929	12,966,322	18.5%	-11,393
InterAgency Transfer	678,627	1,288,063	1,966,690	1,966,690	34.5%	0
Total Revenues	\$62,944,834	\$80,016,412	\$142,961,246	\$141,280,449	44.6%	\$1,680,797
Expenditures by Object						
Salaries	22,205,608	46,466,813	\$68,672,421	68,392,421	32.5%	280,000
Other Compensation	18,201	302,276	320,477	320,477	5.7%	0
Related Benefits	9,101,012	18,857,409	27,958,421	27,838,422	32.7%	119,999
Total Personal Services	\$31,324,822	\$65,626,498	\$96,951,319	\$96,551,320	32.4%	399,999
Travel	\$191,566	\$559,242	\$750,808	\$750,808	25.5%	0
Operating Services	6,573,590	7,779,890	14,353,480	14,253,480	46.1%	100,000
Supplies	481,812	1,580,401	2,062,214	2,005,990	24.0%	56,224
Total Operating Expenses	\$7,055,402	\$9,360,292	\$16,415,694	\$16,259,470	43.4%	156,224
Professional Services	121,860	245,987	367,847	373,930	32.6%	-6,083
Other Charges	951,465	9,932,492	10,883,957	10,422,898	9.1%	461,059
Debt Services	0	\$75,542	75,542	75,542	0.0%	0
Interagency Transfers	2,042,580	3,999,319	6,041,899	6,041,899	33.8%	0
Total Other Charges	\$3,115,906	\$14,253,339	\$17,369,245	\$16,914,269	18.4%	454,976
General Acquisitions	359,396	2,548,820	2,908,216	2,908,216	12.4%	0
Library Acquisitions	16,767	703,140	719,907	719,907	2.3%	0
Major Repairs	19,934	1,643,641	1,663,575	1,663,575	1.2%	0
Total Acquist. & Major Repairs	\$396,097	\$4,895,601	\$5,291,698	\$5,291,698	7.5%	<b>\$0</b>
Scholarships	\$2,719,505	\$2,793,379	5,512,884	\$5,512,884	49.3%	\$0 \$0
Scholar sings	ψ <b>4</b> ,117,505	Ψ491709517	3,314,004	ψ5,512,004	T7.570	φU
Total Expenditures	\$44,803,296	\$97,488,352	\$142,291,648	\$141,280,449	31.7%	\$1,011,199

#### Southern University Board and System Administration General Fund Budget Projections For Fiscal Year Ending June 30, 2014 As of October 31, 2013

	Actual as of		Total	Budget	Actual as	Over (Under)
	10/31/2013	Projected	FY 2013-14	as of 6/30/2014	% of Budget	Budget
Revenues						
General Fund Direct	\$1,420,280	\$(11,612)	\$1,408,668	\$1,408,668	100.8%	0
Statutory Dedicated	10,422,035	\$(5,513,565)	\$4,908,470	4,908,470	212.3%	0
Funds Due To/ From Mgmt						
Federal						
Self Generated						
Tuition - Fall 2013						
Tuition - Spring 2014						
Tuition - Summer						
Out-of-State Fees						
Other						
InterAgency Transfer						
Total Revenues	\$11,842,315	\$(5,525,177)	\$6,317,138	\$6,317,138	187.5%	\$0
Expenditures by Object						
Salaries	\$449,878	\$905,422	1,355,300	\$1,355,300	33.2%	0
Other Compensation		52,000	52,000	52,000	0.0%	0
Related Benefits	111,506	381,978	493,484	493,484	22.6%	0
Total Personal Services	\$561,384	\$1,339,400	\$1,900,784	\$1,900,784	29.5%	\$0
Travel	\$-00	\$43,500	\$43,500	43,500	0.0%	\$0
Operating Services	16,013	110,987	127,000	127,000	12.6%	0
Supplies	4,033	31,967	36,000	36,000	11.2%	0
Total Operating Expenses	\$20,046	\$142,954	\$163,000	\$163,000	12.3%	\$0
Professional Services	32,500	(26,500)	6,000	6,000	541.7%	0
Other Charges		4,173,854	4,173,854	4,173,854	0.0%	0
Debt Services						
Interagency Transfers			-00	-00		0
Total Other Charges	\$32,500	\$4,147,354	\$4,179,854	\$4,179,854	0.8%	\$0
General Acquisitions	9,496	20,504	30,000	30,000	31.7%	0
Library Acquisitions						0
Major Repairs						0
Total Acquist. & Major Repairs	\$9,496	\$20,504	\$30,000	\$30,000	31.7%	\$0
Scholarships						
Total Expenditures	\$623,426	\$5,693,712	\$6,317,138	\$6,317,138	9.9%	\$0

## Southern University - Baton Rouge General Fund Budget Projections For Fiscal Year Ending June 30, 2014 As of October 31, 2013

	Actual as of		Total	Budget	Actual as	Over (Under)
	10/31/2013	Projected	FY 2013-14	as of 6/30/2014	% of Budget	Budget
Revenues						
General Fund Direct	\$5,815,760	\$8,142,063	\$13,957,823	\$13,957,823	41.7%	\$0
Statutory Dedicated	4,011,134	11,076,558	15,087,692	15,087,692	26.6%	0
Funds Due From Mgmt or BOR						
Federal						
Self Generated						
Tuition - Fall 2013	13,747,570	0	13,747,570	13,115,352	104.8%	632,218
Tuition - Spring 2014	(8,926)	12,351,133	12,342,207	12,342,207	-0.1%	0
Tuition - Summer	10,101	1,970,455	1,980,556	1,980,556	0.5%	0
Out-of-State Fees	2,356,822	2,409,018	4,765,840	4,765,840	49.5%	0
Other	2,189,835	10,156,572	12,346,407	12,346,407	17.7%	0
InterAgency Transfer	678,627	1,288,063	1,966,690	1,966,690	34.5%	0
Total Revenues	\$28,800,923	\$47,393,862	\$76,194,785	\$75,562,567	38.1%	\$632,218
Expenditures by Object						
Salaries	\$12,323,996	24,173,006	\$36,497,002	\$36,497,002	33.8%	0
Other Compensation	18,201	172,276	190,477	190,477	9.6%	0
Related Benefits	5,289,648	11,428,079	16,717,727	16,717,727	31.6%	0
Total Personal Services	\$17,631,845	\$35,773,361	\$53,405,206	\$53,405,206	33.0%	\$0
Travel	\$38,863	\$182,637	\$221,500	\$221,500	17.5%	\$0
Operating Services	4,707,028	4,416,828	9,123,856	9,123,856	51.6%	0
Supplies	217,302	711,759	929,061	929,061	23.4%	0
Total Operating Expenses	\$4,924,329	\$5,128,588	\$10,052,917	\$10,052,917	75.0%	\$0
Professional Services	14,615	130,552	145,167	145,167	10.1%	0
Other Charges	423,618	2,516,553	2,940,171	2,940,171	14.4%	0
Debt Services	0	0		-00		
Interagency Transfers	1,247,565	2,355,000	3,602,565	3,602,565	34.6%	0
Total Other Charges	\$1,685,799	\$5,002,104	\$6,687,903	\$6,687,903	25.2%	\$0
General Acquisitions	99,505	(12,369)	87,136	87,136	114.2%	0
Library Acquisitions	16,015	121,634	137,649	137,649	11.6%	0
Major Repairs	0	0	-00	-00		0
Total Acquist. & Major Repairs	\$115,520	\$109,265	\$224,785	\$224,785	51.4%	\$0
Scholarships	\$2,525,961	2,444,295	\$4,970,256	\$4,970,256	50.8%	\$0
Total Expenditures	\$26,922,316	\$48,640,251	\$75,562,567	\$75,562,567	35.6%	\$0

## Southern University Law Center General Fund Budget Projections For Fiscal Year Ending June 30, 2014 As of October 31, 2013

	Actual as of		Total	Budget	Actual as	Over (Under)
	10/31/2013	Projected	FY 2013-14	as of 6/30/2014	% of Budget	Budget
Revenues						
General Fund Direct	\$960,970	\$1,345,361	\$2,306,331	\$2,306,331	41.7%	0
Statutory Dedicated	721,436	2,936,207	3,657,643	3,657,643	19.7%	0
Funds Due From Mgmt or BOR						
Federal						
Self Generated						
Tuition - Fall 2013	3,423,689		3,423,689	3,267,465	104.8%	156,224
Tuition - Spring 2014	-00	3,083,377	3,083,377	3,083,377	0.0%	0
Tuition - Summer		589,348	589,348	589,348	0.0%	0
Out-of-State Fees	596,457	789,348	1,385,805	1,385,805	43.0%	0
Other	107,912	103,950	211,862	211,862	50.9%	0
InterAgency Transfer						0
Total Revenues	5,810,464	8,847,621	\$14,658,055	14,501,831	40.1%	\$156,224
Expenditures by Object						
Salaries	\$2,275,588	5,034,791	7,310,379	7,310,379	31.1%	0
Other Compensation		, ,				
Related Benefits	715,048	1,564,690	2,279,738	2,279,738	31.4%	0
Total Personal Services	\$2,990,636	\$6,599,481	\$9,590,117	\$9,590,117	31.2%	\$0
Travel	\$70,727	\$59,773	\$130,500	\$130,500	54.2%	\$0
Operating Services	314,706	1,585,102	1,899,808	1,799,808	17.5%	100,000
Supplies	79,789	83,935	163,724	107,500	74.2%	56,224
Total Operating Expenses	\$394,495	\$1,669,037	\$2,063,532	\$1,907,308	20.7%	156,224
Professional Services	36,000	16,000	52,000	52,000	69.2%	0
Other Charges		222,815	222,815	222,815	0.0%	0
Debt Services		,	,	,		
Interagency Transfers	231,235	52,856	284,091	284,091	81.4%	0
Total Other Charges	\$267,235	\$291,671	\$558,906	\$558,906	47.8%	\$0
General Acquisitions	40,301	1,609,699	1,650,000	1,650,000	2.4%	0
Library Acquisitions	752	324,248	325,000	325,000	0.2%	0
Major Repairs		150,000	150,000	150,000	0.0%	0
Total Acquist. & Major Repairs	41,053	\$2,083,947	\$2,125,000	\$2,125,000	1.9%	<u>\$0</u>
Scholarships	99,551	\$90,449	\$190,000	\$190,000	52.4%	\$0
		+	0,000		22/0	0
Total Expenditures	\$3,863,697	\$10,794,358	\$14,658,055	\$14,501,831	26.6%	156,224

## Southern University at New Orleans General Fund Budget Projections For Fiscal Year Ending June 30, 2014 As of October 31, 2013

	Actual as of		Total	Budget	Actual as	Over (Under)
	10/31/2013	Projected	FY 2013-14	as of 6/30/2014	% of Budget	Budget
Revenues						
General Fund Direct	\$2,076,317	\$2,894,753	\$4,971,070	\$4,971,070	41.8%	0
Statutory Dedicated	1,145,185	1,922,482	3,067,667	3,067,667	37.3%	0
Funds Due From Mgmt or BOR						0
Federal						
Self Generated						
Tuition - Fall 2013	4,676,375	\$765,182	\$5,441,557	5,441,557	85.9%	0
Tuition - Spring 2014		5,441,557	5,441,557	5,441,557	0.0%	0
Tuition - Summer	645	499,355	500,000	500,000	0.1%	0
Out-of-State Fees	27,545	98,697	126,242	126,242	21.8%	0
Other	7,390	149,000	156,390	156,390	4.7%	0
InterAgency Transfer						
Total Revenues	\$7,933,457	\$11,771,026	\$19,704,483	\$19,704,483	40.3%	\$0
Expenditures by Object						
Salaries	\$3,537,589	\$7,969,995	11,507,584	\$11,507,584	30.7%	0
Other Compensation			0	0.00		0
Related Benefits	1,685,641	2,352,852	4,038,493	4,038,493	41.7%	0
Total Personal Services	\$5,223,230	\$10,322,847	\$15,546,077	\$15,546,077	33.6%	\$0
Travel	\$-00	\$-00	0.00	0.00	0.00	\$0
Operating Services	397,114	531,517	928,631	928,631	42.8%	0
Supplies	63,240	436,760	500,000	500,000	12.6%	0
						0
Total Operating Expenses	\$460,354	\$968,277	\$1,428,631	\$1,428,631	32.2%	\$0
Professional Services	-00	-00	0.00	0.00		0
Other Charges	358,130	1,081,124	1,439,254	1,439,254	24.9%	0
Debt Services		, ,				
Interagency Transfers	110,188	327,159	437,347	437,347	25.2%	0
Total Other Charges	<b>\$-</b>	\$1,408,283	\$1,876,601	\$1,876,601	0.0%	\$0
General Acquisitions	82,704	102,009	184,713	184,713		0
Library Acquisitions		257,258	257,258	257,258	0%	0
Major Repairs	19,934	38,641	58,575	58,575		0
Total Acquist. & Major Repairs	\$102,638	\$397,908	\$500,546	,	20.5%	\$0
Scholarships	\$93,993	\$258,635	352,628	\$352,628	26.7%	\$0
Total Expenditures		\$13,355,950	\$19,704,483	\$19,704,483	29.8%	\$0

## Southern University at Shreveport General Fund Budget Projections For Fiscal Year Ending June 30, 2014 As of October 31, 2013

	Actual as of		Total	Budget	Actual as	Over (Under)
	10/31/2013	Projected	FY 2013-14	as of 6/30/2014	% of Budget	Budget
Revenues						
General Fund Direct	\$1,977,490	\$2,768,490	\$4,745,980	\$4,745,980	41.7%	0
Statutory Dedicated	1,001,989	1,510,658	2,512,647	2,512,647	39.9%	0
Funds Due From Mgmt or BOR						
Federal						
Self Generated						
Tuition - Fall 2013	3,022,559	648,535	3,671,094	3,342,424	90.4%	328,670
Tuition - Spring 2014	363,463	3,306,537	3,670,000	3,142,424	11.6%	527,576
Tuition - Summer	143,139	126,861	270,000	270,000	53.0%	0
Out-of-State Fees	12,350	95,151	107,501	60,000	20.6%	47,501
Other	89,463	150,808	240,271	251,663	35.5%	(11,392)
InterAgency Transfer						
Total Revenues	\$6,610,453	\$8,607,040	\$15,217,493	\$14,325,138	46.1%	\$892,355
Expenditures by Object						
Salaries	\$2,299,930	\$4,969,430	7,269,360	\$6,989,360	32.9%	280,000
Other Compensation						0
Related Benefits	867,498	2,046,151	2,913,649	2,793,649	31.1%	120,000
Total Personal Services	\$3,167,428	\$7,015,581	\$10,183,009	\$9,783,009	32.4%	\$400,000
Travel	\$19,029	\$21,171	\$40,200	40,200	47.3%	\$0
Operating Services	883,094	963,341	1,846,435	1,846,435	47.8%	0
Supplies	18,662	67,963	86,625	86,625	21.5%	0
						0
Total Operating Expenses	\$901,756	\$1,031,304	\$1,933,060	\$1,933,060	46.6%	\$0
Professional Services	37,545	34,872	72,417	78,500	47.8%	(6,083)
Other Charges	169,717	1,139,053	1,308,770	847,711	20.0%	461,059
Debt Services		75,542	75,542	75,542	0.0%	0
Interagency Transfers	294,457	498,052	792,509	792,509	37.2%	0
Total Other Charges	\$501,719	\$1,747,519	\$2,249,238	\$1,794,262	28.0%	\$454,976
General Acquisitions	86,270	688,337	\$774,607	774,607	11.1%	0
Library Acquisitions	-00	-00	-00	-00		0
Major Repairs						
Total Acquist. & Major Repairs	\$86,270	\$688,337	\$774,607	\$774,607	11.1%	\$0
Scholarships						
Total Expenditures	\$4,676,202	\$10,503,912	\$15,180,114	\$14,325,138	32.6%	\$854,976

## Southern University Agricultural Research and Extension Center General Fund Budget Projections For Fiscal Year Ending June 30, 2014 As of October 31, 2013

	Actual as of		Total	Budget	Actual as	Over (Under)
	10/31/2013	Projected	FY 2013-14	as of 6/30/2014	% of Budget	Budget
Revenues						
General Fund Direct	\$1,000,905	\$3,401,263	\$4,402,168	\$4,402,168	22.7%	0
Statutory Dedicated	598,618	2,214,297	2,812,915	2,812,915	21.3%	0
Funds Due From Mgmt or BOR			-00			0
Federal	347,699	3,306,510	3,654,209	3,654,209	9.5%	0
Self Generated						
Tuition - Fall 2013						
Tuition - Spring 2014						
Tuition - Summer						
Out-of-State Fees						
Other						
InterAgency Transfer						
Total Revenues	\$1,947,222	\$8,922,070	\$10,869,292	\$10,869,292	17.9%	\$0
Expenditures by Object						
Salaries	\$1,318,627	\$3,414,169	4,732,796	\$4,732,796	27.9%	0
Other Compensation		78,000	78,000	78,000	0.0%	0
Related Benefits	431,672	1,083,659	1,515,331	1,515,331	28.5%	0
Total Personal Services	\$1,750,299	\$4,575,828	\$6,326,127	\$6,326,127	27.7%	\$0
Travel	\$62,947	\$252,161	\$315,108	\$315,108	20.0%	\$0
Operating Services	255,635	\$172,115	427,750	427,750	59.8%	0
Supplies	98,787	248,017	346,804	346,804	28.5%	0
Total Operating Expenses	\$354,422	\$420,132	\$774,554	\$774,554	45.8%	\$0
Professional Services	1,200	\$91,063	92,263	92,263	1.3%	0
Other Charges		799,093	799,093	799,093	0.0%	0
Debt Services			-00			0
Interagency Transfers	159,135	766,252	925,387	925,387	17.2%	0
Total Other Charges	160,335	\$1,656,408	\$1,816,743	\$1,816,743	8.8%	\$0
General Acquisitions	41,120	\$140,640	\$181,760	181,760	22.6%	0
Library Acquisitions			0			0
Major Repairs		1,455,000	1,455,000	1,455,000		0
Total Acquist. & Major Repairs	41,120	\$1,595,640	\$1,636,760	\$1,636,760	2.5%	\$0
Scholarships			\$-00			\$0
Total Expenditures	\$2,369,122	\$8,500,169	\$10,869,291	\$10,869,292	21.8%	\$0



Southern University and A&M College at Baton Rouge

# **Chancellor's Report**



## SIGNIFICANT ACCOMPLISHMENTS/ACHIEVEMENTS

## **College of Engineering, Computer Science receives \$25,000 check**



Pictured from left, are Caroline Mays, ExxonMobil, Stephanie K. Cargile, ExxonMobil, Chancellor James L. Llorens, Claudette Bradford, ExxonMobil and Dr. Habib P. Mohamadian, dean of the College of Engineering and Computer Science. (Photo by John Oubre, Office of Media Relations and Publications.)

Representatives of the ExxonMobil Corporation - Baton Rouge presented a check for \$25,000 on Tuesday to Southern University's College of Engineering and Computer Science.

The check was presented to Chancellor James L. Llorens and Dr. Habib P. Mohamadian, dean of the College of Engineering and Computer Science. The funding will be used for the engineering disciplines and for student-related programs.

## Dr. Diola Bagayoko receives \$50,000 grant from Energy Department



Dr. Diola Bagayoko, the Southern University System Distinguished Professor of Physics, has received a \$50,000 grant from the United States Department of Energy and the National Nuclear Security Administration. This funding is for a year-long continuation of a successful project that started last year.

The multifaceted research entails both state-of-theart experimental and computational investigations aimed at greatly enhancing the performance of some current catalysts and discovering new ones.

Collaborating organizations include a team of HBCUs and the Los Alamos National Laboratory

(LANL). The other HBCUs include Morehouse College, Tennessee State University, Allen University, and Prairie View A&M University, the lead institution.

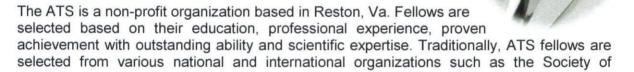
Tommy Rockward, an outstanding graduate of the BS and MS degree programs in physics at Southern University is the lead scientist for the collaboration with LANL.

The project serves as a mechanism for sustaining scientist-to-scientist interactions with Department of Education laboratories and for increasing the number of science and technology graduates. Additionally, the project reaches out to the pre-college community.

## Southern University's Dr. Uppu elected 'Fellow' in International Science Group

Southern University's Dr. Rao M Uppu, a professor and Director of the Environmental Toxicology Ph.D. program at Southern University, has recently been elected as a "Fellow" of the Academy of Toxicological Sciences (ATS).

Dr. Uppu joins a select group of around 300 ATS Fellows in the world.



Toxicology, American College of Toxicology, European Toxicology Society, Teratology Society, Society for Risk Analysis, Environmental Mutagenesis and Genomics Society, and the like.

Dr. Uppu, a longtime member of the Society of Toxicology, has been recognized for his work in the areas of ozone-mediated oxidations, oxidative and nitrosative stress, and cell signaling. His major accomplishments are modeling and unraveling of enzymatic hydrogen transfer, biological nitration, and cell signaling by 'ozone-specific' oxysterols.

In 2007, Dr. Uppu was honored as the university-wide researcher and professor of the year. He also received Southern's Business and Industry Cluster Quality Award (2011), Telugu Association of North America Excellence in Science Award (2011), and the SUBR Chancellor's Award for Excellence in Teaching (2013).

## SU Professor Delivers Main Address at International Conference

Southern University Computer Science Professor, Dr. Nigel Gwee, delivered the keynote address at the 4th International Software Engineering and Applications Conference, held October 28-29, 2013 in Phuket, Thailand.

The conference was organized by the Global Science and Technology Forum (GSTF). GSTF promotes research and development and offers an inter-disciplinary intellectual platform for top-notch scientists, researchers, academics and industry professionals in Asia Pacific. There are nearly 1000 academics from leading schools, including the University of California-Berkeley, UCLA, Carnegie Mellon University, Oxford University, Cambridge University and Purdue University involved in the various committee programs and editorial board of GSTF.

Dr. Gwee's keynote address was titled "Computer Science and the Liberal Arts: The Scientific Connection." During the conference, Dr. Gwee also joined professors from several countries in a panel discussion on the Online Teaching of Computer Science.

Dr. Gwee was also the Editor-in-Chief of the publications of this conference.

## Kakayla Golden ready to push sustainability effort at SU



Southern University's Kakayla Golden recently represented the school at the Toyota Green Ambassador training at Clark Atlanta University in Atlanta.

The experience "was an eye opener in the world of the recycling and sustainability movement at HBCUs," said Ms. Golden, a senior, mass communications major.

Now, the Minden, Louisiana native said she is eager to lead a recycling effort on the Baton Rouge campus. She wants to be a catalyst to start a sustainability club and encourage student leaders to join the effort.

According to Ms. Golden, the assignments at the Atlanta meeting provided students with an opportunity to work as a team to complete the tasks such as designing the HBCU of the future. Each group had to integrate concepts of sustainability, involving diversity and equity, global and local considerations.

The students also witnessed several presentations from professors, advisors, and representatives of many different organizations, including information on how campuses can use social media and online resources to boost campus participation in the "Go Green" movement.

"The subject of recycling and sustainability is a major one that should be addressed by the African-American community," she said, adding that several HBCUs were already hard at work on the sustainability issue.

Ms. Golden stated, "I look forward to collaborating with the HBCU schools, mentors, and advisors to bring Southern University and A&M College to a global audience with the global initiative of recycling and sustainability."

## Senior Day: A Right of Passage



Omar Cook, a fifth-year senior safety, was asked to write about his career at Southern University and what it would be like playing for the last time at A.W. Mumford. This is the blog provided by Mr. Cook. a California native and Mass Communications major:

For every college senior, the end of a college career is

inevitable. Freshmen arrive on campus thinking they have all the time in the world, until senior year hits and you realize your time is ticking quickly. Since January, I have told myself that I have one season, 13 games left so make it count. With ten games already played, and Senior day approaching on Saturday, it's amazing how fast the time has gone by. Since 2009 I have watched countless players pass through A.W. Mumford Stadium and finish their careers never really taking the time to think that my time is going to come soon.

As a freshman, in the fall of 2009, I came all the way from California to the attend this HBCU and play football but I was guickly met with adversity when I had to sit out my first season because of NCAA Clearinghouse issues. I watched every game from the student section of Mumford stadium and sat in Superdome seats during the Bayou Classic wishing I could be down on the field. After my first semester, I played spring football but I was cut from the team a week before the Spring Game. It was a shock to me because I didn't feel like I was given a fair opportunity to show what I could do. Once again I would sit out a whole season. My first two years of college I had already wasted two years of eligibility and I hadn't even suited up for a game.

It was a little discouraging not being able to play football because I knew that I could play but I began to question whether or not I was going to get another shot. My junior year I walked into the coaches' offices and asked for another opportunity and I walked on to the team midseason. I played scout team the whole season and suited up for one game which was the Bayou Classic. Just suiting up for that game gave me great confidence. My fourth year, I finally played in my first college game against New Mexico. Even though we lost pretty bad and I only got in on special teams, I walked away with my head held high because I accomplished some personal goals. It took me 4 years to finally play in a game and I knew it was only the beginning. I played in 8 games that season but strictly on special teams. Immediately after that season ended I told myself that I was going to be a starter on this team and that I was going to do whatever it took to get a starting spot. I only had one year left so I knew that this had to be the year. All my life I had played cornerback but I told

Coach Odums before Christmas break that I wanted to play safety because I knew that was my ticket to getting on the field. I worked hard every day all Christmas break and spring and finally secured a starting spot.

For the first time in my years at Southern, I felt like I was supposed to be here. The person that kept me positive through everything was my mother. She is always telling me how much she believes in me. Through all the adversity, the ups and downs, I was meant to go through all of it so that I could be successful throughout this year. Not only I have accomplished a lot of personal success this year, but the team as a whole is having the best season we have had since I have been here and to say that I have been a part of it is almost surreal. Southern hasn't been to a SWAC championship in ten years and for me to be on the team that's on its way there is a huge testament to all the hard work I put in. It just tells me that I was meant to be here. The season is nearly over and I still sometimes am in shock when I watch film from the previous week and see myself running around on the field. I watch previous games over and over because it amazes me that that's me out there. It still hasn't sunk in that this is going to be my last home game at Mumford stadium. I still remember the first time I played in Mumford stadium against Mississippi Valley State last season. We lost that game so it wasn't enjoyable, but it was still great to be out there with my teammates. I know this last home game against Clark Atlanta will be an emotional thrill for me and the rest of the seniors because none of us have had a winning season since we have been here and a win in this game will secure us our first winning season. I almost want to freeze time because it's all moving so fast. This game on Saturday is more than a game; it feels more like a graduation, a rite of passage.

## "Jaguars go Hard" Music Video by SU's Justin Patterson

Justin Patterson, mass communications major from New Orleans, has launched a video, "Jaguars Go Hard," dedicated to the 2013 Jaguar football team. Patterson, also known as "J-Spitta," performed and wrote the lyrics. Shelton Scales Jr., "JScalez," a junior, mechanical engineering major, produced the song and SU alum Kendal Odum edited the video. "Jaguars Go Hard" also features the SU cheerleaders, Gold-N-Bluez dancers and the Woop Woop Boys. Jonas Vanderbilt, coordinator of Students

Programs and Greek Life, choreographed the video.

## **Office of Media Relations Update**

The Baton Rouge Business Report magazine published a Q & A feature in its November 27 edition with Chancellor James L. Llorens that dealt with Southern stabilizing its enrollment, how the University dealt with financial exigency, SU's new educational structure, and other major educational issues.



On November 29, The Advocate newspaper published a story comparing the marching styles of the bands of Southern University and Grambling State University.



The Advocate newspaper, in its December 1 edition, published a story about Southern University opening a Global Connections Center in Kirikkale, Turkey, the first of its kind operated by a HBCU.

The Advocate magazine section published a story on December 1, promoting the Southern University's annual Christmas concert, "The Pre-centennial Yuletide Gift of the Spirit," which begins with a tree-lighting ceremony at 6:30 p.m. at the F.G. Clark Activity Center on campus, followed by performances of the Concert Choir, the Wind Ensemble and the Everrett Parker Community Choir.

SU Media Specialist Erin Fulbright was a guest on



the Arts Council of Greater Baton Rouge's radio show on December 1, to promote the Christmas Concert. The show aired at 7:30 a.m. on WJBO-AM, 96.1 The River, and four other Clear Channel radio stations.

Director of Bands, Lawrence Jackson, was a guest on the Monday, December 2 WAFB-TV Ch. 9 Morning Show to discuss the Dec. 5 Christmas Concert set for 7 p.m. in the F.G. Clark Activity Center featuring the Wind Ensemble, Concert Choir and the Everrett Parker Community Choir.

# SOUTHERN UNIVERSITY NEW ORLEANS

## December 2013

# Moving Ahead

## A Message from the Chancellor









ANNUAL BREAKFAST DRAWS **MORE THAN 300 GUESTS** 



About 350 people attended SUNO's annual Thank You Breakfast at the Hyatt Regency New Orleans on Saturday, November 30, 2013 from 8:30 to 11 a.m. Sponsored by the Southern University at New Orleans Foundation and the Bardell Company, the breakfast featured the SUNO Cheerleaders, brief remarks from Sen. Mary Landrieu, D-LA, Southern University System President Ronald Mason Jr. and musical entertainment by BRW.

In addition, Gloria Moultrie, vice chancellor for Community Outreach/University Advancement, encouraged guests to support the University's Knight Scholarship Fund by making a 3-year pledge or a donation. The University's goal is to raise \$60,000 each year for three years. The Louisiana Board of Regents will contribute \$40,000 for every \$60,000 raised, which would allow SUNO to establish three \$100,000 endowed scholarships.

## College of Arts and Sciences

On November 6, 2013, the Enhancement, Enrichment, and Excellence in Mathematics and Science (E3MaS) program held its weekly meeting/seminar in the Old Science Building Room 205. During this meeting, Ms. Janica Gordon and a guest speaker Julie Dumas presented the results of their research findings respectively. Janica Gordon presented on Using Technical Analysis to Predict the Onset of Asset Depreciation. She completed her research at Southern University at New Orleans under the mentorship of Drs. Omojola and Belmasrour. The overall purpose for Ms. Gordon's presentation was to prevent unwarranted losses in invest-



ments. Ms. Julie Dumas, a graduate of Xavier University and a PhD candidate at Rensselaer Polytechnic Institute, presented her research on Testing Dark Matter Theory in the Milky Way Galaxy.

On November 20, 2013, Mr. Noel Clark, Ms. Quintel Washington, and Mr. Adolph Vicknair presented their research results. Mr. Clark presented on Evaluating Some Length Quality Parameters of Cotton Fiber by Monte Carlo Simulation. He completed his research at Southern University at New Orleans under the mentorship of Drs. Belmasrour and Kim. Ms. Washington presented on Zero-Inflates Poisson (ZIP) Distribution: Parameter Estimation and Applications to Model Data from natural Calamities. She completed her research at the University of Louisiana at Lafayette under the mentorship of Dr. Nabendu Pal. Mr. Adolph Vicknair presented his research findings on Acute Toxicological Effects of Cadmium (Cd) on Grass Shrimp. He conducted his research at Southern University at New Orleans, with Dr. Kambhampati as his mentor.

Conferences On November 1, 2013, six students (Adolph Vicknair, Favour Tangban, Janica Gordon, Janice Carter, Keith Perkins, Michelle Bennette, and Michael Cassel), three faculty (Drs. Murty Kambhampati, Illya Tietzel, and Mostafa Elaasar) and a staff member (Ms. Phyllis Okwan) attended the LSU Undergraduate Research Conference (URC), Excite/ Explore/Experiment" at Baton Rouge, Louisiana. Drs. Tietzel, Kambhampati, and Elaasar served as judges at the conference.

Dr. Murty Kambhampati and Ms. Phyllis Okwan participated in the Louisiana STEM Expo 2013 on November 2 in Baton Rouge, Louisiana to showcase Southern University at New Orleans at this event. Dr. Murty Kambhampati also served as a judge during the STEM Expo.

Dr. Omojola and Ms. Amber Dillon attended the Mathematical Alliance Field of Dreams Conference on November 1-3 in Phoenix, Arizona.

On November 22-23, Dr. Murty Kambhampati and Ms. Phyllis Okwan accompanied eleven STEM scholars (Michael Okoronkwo, Sheldon Williams, Adolph Vicknair, Favour Tangban, Goodnews Tangban, Myeisha Keith, Janica Gordon, LaQunia Banks, Trevor Gibbs, Noel Clark, and Charisse Becnel) to participate in the University of Louisiana - Lafayette Honors Program for Undergraduates Conference in Lafayette, Louisiana.



### Scholarships

Applications for E3MaS and LAMP scholarship has been open since November 1, 2013. The deadline for students to submit all information pertaining the scholarship is December 6, 2013 by 5:00PM.

### Dr. Mostafa Elaasar

Was a collaborator in publishing an article in the "Physical Review Letters" PRL 111, 141803 (2013) week ending 4 October 2013 entitled "First Determination of the Weak Charge of the Proton" for the American Physical Society.

#### Dr. Illya Tietzel

Dr. I. Tietzel volunteered and got accepted as judge for

## Arts and Sciences continued



Dr. Illya Tietzel (left) and Mr. Keith A. Perkins at the closing ceremony of the 2013 Annual Biomedical Research Conference for Minority Students (ABRCMS) in Nashville, TN.

the annual LSU Undergraduate Research Conference (URC), Nov. 1st 2013 in Baton Rouge, LA.

Dr. Tietzel's Biology undergraduate research mentees presented their research at the regional LSU Undergraduate Research Conference (URC), in Baton Rouge, LA: Keith Perkins "Detection of Oil Spill Microbe and Colonization of Shrimp Species of the Gulf of Mexico"; Michael Cassel " Use of a New Robot Design to Engage Students in Robotics"; Janice Carter " LEGO Robotics Could Increase Females' Interest in STEM"; Michelle Bennett "In vivo and in vitro Study of Pseudomonas aeruginosa Biofilms With the Use of Chemicals and Medical Plant Extract."

Biology undergraduate Michael Cassel presents the work of his and co-authors Dr. Belmasrour and Dr. Tietzel to attendees at the LSU Undergraduate Research Conference (URC) in Baton Rouge on 11/1/2013.

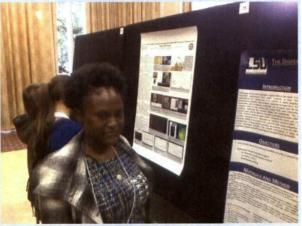
Biology undergraduate Janice Carter presents the work of her and co-authors Dr. Belmasrour and Dr. Tietzel to attendees at the LSU Undergraduate Research Conference (URC) in Baton Rouge on 11/1/2013.

Biology undergraduate Keith Perkins presents the work of his and co-author Dr. Tietzel to attendees at the LSU Undergraduate Research Conference (URC) in Baton Rouge on 11/1/2013.

Biology undergraduate Michelle Bennett presents the work of her and co-author Dr. Tietzel to attendees at the

LSU Undergraduate Research Conference (URC) in Baton Rouge on 11/1/2013.

On 11/1/2013 Chair, faculty and students of SUNO presented their research at the annual LSU Undergraduate Research Conference (URC) in Baton Rouge. From Left to right are Dr. Murty Kambhampati (Chair & Full Professor of Biology), Mr. Michael Cassel (Biology undergraduate), Mr. Adolph Vicknair (Biology undergraduate), Dr. Mostafa Elaasar (Full Professor of Physics), Ms. Favour Tangban (Biology undergraduate), Ms. Janice Carter (Biology undergraduate), Ms. Michelle Bennett (Biology undergraduate), Dr. Illya Tietzel (Associate Professor of Biology), Mr. Keith Perkins (Biology undergraduate) and Ms. Janica Gordon (Mathematics undergraduate). In November, Dr. Tietzel introduced the student response system "iclicker" in his courses (General Biology Lab, General Microbiology, Pathogenic Microbiology and Immunology). With the support of the Title 3 program led by Dr. Jackson at SUNO and the Department Chair Dr. Kambhampati, this state of the art teaching technology could be acquisitioned in order to improve student learning in the department of Natural Sciences.



Biology undergraduate Michelle Bennett presents the work of her and co-author Dr. Tietzel to attendees at the LSU Undergraduate Research Conference (URC) in Baton Rouge on 11/1/2013.

From 11/13 to 11/16/2013, biology undergraduate Keith Perkins and Dr. Tietzel presented the research "Detection of Oil Spill Microbe and Colonization of Shrimp Species of the Gulf of Mexico" at the national Annual Biomedical Research Conference for Minority Students (ABRCMS) in Nashville, TN. Two of Dr. Tietzel's undergraduate research mentees-Mr. Keith Perkins and Ms. Janice Carter - won "Travel Awards" covering the conference registration fee, housing, airfare, and ground transportation for the Emerging Researchers National Conference in STEM, 2014, in Washington DC.

### Dr. Tonye E. Numbere

As the chairperson of the Laboratory and Inventory Committee, I have taken the initiative to work with Mr. Raj to clean up the biology store room from top to bottom and organize all supplies, equipment, and other materials used for our biology laboratory classes. This endeavor involved the assistance of my work study student Jasmine. First, the clean- up involved, getting rid of all materials, chemicals, and empty boxes that were not of use. Broken/cracked glass wares, boxes containing supplies were emptied, and all shelves cleaned thoroughly. All supplies, equipment, glass wares, and other materials were sorted and organized on the shelves according to type/kind. The shelves are visibly labeled for easy access of all items. A new microscope slide drawer that holds 3000 slides was recently purchased by Dr. Kambhampati. All microscope slides have been sorted and organized in individual trays and each tray labeled according to type of specimen it holds. The second phase of this is to take inventory of all items in the store room and keep good record of what is available. This will enable the tracking of items on hand and those that need to be replaced.



### Accreditation & Academic Excellence Initiatives:

CBA Celebrates the 2013 College of Business Week The College of Business & Public Administration held its second Annual Interdepartmental/Pan Organizational Celebration from Monday, November 4, 2013 to Thursday, November 7, 2013 in the College of Business Building. The celebration was kicked off in the CBA Atrium

## College of Business & Public Administration

with the crowning of the 2013-2014 Miss CBA and Mr. CBA: Ms. Aisha Cade and Mr. Carlos Arrango. The new monarchs received their charges from the 2012-2013 Ms. and Mr. CBA, Ms. Kawana Thomas and Mr. Brian Grant, respectively. Following the crowning ceremony "king and queen cakes" were served. At 6:00 PM the entire CBA students, staff, and faculty assembled in the CBA Atrium where "mocktails" and hors d'oeuvres were served in celebration of the life of David Perryman, a **Computer Information Systems graduating senior whose** life was cut short by a drunk driver in September 2013. The event was sponsored by the CBA Investments Group and Phi Beta Lambda Fraternity, and featured speeches and educational materials from representatives of the New Orleans Chapter of Mothers Against Drunk Driving (MADD). The Monday activities were a very festive start to a very successful week.

On Tuesday, November 5, 2013, the National Black MBA Association sponsored a Dress for Success Style Show in the CBA Auditorium. This standing-room only event witnessed CBA female and male students modeling proper and inappropriate attires for job interviews, everyday work, and professional outings. The modeling session was followed by heated debates on balancing the desire to be comfortable with the written and unwritten dress codes in today's work place.

The CIS Club sponsored the Marketing Your Major and Smart Social Media sessions on Wednesday, November 6, 2013 in the CBA Auditorium. The speaker for the Marketing Your Major session was Lisa Johnson, Operations Manager, Global Commerce & Services, LLC. who offered helpful tips on decisions and actions that contribute to successful career outcomes. She also fielded questions from the audience. This event was immediately followed by the Smart Social Media session which was facilitated by Shanel Armant, CIS Club President. Ms. Armant used computer projections to highlight some of the most common pitfalls that a supposedly tech-savvy generation tends to become ensnarled in, as well as tips on how to regain some control of your information. This was a lively session, as many of the participants offered different tactics for enhancing online profiles or for frustrating attempts to commoditize your information.

Later that afternoon, students were treated to an etiquette lecture by a prominent SUNO alumnus and etiquette coach, Ms. Mary Ann Francois. Ms. Francois explained how different attires convey various messages in a professional setting. She handed out brochures demonstrating various table-setting scenarios and how to navigate a meal in a professional setting. Helpful hints on what not to do and how not to fall into a trap, especially for the less exposed, were emphasized. The lecture was open to all the students. However, the session demonstrating the practical application of etiquette and table

## **Business & Public Administration continued**

manners was moved to the SUNO Cafeteria where students, faculty, and staff who had purchased a ticket were treated to a fine meal in an atmosphere similar to those of a professional dinner. Ms. Francois went from table to table correcting and informing the diners. The session was well attended and participants indicated that they had learned quite a bit.

There was a Quiz Bowl Competition between the students and faculty on Thursday, November 7, 2013 in the CBA Auditorium. The topic was trivia, and covered a wide range of issues. As was the case in 2012, the CBA students came on top, defeating the faculty by three points.

The week's activities was appropriately wrapped up with a Multicultural Lunch where students and faculty prepared, brought, and served delicious dishes from around the world in the CBA Atrium. At least 60 different dishes and desserts were available. The leaders and members of various CBA clubs took the lead in serving the participants. Members of the SUNO community were invited to share the festivities, and quite a bit attended.

Overall, the 2013 CBA Week was a resounding success. The event continues to achieve its intent, which is to bridge the personal and cultural gap between students; between students and faculty; and between students and the job market. We congratulate all our student leaders, members of CBA clubs, faculty advisors, and the entire CBA family for a job well done.

The SARPD Committee is currently reviewing the following items:

Beta Gama Sigma Business Fraternity Charter Holding the Beta Gama Sigma honor fraternity induction dinner in March 2014 at the Harrah's Hotel (contract is being reviewed)

Hosting the 2nd Annual College of Business Students Seniors Banquet (May 2013) - the contract is currently being reviewed by committee.

Proposed Field Trips for the Spring Semester of 2014 and sponsoring faculty include:

Nissan Plant in Canton, Mississippi (Dr. Krenn – Sponsor) Wal-Mart Distribution Center in Robert, Louisiana (Dr. Mancuso –Sponsor)

#### Beta Gamma Sigma - Approved

Membership application fees have been sent to Beta Gamma Sigma Fraternity. In the meantime, the SARPD Committee recommended that Dr. Frank Martin proceed with the development of the Beta Gamma Sigma Award Ceremony for Spring 2014, following a formal registration of CBA as a member of the association.

Under the theme "Bridging the gap between academics and industry " the ITTM committee met and recommended the creation of an In-house Students Career Assistance (IHSCA) position at the CBA to perform the following functions: a. Collect and maintain information on type and source of

available jobs

b. Create and maintain a database of our alumni

c. Create a network between our alumni and current students

d. Survey on available jobs and salary expectation

e. Resume and interview training

f. Advising on future jobs and continue higher education The service will be available to current students, alumni, and potential employers.

The Department of Business Administration and The Department of Computer Information Systems have been meeting to review and address changes occasioned by the change in the name of the departments from Business Entrepreneurship to Business Administration and Management Information Systems to Computer Information Systems. The LGCA Committee reported that Second Generation Assessment continues in the CBA with the assessment of the Technology, Analysis, and Discipline-specific learning objectives in the fall of 2013. Assessment Teams for these learning objectives have refined the rubrics by further defining the elements of the rubric sub-dimensions. This process amounts to norming the analytic rubrics that the CBA has used. Results of the assessments will be used to make any required syllabus or curricular changes in the appropriate courses. These activities are integral to the CBA's continuous improvement process.

Data collection for the "Analysis" learning goal is taking place between September and November 2013. This activity was postponed from Spring 2013 to Fall 2013 because of changes in the assignments to be used for this assessment. The CBA Learning Goals, Curriculum, and Assessment (LGCA) Committee met on August 26, 2013 to continue work on the 2nd Generation of Assessment in the CBA. This effort is part of our continuous improvement processes. Conference Attendance & Presentation

Dr. Igwe E. Udeh, Dean, College of Business & Public Administration and Dr. Frank Martin, Chair, Business Administration Department attended the Bayou Classic University-Business Summit: Building Partnerships for Prosperity, on Wednesday, November 27, 2013 at the Morial Convention Center, New Orleans, Louisiana. The summit featured two very informative roundtable sessions:

 University-Business Leadership Roundtable featuring prominent members of the academic community, including Dr. Ronald Mason, SUS President; Dr. Sandra Woodley, UL Systems President; Rederick Miller, President, NOLA Business Alliance; Timothy McLachlan, VP IBM Global Services; and Octave Francis, Managing Partner, FFC Capital.
 Entrepreneurship Roundtable featuring William Campbell, Director, Southern University SBDC; Keith Tillgate, President & CEO, Tillgate Construction; Mark Quinn, Director, Xavier Entrepreneur Institute; Karl Turner, President, A La Carte Specialty Foods; and Murphy Cheatham, Director, National Development Council (Central).

These sessions were followed by a robust discussion session where the audience was given an opportunity to discuss economic development issues and to submit proposals for

## College of Business & Public Administration

growing not only the economic impact of the Bayou Classic but also growing the southeast Louisiana economy.

Professional Outreach to Students & Community: SUNO Entrepreneurship Students Enter Ford \$75,000 HBCU Competition

The Entrepreneurship Students at SUNO have entered the Ford \$75,000 HBCU Business Competition. Kenneth Thomas (Lead Student), Jashione Williams, Brooklyn McCall, Joy Walton, Michael Weary, Eduardo Trejo, and Jasmine Crawford have entered the competition where they have developed a social entrepreneurship project to help neophyte male entrepreneurs and young Black men hone their skills in building a business. Their project would work closely with the CBA Small Business Development and Management Institute where the incubator would be used for training and growing a business by renting office space. Dr. Louis C. Mancuso, Professor of Marketing & Entrepreneurship is the moderator of the group.

College of Business & Public Administration Students Visit Dallas to Learn More About Retail Operations

Under the direction of Dr. Louis C. Mancuso, Professor of Marketing & Entrepreneurship, SUNO students spent November 13 and 14 in Dallas exploring and learning retail operations at the Dallas Merchandise Mart. The Dallas Merchandise Mart is the largest in the world and the students visited everything from jewelry to fine furniture. In particular, the students worked with Anne Kuehl Crawford of the Martha Foster Group studying design and selling techniques of designer dresses from India, South America, and the Philippines. Tony Smock, general manager of Contempodesigns, an Italian furniture company, showed the students how to merchandise contemporary furniture and markup their products.

Crate & Barrel in Plano, Texas was the next stop on the agenda where students were greeted by Amy Bakos, general manager of the store. The students were exposed to a sales meeting, how to merchandise product, product design, and markup of the product.

Vanessa Giacinti, general manager of Nordstrom Galleria, arranged for the students to visit with the top floor merchandiser in the Nordstrom Chain. Also, the students met buyers for cosmetics and men's clothing. The students worked with human resource personnel dealing with how to obtain internships and permanent positions. Ms. Giacinti showed the behind-the-scenes workings of the Nordstrom Galleria store including future merchandising techniques for the upcoming Christmas Season.

For a change of pace, the students met with Mr. Billy Hines, general manager of the Northpark Centre. This shopping mall sales amounts to \$1.2 billion dollar per year making Northpark Centre one of the top five malls in the world. Mr. Hines showed the students how to merchandise a mall, discussed the profit and loss statements of the mall, and showed how to constantly innovate to increase customer satisfaction and willingness to purchase from Northpark.

Currently, the students are communicating with the companies visited to obtain an internship and/or permanent position.

DBE Panel: Dr. Frank Martin, Chair of the Business Entrepreneurship Department, participated in the State and Local Disadvantaged Business Enterprise (DBE) Panel which certifies small businesses as disadvantaged for the City of New Orleans, the New Orleans Sewerage & Water Board, the Aviation Board, and Caesar's (formerly Harrah's) Casino, on November 21, 2013.

On Thursday, October 3, 2013, Dr. H. Kevin Fulk and Dr. Louis C. Mancuso, along with other SUNO faculty members, made a presentation at the 5th Annual Quality Matters Conference on Quality Assurance in Online Learning. The presentation was entitled "Civic Engagement Meets Academia: Incorporating Service Learning and Social Media."

On Friday, November 22, 2013, Dr. H. Kevin Fulk led his MGIS 360 Enterprise Management Information Systems class on a field trip hosted by SUNO's Information Technology Center (ITC). During the field trip, students had the opportunity to learn about challenges of upgrading enterprise systems, such as the Banner system. The students were also able to tour the ITC facility, seeing parts of the IT infrastructure that SUNO faculty, staff, and students rely upon every day.

SBDMI Workshops/Seminars/Trainings/Meetings (November 2013)

Mrs. Cynthia Beaulieu, Director, Small Business Development & Management Institute, reported the following activities and achievements during November 2013:

HUD-HBCU Processing 20 Grant recipients awarded up to \$2,500 each for equipment purchase; SUNO Small Business Incubator, 7240 Crowder Blvd. /; Ms. Cynthia Beaulieu, Ms. Adero Lewis.

Louisiana Economic development (LED) Small and

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## College of Business continued

Emerging Business Development (SEBD) Ongoing Assessments; Ms. Adero Lewis, Ms. Cynthia Beaulieu

Meeting Concerning Incubator Sustainability; (11/11/13) at SUNO Small Business Incubator; attended Mr. Omar, Ms. Mildred Dillon (Money Doctor), Ms. Cynthia Beaulieu.

Title III Breakfast meeting with External Evaluators; Sassafas Restaurant (11/19/13); Project North Campus Small Business Incubator Facility; attended Ms. Cynthia Beaulieu Dr. Udeh.

Title III External Evaluation Individual Meeting; (11/20/13) Project North Campus Small Business Incubator Facility; Attended Dr. Leonard Dawson, Dr. Udeh, Ms. Cynthia Beaulieu.

Incumbent Workers Training Program (IWTP) Application process continued Capital City Family Health Center 3111 Florida Blvd, Baton Rouge Ms. Chris Claiborne, Ms. Cynthia Beaulieu.

Completed Job Interviews, paper work and made final selection for Small Business Advisor Position for the SBDMI; Ms. Cynthia Beaulieu.

NxleveL Final Class, Business Plan Presentation (11/05/13, 11/07/13, 11/12/13); 9 participants; Attended, Ms. Adero Lewis, Ms. Eleria Hunter, Mr. Marsyas Fernandez.

Conference call on implementing GMAT instructions in February, 2014, (11/14/13; On call Ms. Cynthia Beaulieu, Bell Curves Official Mr. Ajani Burrell

Ms. Cynthia Beaulieu, Director of SBDMI Invited to sit on the HBCU Community Development Action Coalition Board; (11/19/13) Accepted

Notary Class – Held at CBA Building Saturdays (11/02, 11/09, 11/16, 11/23 Final Class); 19 Participants, Instructors, Ms. Susan Jackson, Ms. Desiree Calvin.

IWTP Phone Conference Call- UPS; (11/15/13); Ongoing conference to discuss application for IWTP; Ms. Cynthia Beaulieu, Mr. Alex Pineda, UPS West Region Tax Department.

Bayou Classic University Business Summit; (11/27/13) ; Convention Rivergate Center;

Southern University System Small Business Coalition in Action; (Ongoing); Complied SBDMI and Small business Incubator Core Competencies as well as the Workforce and economic Contributions to the Community we serve; Ms. Cynthia Beaulieu IWTP Program; ongoing; Working on new IWTP Application; Ms. Cynthia Beaulieu; Ms. Adero Lewis

Small and Emerging Business Development (SEBD); (Ongoing); 3 Assessments; Assessments; 4 Ms. Adero Lewis

SEBD One-on One; (2); Call-in Clients; Ms. Cynthia Beaulieu; Ms. Adero Lewis

Counseled; (5); Incubator Clients; MS. Cynthia Beaulieu; Ms. Adero Lewis

## Office of Student Services (OSS) November 2013 Report

Mrs. Timotea Bailey, Director of the Office of Student Services reported the following activities:

OSS assisted in hosting a very successful CBA week OSS' Director presided over the CBA opening activity in which Mr. and Miss CBA were presented OSS negotiated with SEDEXO Catering (SUNO catering service) to contribute 25 complimentary meals, allowing CBA to offer reasonably priced luncheon tickets

OSS provided the leadership in hosting a business etiquette workshop and luncheon

OSS represented CBA at SUNO Day at Algiers Charter School

OSS represented CBA at SUNO Day at McDonogh 35 High School

OSS represented CBA in the university-wide preadvisement activity

OSS represented CBA in SUNO Day at SUNO for area high school students

OSS represented CBA in presenting SUS Board proclamation to Perryman family at Psychology Club induction ceremony where family was recognized OSS participated as part of CBA leadership in developing AACSB announcement brochure

OSS visited CBA classes in an effort to pre-advise 2013 cohort students

OSS is continuously monitoring progress of 2008-2012 cohorts, as well as all other CBA students OSS is continuously monitoring of progress of graduating class, particularly 2008 cohort

College of Education & Human Development:

Dr. Mwalimu Shujaa, Dean

### Accreditation:

Child Development and Family Studies Drs. Ukpolo, Adegboye, Shujaa, and Wanga received a letter from the AAFCS Council for Accreditation congratulating SUNO on reaching the milestone of confir-

## **College of Education**

mation of a site visit, following successful submission, review and approval of the CDFS Self-Study. The CDFS Unit has been confirmed for a site visit to run from Saturday, February 8 through Wednesday, February 12, 2014! Dr. Wanga facilitated departmental meetings with CDFS faculty (Drs. Shujaa, Bachus, Bordenave, and Ms. Carson) on Wednesdays, November 20 and 27, 2013 focused on preparations for the accreditation site visit scheduled for February 8 -12, 2014.

Dr. Shujaa and Dr. Wanga have created a video clip and shared it with CDFS Alumni on YouTube to provide them with a "heads-up" on the CDFS accreditation Site Visit in February and to alert them of their participation during the visit.

In addition, Dr. Wanga, as NCATE Coordinator, conducted meetings with Dean Shujaa and the CoE & HD faculty on Tuesdays, November 12 and 19, 2013 to review the new NAEYC Standards revised in 2010, align the standards to ECE and EDUC courses, and identify key assessments in selected courses. Dr. Wanga has drafted a matrix of these alignments to serve as a working document in the process of writing the Specialized Professional Association reports (SPAs) for teacher preparation programs, leading to awards of National Recognition for qualifying programs. The writing and submission of SPAs are critical to the NCATE accreditation process.

Dr. Bachus, Dr. Bordenave, and Ms. Carson have participated and contributed to the outcomes of these meetings and are assigned by Standard to teams that will be writing the SPAs.

Dr. Shujaa, Dr. Wanga, Dr. Bordenave, and future Teacher Education Department Chair, Dr. Willie Jones, visited the campus of Middle Tennessee State University (MTSU) Sunday-Monday, November 24 and 25, 2013 to observe and learn from administrators, faculty, and staff in the College of Education some best practices in the preparation for NCATE accreditation. The agenda included a presentation on TK20, an effective data management system the University and College have adopted and find reasonably compatible with NCATE requirements for provision and tracking of student and institutional data, including student teaching, residencies, and generation of pertinent reports. Dr. Wanga attended the Breakfast meeting from 8:30 a.m.-12 noon on Tuesday November 19, 2013 at Sassafras Restaurant at 6600 Franklin Avenue, with Title III External Evaluators and participated with Dr. Shujaa, Dean of the College of Education and Human Development, on the CDFS and Teacher Education accreditation activities' interview with Dr. Marshall Grigsby, Title III External Evaluator, from 9:00 a.m. - 10:00 a.m. on Thursday, November 21, 2013. Dr. Wanga was awarded a "Certificate of Appreciation for Your [Her] Cooperative Team Spirit in Implementing

the 2012-2013 Goals and Objectives of the Title III Programs" by the Title III Programs Administration of Southern University at New Orleans.

### **Teacher Education Programs**

The College of Education and Human Development "Town Hall Meetings" were held on October 23 and 24, 2013. The meetings were attended by 42 students. The student attendance ratios were Teacher Education: Early Childhood Teacher (29%); Teacher Education: Elementary Education (36%); Child Development and Family Studies (31%) and Certification Only and others (2%).

Dr. Katherine Robinson (PK-16 Coordinator) assisted the College of Education and Human Development faculty in identifying the courses that are aligned with the NAEYC standards, organized a content sub-committee for the NAEYC standards #4 and #5, and conducted the Content Sub-Committee meetings for the purpose of identifying selected assessments that are used in specified course.

Ms. Gilda Jones (Praxis Coordinator) participated in the NCATE/NAEYC SPA Planning Meetings(s). She presented during CoE & HD Town Hall meetings. She researched several resource tools available for test preparation via Edmentum/Plato software for Reading, Writing, and Mathematics. She attended the Title III External Evaluation Conference and participated in the Title III Programs External Evaluation, November 18-21, 2013.

#### Grant Submissions:

Child Development and Family Studies Dr. Bordenave met with the research team for the Healthy Minds Healthy Bodies Learning Institute to on Fridays, November 15 and 22, 2013 to prepare for NIH grant submission.

Workshops, Conferences and Scholarly Activities: Child Development and Family Studies The College of Education and Human Development held two "Student Success Workshops". The first was held Wednesday, November 13, 2013 and the second was on Wednesday, November 14, 2013. The intent of the workshops was to engage students in the exploration of barriers to attaining a degree in four years. The organizers and facilitators of the workshops were: Dr. Racquel Ezell, Ms. Gilda Jones, Dr. Louise Kaltenbaugh, Ms. Gloria Major, and Dr. Karen Martin.

Dr. Bordenave participated as a Faculty Communities of Teaching Scholars Mellon Fellow 2013 at Xavier University's Center for the Advancement of Teaching on Monday, November 11, 2013.

In addition, Dr. Bordenave submitted a "Student Engage-

### College of Education continued

ment in Online Learning at HBCU" proposal with Dr. Biruk Alemayehu, Assistant Professor in College of Business and Public Administration. They were notified on November 6 of acceptance of the proposal to present at the Sloan Consortium HBCU Symposium following the Blended Learning Conference in Denver, Colorado on July 10, 2014. Drs. Bordenave and Biruk also submitted a proposal for consideration to present at the Teaching Professors Conference.

#### **Teacher Education Programs**

Ms. Gilda Jones collected statistical data of student Praxis pass rates and of student Edmentum PLATO Time On Tasks. She compiled an Edmentum PLATO student Time On Task report, conducted a survey at the CoE & HD Town Hall meetings, and reported results. She is currently working on scholarly literary research.

Professional Outreach to Students and Community: Child Development and Family Studies Dr. Sherry Bachus and Dr. Diane Bordenave attended SUNO Day at Landry/Walker Charter High School on Tuesday, October 29, 2013.

Dr. Bordenave participated in the SUNO Day recruitment activity at Algiers Technology Academy from 9:45-10:45 a.m. on November 7, 2013.

CDFS faculty actively pre-advised students as scheduled from Friday, November 1 through Friday, November 29, 2013. As of end of day on Friday, November 22, 2013, Wanga had pre-advised 40+ students, including graduating seniors, transfer students, and walk-ins; Dr. Bachus 31; Dr. Bordenave 35; and Ms. Carson 15. These numbers continue to rise these three days before the Thanksgiving Holiday, November 25-27, 2013.

### Other University-related activities:

On Wednesday, November 13, 2013 at 5:50 p.m., Dr. Wanga was a guest speaker for Dr. Antoinette Aubry's CDFS 470 class, Special Topics in CDFS (Leadership). Dr. Wanga engaged students in an interactive dialog and discussion on the topic "Leadership Across Cultures: A Continuum of Perspectives that Impact Family and Consumer Science Practice."

Dr. Katherine Robinson prepared contracts for Cooperating Teachers. These teachers supervised our candidates who completed Student Teaching during the Fall Semester, 2013. (Acension Parish Schools, Algiers Charter Schools, St. Tammany Parish Public Schools and St. Mary's Academy). She also pre-advised students for the Spring Semester, 2014.

## School of Social Work

School of Social Work: Report on Major School of Social Work Activities Dr. Beverly Favre, Dean

Mr. Harry Doughty presented at the NABSW 26th Annual Southwest Regional Conference on November 8, 2013. In collaboration with the SSW veteran students, faculty and staff a display was erected in honor Veterans Day, 11/11/13. Pictures of the display are showing on the University's monitors campus wide. He helped coordinate and participated in the Inaugural Brown Bag Series on November 13, 2013. Guest speaker was James Jones, Team Leader of the New Orleans Vet Center and a reception followed.

Dr. Jay Hedgpeth attended meeting with SUNO Student Forum Committee, Pointilly Civic Association meeting, Gentilly Civic Improvement Meeting, Elder Action Coalition. He negotiated for the SUNO Student Aging Forum with the Gerontological Society of America. He began the rewrite for a grant involving technology and older individuals and met with the Area Council on Ageing regarding SUNO STUDENT Forum and the Ageing grant.

Ms. Bonnie Alston, Field Director, attended three (3) Workshops in November.... (1) Ethical Principles in Child Welfare Practice, Working with Children of Parents who are Incarcerated and Legislative Advocacy. She also met with 3 agencies that may be potential field sites in Fall of 2014.

Mr. Harry Russell met with members of Social Work Honor Society, Xi Phi and met with students for advisement. He planned meeting to conduct Program Assessment/Evaluation Workshop and submitted article to Society for African American Public Health Institute (Due for publication in January).

## SOUTHERN UNIVERSITY

AGRICULTURAL RESEARCH AND EXTENSION CENTER



# **Leodrey Williams**

# **CHANCELLOR'S REPORT**

## Presented to: Board of Supervisors Southern University and A & M College System

"Linking Citizens of Louisiana with Opportunities for Success"

December 2013

Number 243-84

### SOUTHERN UNIVERSITY AGRICULTURAL RESEARCH AND EXTENSION CENTER

## **Training workshop inspires Women in Agriculture**

Southern University Ag Center

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Adell Brown Jr. Exec. Vice Chancellor/Vice Chancellor for Research

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Southern University Agricultural Research and Extension Center, an entity of the Southern University System, Leodrey Williams, Chancellor; Ronald Mason, Jr., System President.: Attorney Bridget A. Dinvaut, Chairman, Board of Supervisors. It is issued in furtherance of the **Cooperative Extension Work Act** of December 1971, and the Agricultural Research Program, in cooperation with the U.S. Department of Agriculture. All educational programs conducted by the Southern University Agricultural Research and Extension Center are provided to all persons regardless of race, national origin, or disability. C 2008 SU Ag Center.

The Southern University Ag Center held the first workshop in its series of Wisteria Alliance Women in Ag training on Saturday, November 16 at the Maurice Edmond Livestock Arena in Baker. Workshop topics included understanding the basics of farm safety presented by Dawn Mellion-Patin, Agricultural Specialist; handling small tools by Victoria McMullen-Dunn, Agricultural Science Educator in East Feliciana Parish; and making garden waste work for you by Mila Berhane, Senior Research Associate.

Participants learned how to make a picnic table in their hands-on exercise. The workshop attracted about 20 participants.

Dr. Dawn Mellion-Patin, Project Director, coordinates the training series. Next training is on January 11, 2014.



Dr. Mellion-Patin shows some farm safety equipment



Mrs. Dunn, right, demonstrate how to measure wood for cutting



Trainees practice cutting wood



Participants build picnic table



Building team stands behind newly completed picnic table



Builders test their finished product



Mrs. Berhane shows product of garden waste



Sample of garden waste to use in compost bin



Mrs. Christie Monroe gives a talk on safe use of farm tractor

## Fall garden at Jetson Correctional Center for Youth ripe for harvest



Dr. Bandele, right, imparts hands-on gardening skills to students at JCY.

The fall garden at Jetson Correctional Center for Youth, dubbed "The Young Men's Garden," is progressing successfully. Early in the season, the boys harvested pumpkins for decorating their dorm rooms. This year's pumpkin harvest was limited, but the youth plan to grow a larger pumpkin patch next year. Currently, there are two types of garden on the JCY campus. One is a raised bed style garden, and the other is a traditional in-ground row garden. The raised bed gardens have been planted with lettuce, different varieties of mustards and collards. In the traditional garden, the boys are growing lettuce, mustards, radishes, carrots, broccoli, cauliflower and onions. Produce harvested from these gardens will be utilized in the campus cafeteria or sold for project income.

As part of the Horticulture Trade project, select JCY youth have participated in two field trips this year in affiliation with the Southern Ag Center. In September, four youth participated in the Back to School Summit in Lafayette, La. At the event, JCY students had an opportunity to witness motivational speakers' presentations, tour different booths and talk to a varietv of representatives about teenage issues. In the second field trip, four JCY youth participated in the 2013 Fall Gardening Workshop held at the Southern University Ag Center. Christie Monroe, project coordinator, and Owusu Bandele, retired horticultural professor/garden instructor, presented on the topic of "Incarcerated Populations" focusing on the gardens and youth at JCY. Each of the participating youth from JCY at the workshop also presented a summary of his personal experiences with the SU Ag Center Horticulture Trade classes; and how the gardens have affected their coping with feelings of anger, overall attitudes, and the possibility of working in the field of agriculture upon release. They also entertained a very thorough and intriguing question and answer portion of the presentation. Stephanie Elwood, Extension Associate of Community Gardens and garden instructor at JCY began teaching the youth from the Horticultural License Book in preparation for youth interested in taking the test. She is approaching it step -by-step with the goal that a few students will be ready to take the Horticulture License exam in spring 2014. This will benefit the youth upon release.

Ms. Kelli Hollins, Program Assistant, has been teaching marketing classes in conjunction with the SU Ag Center Horticulture Trade Class to prepare students for produce handling during and after harvest. Through these marketing classes, the youth decided to name the garden on JCY's campus "The Young Men's Garden." The JCY/ SU Ag Center Horticulture Trade students will have the opportunity to start working on iPads this December and January 2014. This will provide a continuation of understanding for the business phase of the garden. The youth are preparing the grounds on their campus for a fruit orchard which will consist of lemon, kumquat, satsuma, and several varieties of fig trees. The future is looking bright for the SU Ag Center Horticulture Trade Class at JCY and participating youth.

### SOUTHERN UNIVERSITY AGRICULTURAL RESEARCH AND EXTENSION CENTER

## Business Development Training held in Bastrop, Oak Grove, and Alexandria

**Bastrop, November 12**: The Center for Rural and Small Business Development (CRSBD), in conjunction with the Morehouse Economic Development Corporation held a Business Development Training in the Bastrop Visitors' Center. The free seminar provided participants with information on how to start a small business or expand an existing business. It also provided business etiquette information and marketing techniques to promote a business.

During the seminar, Kay King with the Morehouse Economic Development Corporation welcomed the participants and SU Ag Center Assistant Area Agent Odis Hill spoke about the services provided through the Southern University Agricultural Research & Extension Center.

LaKeeshia Giddens, E-Learning Center Program Director, spoke about the Center for Rural and Small Business Development and its E-Learning Center. Eual Hall, Business Outreach Specialist, facilitated the Starting and Expanding a Business session; Sonja Butler, Administrative Program Assistant, facilitated the Business Etiquette session and Giddens facilitated the Marketing Techniques session.

The CRSBD will continue to partner with the SU Ag Center's field agents and economic development organizations to provide business development training within Louisiana's rural underserved communities. Oak Grove, November 14: More than 30 current and potential small business owners attended a business development training facilitated by the Center. The seminar was held at the Thomas Jason Lingo Community Center (SU/ LSU Ag Center) in Oak Grove, La., West Carroll Parish.

A welcome was provided by SU Ag Center Associate Area Agent, Carolyn Robinson and CRSBD staff members Eual Hall, Sonja Butler and LaKeeshia Giddens conducted presentations on how to start and expand a business, proper business etiquette and business marketing techniques.

Alexandria, November 18: The Center for Rural and Small Business Development held another free business training at the Rose of Sharon Baptist church in Alexandria, La. Over 30 participants attended the training that focused on the topics of starting and expanding a business, maintaining business etiquette and marketing a business. The participants learned how to start or expand an existing business, received the forms and applications needed to legally operate a business in the state of Louisiana, as well as information to ensure that an existing business continues to operate efficiently. They also received business etiquette information and marketing techniques to help promote a business.



Bastrop: Odis Hill addresses audience



Oak Grove: Eual Hall facilitates session



Alexandria: Lakeeshia Giddens explains E-Learning functions to participants

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### SOUTHERN UNIVERSITY AGRICULTURAL RESEARCH AND EXTENSION CENTER

## John Johnson School Garden teaches responsible living

Carol Sensley, Asst. Extension Agent in Calcasieu Parish supervised Ms. Harris's 3<sup>rd</sup> grade science class at John J. Johnson Elementary School as they planted vegetables in their school garden on November 5. School gardens foster an increased awareness of environmental issues. Students learn to respect and care for the soil, where our food comes from. The garden will also improve students' self- esteem, behavior, social skills and interpersonal relationships. It will also help them develop life skills, including working with groups. The project provides opportunities for community involvement, including neighbors, volunteers, parents, and local businesses.



Sensley works with students in school garden

# CHEDULE OF EVENTS

November 16: Tax Preparation & Estate Planning Workshop. Contact Dawn Mellion-Patin at 771-3532.

Jan. 11, 2014: Community Gardening 101, SU Ag Center, Baton Rouge. Contact Dawn Mellion-Patin at 771-3532.

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## Chancellor's Monthly Report ~ December 2013

## 2013 FALL COMMENCEMENT CEREMONY

On Saturday December 14, 2013 Southern University at Shreveport will celebrate the graduation of over 200 graduates this Fall two consecutive commencement ceremonies. The first ceremony will be comprised of The Division of Allied Health and the School of Nursing with the Divisions of Behavioral Sciences and Education, Business Studies, Humanities and Science and Technology's following at noon. The University is also pleased to announce the guest speakers scheduled to present during the exercises.



**Chief Fredrick Sanders** 

Chief Fredrick Sanders, Assistant to the Fire Chief Administrative Division, is scheduled to be the 10 a.m. speaker. In his role as Assistant to the Fire Chief, Mr. Sanders provides direct and logistical support to the Fire Chief on a daily basis. In the execution of his duties, he has overall responsibility for the department's \$47 million operating budget; and supervises

the Administrative Office Staff. Chief Sanders is a native of Louisiana, and a graduate of Airline High School. He joined the Shreveport Fire Department in March 1990. During his career in the Operations Division, he worked as Firefighter/ EMT before being promoted to Fire Inspector in 1994. Sanders served as post-certified Investigator in the Administrative and Criminal Investigative Section of the Department's Fire Prevention Division. Chief Sanders holds a Bachelor of Business Administration with a concentration in Organizational Management from Wiley College and an associate degree in Safety and Hazardous Material Technology from Southern University at Shreveport. Chief Sanders also serves as the Director of the Shreveport Fire Department's Strategic Planning Team.



Pastor Bertrand M. Bailey, Jr.

The 12 noon speaker is **Pastor Bertrand M. Bailey Jr.** the Senior Pastor of the New Greenwood Baptist Church in Greenwood, LA. and Pastor of the Greater Bible Way Missionary Baptist Church in Mount Pleasant, TX. He is the founder of Casting All Cares Outreach Ministries. Through his ministries, he has traveled the United States and abroad including the Bahamas and the Virgin Islands, and he has also appeared on The Word Network

Pastor Bailey attended Oklahoma Baptist University and Oklahoma School of Religion and is a graduate of Liberty University in Lynchburg, VA where he earned a degree in Biblical Studies.

## SUSLA STUDENTS GO TO THE MOVIES



The American History 104 and African American History 211 students attended the "12 Years A Slave" film with Prof. JoAnne Walker. The film provided relevant information on the topics of cotton picking, slave culture, free people of color in the north and how enslaved blacks in the south endured one of the harshest periods in Louisiana history, 1647-1865. Students received a critical thinking assignment which connects topics of history with what they visually witnessed in the form of a 3 page paper. This is just one highlighted off campus activity that seeks to promote SUSLA's mission of educational excellence at its best. We applaud our students for taking interest in our unique history!



Dr. Ray L. Belton Chancellor

The Coronation Ceremony Miss Southern University at Shreveport Miss Be' Niesha Manning A Dink Carpet Affair" Thursday, November 7, 2013 Seven Oclock in the Evening Stealth & Physical Education. Complex (Gym)

## 2013 Homecoming Week

# SOUTHERN UNIVERSITY SHREVEPORT HOMECOMING WEEK

MONDAY, NOVEMBER 4, 2013 Challenge Day 11:00AM - 4:00PM Obstacle Course, Mechanical Bull, Rock Climbing toolog & Staff vs. Students Basketball Game @12:00PM Kickball (@ 3:00PM Cotton Candy, Sno Cones & Popcorn will be served

### TUESDAY, NOVEMBER 5, 2013

Turnt Up Tuesday with a twist!! Cohoice Awards for best male and female in each category: Best twerker, best best singer, best duet, best comedian, best rapper, best outfit, best hairstyle etc. Hot dogs, chips and drinks will be served

### WEDNESDAY, NOVEMBER 6, 2013

Every club and organization will do a throwback scene from a song or mo Pizza, pickles and drinks will be served

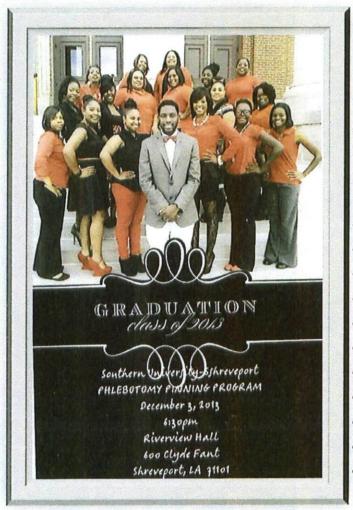
## THURSDAY, NOVEMBER 7, 2013

The big day! Homecoming shirts will be given out! Pep Rally in the Student Union @ 12:00PM Cake and punch will be served. Coronation of Ms. SUSLA @ 7:00RM in the SUSLA GYM

### FRIDAY, NOVEMBER 8, 2013 Johnny Vance Classic Basketball Games SUSLA vs. Cohoama CC @ 8:00PM Pink Party in the Jesse Stone Lecture Hall 10:00PM - 1:00AM (SUSLA STUDENTS ONLY, MUST HAVE ID)

SATURDAY, NOVEMBER 9, 2013 Homecoming parade: Starts at Green Oaks High School @ 111:00AM Parade ends at Southern University Shreveport Johnny Vance Classic Basketball Games Continued HOMECOMING CONCERPIDENT: JUVENILIE SUSLA GYM/10:00PM - 1:00AM SUSLA students get in free!! General Public Admission Fee: \$20.00

# Phlebotomy Program Graduates



Congratulations to the graduates from Southern University at Shreveport's Phlebotomy Program.

- Sharlissa Copeland
- Shannisha Danyell Copeland
- Torell Durham
- Fredericka Ealy
- Martia Gipson
- Jayesha Danielle Guice
- Sharica Sharmane Henderson
- Angela Jackson
- Yaneisha Johnson
- Desirce Akamia Martin
- Stacey Porter
- Ieisha Simmons
- Meshanta Sims
- Antoinette Lynn Thomas
- Mioche Thornton
- **Rashundra Waddles**
- La'Shareka Shante' Williams

Why Stand In Line When You Can Register

On-Line?





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### Southern Universy System. Board of Supervisors

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### STAY CONNECTED TO SUSLA:





Chancellor's monthly report design/layout/ finishing services are provided through the Office of Graphics Services/Document Management Center, Barbara Austin, Coordinator/Editor

A unit of the Office of Finance & Administration, Benjamin Pugh, Vice Chancellor

Office of University Communication, William Strother, Director A unit of the Division of Student Affairs, Dr. Sharon F. Green, Vice Chancellor

## SOUTHERN UNIVERSITY LAW CENTER



# Seriousness Of Purpose



# THE CHANCELLOR'S REPORT TO THE SOUTHERN UNIVERSITY BOARD OF SUPERVISORS

November 2013

The Chancellor's Report to the Southern University Board of Supervisors

NAME OF CHANCELLOR: FREDDIE PITCHER, JR.

CAMPUS: SOUTHERN UNIVERSITY LAW CENTER

DATE: NOVEMBER 2013

## **Congratulations**

The Southern University Law Center family salutes Attorney Bridget A. Dinvaut and the Reverend Joe Gant on their unanimous re-election as BOS chairman and vice chairman, respectively.

Chancellor Freddie Pitcher, Jr., has been selected as a board member for Boys Hope Girls Hope of Baton Rouge. Pitcher was approved unanimously for the two-year term on November 14. Boys Hope Girls Hope of Baton Rouge, founded in 1993, helps academically capable and motivated children-in-need to meet their full potential by providing value-centered, family-like homes, opportunities, and education through college.

Clinical Education Program Simulated Trials presented Nov. 5 and 7



Clinical Education Program student-attorneys participated in Annual Simulated Trials from 2-7 p.m. Tuesday and Thursday, November 5 and 7, in the Edward L. Patterson Moot Courtroom.

Evening students on Tuesday and day students on Thursday tried the case of Dorothy Hiller v. Charles Cutler and Fleet Trucking Co., which involves a head-on collision between a car driven by Hiller and a tractor-trailer driven by Cutler for the Fleet Trucking Company. The vehicles were approaching each other on a two-lane rural highway in South Carolina when the accident occurred.

Clinical students, participating as attorneys, witnesses, jurors, jury pool members, and bailiffs, replicated the trial each day from the voir dire process through the jury verdict. The Honorable Jewel "Duke" Welch of the Louisiana First Circuit Court of Appeal served as judge in all aspects of trial proceedings.

Simulated trials are another successful approach to teaching law students the skills needed to represent clients, according to Prof. Virginia Listach, acting director of the Clinical Education Program at SULC.

"Our clinics strive to augment theoretical knowledge taught in law classes with as much practical legal experience as possible to prepare students for the true-life practice of law," Listach said.

## Seven SULC students accepted for 2014 Texas Legislative Internship Program (TLIP)











Cranson

Gonzalez

McCraw

Scott



Seagle

Wilson

Seven SULC students have been accepted into the Texas Legislative Internship Program (TLIP) for Spring 2014, said Tina Tran, Legislative Director/Legal Counsel for Texas State Senator Rodney Ellis.

TLIP is administered by the Mickey Leland Center on World Hunger and Peace at Texas Southern University, Houston, Texas. The students are Lajuan Cranson, Lidia Gonzalez, Caitlin Hart, Shon McCraw, Alease Scott, Earle Seagle, and Aaron Wilson.

The students will intern for five months from January to May of 2014. The internship program, establish in December of 1990, provides the unique opportunity for students to serve as interns in the Texas Legislature, the United States Congress, and a variety of local, state, and national governmental agencies and public policy organizations. The interns receive academic credit for participating in the program, which combines academic study and research with supervised practical training.

## 2014 Hooding Ceremony planned for Friday, January 10

The 2014 Hooding Ceremony for fall 2013 candidates will be held at 6 p.m., Friday, January10, in the Cotillion Ballroom, Smith-Brown Student Union.

## 2013 Louisiana Judicial Council/National Bar Association scholarship awarded



Third-year student Roneeka Allyce Hill is among four recipients of the 2013 scholarship awarded by the Louisiana Judicial Council of the National Bar Association. The LJC/NBA awards the \$2,000 scholarship annually to a student at each of the four law schools in Louisiana.

Judge Yvette Alexander of Baton Rouge City Court presented the awards to Hill and the other law students during the group's meeting held Sunday, October 6, in New Orleans.

Hill of LaPlace, Louisiana, is editor-in-chief of the Journal of Race, Gender, and Poverty and a former teaching assistant. She is a 2011 graduate of Northwestern State University, where she earned a Bachelor of Arts in English and Political Science.

## LSAT video set for January 29, 30

The Law School Admission Test Video will be held noon to 5 p.m., January 29-30, 2014 at the Law Center. For more details or to register, contact Lena Station, lmjohnson@sulc.edu, or 771-6297.

## ON THE GO

**Professor Angela Allen-Bell** gave oral and written testimony about solitary confinement in the Samuel DeWitt Proctor Conference (SDPC)-Louisiana Justice Hearing on November 2 at Southern University New Orleans (SUNO). In response to the increased entrenchment of injustices within the criminal justice system, the Samuel DeWitt Proctor Conference, with the United Methodist Church and other national partners, is sponsoring both state-specific and national public hearings, which will culminate in a national report titled, "A National Report on Mass Incarceration: The People Speak." Louisiana was chosen as one of 19 states to host a state justice commission hearing. These hearings are designed to document the critical issues and

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perspectives integral to public discourse and public policy recommendations on the criminal justice system. The other states include: Arkansas, California, Florida, Georgia, Illinois, Maryland, Massachusetts, Michigan, New Hampshire, New Jersey, New York, North Carolina, Ohio, Oklahoma, Pennsylvania, Tennessee, Texas, and Virginia.



Professor Gail Stephenson welcomed 40 new United States citizens at the Naturalization Ceremony for the Middle District of Louisiana on November 21, 2013. Stephenson is immediate past President of the Baton Rouge Bar Association and represented the BRBA at the event.



Professor Chris Odinet was recently invited to speak at a symposium titled "Resilient Cities: Environment, Economy, Equity" at the University of Idaho's Law School. Odinet will present on the topic, "Fairness, Equity, and A Level Playing Field: Land-Use Goals for the Resilient City," which will be published in a special symposium issue of the Idaho Law Review in the late spring.

## **ALUMNI NEWS**



Harry Cantrell, '81, former Magistrate Commissioner of Orleans Parish Criminal District Court, won in the runoff election for Magistrate Judge on November 16 to fill the seat of retiring Magistrate Judge Gerard Hansen. Cantrell's campaign focused on his years of service and promised a transparent, fair and steady court. He received 57 percent of the vote against his opponent, after leading in the October 19 primary.

Maurice D. Gipson, '10, has been named assistant director for constituent relations and events in the Division of Diversity and Community Engagement at the University of Texas at Austin. Formerly, Gipson served as director of the annual fund at Wiley College in Marshall, Texas, and director of development for Huston-Tillotson University in Austin, Texas. He is currently pursuing a doctorate in educational policy.



Dow Michael Edwards, '00, of Irwin Fritchie Urquhart & Moore LCC, New Orleans, is listed in 2014 Best Lawyers. Edwards' practice includes defending railroad companies in the context of employee lawsuits arising under the FELA, involving both traumatic injuries and a variety of occupational injuries such as repetitive stresses, and asbestos and chemical exposures. His railroad practice also includes defending grade crossing accidents, derailments and

trespasser claims. He has experience handling defense assignments from insurers for a variety of matters ranging from catastrophic to less severe injuries. The Best Lawyers in America recognizes the top 4 percent of practicing attorneys in the United States.

Brandon Brown, '07, an assistant U.S. Attorney in the U.S. Attorney's Office, Western District, will serve on the Louisiana State Bar Association Criminal Justice Committee for the upcoming fiscal year. The mission of the committee is to develop programs and methods that most effectively allow the bar to work with the courts, other branches of government, and the public to assist in maintaining a functional and effective criminal justice system in Louisiana. Brown is assigned to the Criminal Division and prosecutes a variety of cases involving federal program fraud, bankruptcy fraud, tax crimes, aviation crimes, narcotic trafficking, firearm offenses, program crimes, and sex crimes.

Blake E. Oakes, '05, a Miller-McCoy Academy board member, was among presenters at the monthly Breakfast with Lions, a motivational session with seniors and juniors conducted by the school. Oakes, a New Orleans attorney, discussed his legal career and his time as a student at the Southern University Law Center.

April Brumfield, '11, and third-year law student Abby Robinson participated in the Mississippi Black Leadership Summit, November 6-8. Brumfield was moderator for a presentation titled "Creating Viable Communities: Promoting Prosperity via Community Benefits Agreements." Robinson was a panelist for "Mississippi Women in Leadership."

Scotty E. Chabert, Jr., '06, of Baton Rouge has been elected secretary for 2014-15, Young Lawyers Division of the Louisiana State Bar Association. Chabert is a partner in the law firm of Saunders & Chabert.

Afi Patterson, '08, was a panelist on a discussion of "Stand Your Ground Laws in Louisiana," at the 2013 LSU Legends Forum, hosted by the LSU A. P. Tureaud, Sr., Black Alumni Chapter, Friday, November 22. Patterson joined State Representative Pat Smith of Baton Rouge in the discussion. Shaun Mena, '11, was the moderator.

## IN MEMORIAM

Charles Edward McCants, '82, died November 3, in Kalamazoo, Michigan. Funeral services were held Saturday, November 9, at Pilgrim Rest Baptist Church, Lansing, Michigan. McCants is survived by his wife, Diann Webb McCants; son, Charles W. McCants; his mother; a granddaughter; and two siblings.

Elaine Simon Conley, '86, passed away Wednesday, October 30, in New Orleans. Conley was a hearing officer for the City of New Orleans for the past two years. She and her husband, Errol B. Conley, also a 1986 SULC graduate, were formerly principals in Conley & Conley, A Law Corporation, specializing in personal injury and individual bankruptcy matters. Elaine Conley also practiced civil law in the areas of succession and domestic work.

Special Problems

None

Significant Administrative or Policy Changes

None