FINANCE AND AUDIT COMMITTEE

(Following the Personnel Affairs Committee)
Friday, August 16, 2013
Board of Supervisors' Meeting Room
2nd Floor, J.S. Clark Administration Building
Southern University and A & M College
Baton Rouge, Louisiana 70813

AGENDA

- 1. Call to Order
- 2. Roll Call
- 3. Adoption of the Agenda
- 4. Public Comments
- 5. Action Items:
 - A. Request approval of EO-Serve Amendment, SUS
 - B. Request approval to Increase Student Health Fee, SUBR
 - C. Request approval of Cox Cable Contract, SUBR
 - D. Request approval of Lease/Lease Back Agreement for the Old Post Office, SUBR/SUS Foundation
 - E. Allocation of one-time money, SUS
 - F. Request to Utilize Prior Year Fund to Renovate Residential Housing Facilities, SUBR
- 6. Informational Item
 - A. Interim Financial Report, as of June 30, 2013, SU System Entities
- 7. Other Business
- 8. Adjournment

MEMBERS

Mr. Willie E. Hendricks – Chair; Dr. Eamon M. Kelly - Vice Chair;
Atty. Murphy F. Bell, Jr., Mr. Calvin W. Braxton, Sr., Mr. Darren G. Mire
Mr. Mike A. Small, Dr. Leon R. Tarver II
Atty. Bridget A. Dinvaut - Ex Officio



AMENDMENT I TO MASTER SERVICES AND LICENSING AGREEMENT FOR SOUTHERN UNIVERSITY AND A&M COLLEGE SYSTEM

THIS AMENDMENT TO THE MASTER PURCHASE AND LICENSING AGREEMENT FOR SOUTHERN UNIVERSITY AND A&M COLLEGE SYSTEM is made as of the date executed below by and between Education Online Services Corporation, Inc, a Delaware Corporation (hereinafter referred to as ("EOServe Corp") and SOUTHERN UNIVERSITY AND A&M COLLEGE SYSTEM, a State of Louisiana Institution of Higher Learning with its principal address at JS Clark Administration Building, Office of the President, 4th Floor, Baton Rouge, LA, 70813 (hereinafter referred to as ("Southern").

WITNESSETH

WHEREAS, EOServe Corp and Southern have entered into that certain Master Services and License Agreement dated October 28, 2011, as may be amended in writing from time to time (as amended, the "Agreement") and;

WHEREAS, the Parties desire to amend the Agreement as more fully set forth below and;

NOW, THEREFORE, the terms of the Agreement are hereby modified and amended as follows:

(1) Section 5.3 (d) of the Agreement is deleted in its entirety, and the following is substituted in its place:

"In the event an enrolled Program student subsequently enrolls in a Southern University traditional classroom-based degree program, Southern University shall reimburse EOServe Corp a \$2500.00 (twenty-five hundred dollar) onetime fee for each student as set forth in this Section 5.3.(d)

With the special permission of the Program Director, a student enrolled in the traditional classroom-based degree program may be permitted to enroll in the Program, subject to the revenue-sharing terms of this Agreement.

Southern shall receive a \$2500.00 reimbursement fee for each student recruited by Southern on behalf of the Program directly through on-campus recruitment actions initiated by Southern. This fee is intended to offset the costs of on campus recruitment activities. Any student recruited directly by Southern on behalf of the Program directly through on-campus recruitment actions initiated by Southern must be properly identified during the inquiry phase of the admissions process in order to support the \$2500 reimbursement fee to Southern.

(2) Section 5.3 (f) shall be added to the Agreement as follows:

"EOServe Corp shall reimburse Southern 100% (one hundred percent) of the increase in Fringe Benefit Costs associated with the additional salary amounts paid the Program Teaching Faculty. Fringe costs are herein defined as employment benefits given in addition to wages or salary and as it pertains to the Agreement the Parties understand them to be 24.4% of salary during the 2013 Academic Year. The additional fringe benefit costs for full-time faculty are 24.4% and 26.5% for the 2013 and 2014 academic years, respectively. These costs may differ if faculty other than Southern full-time employees are hired. The fringe benefit costs rate over the term of the agreement cannot be projected at this time. All projections are made by the retirement system.

(3) Section 5.3 (g) shall be added to the Agreement as follows:

"EOServe Corp shall reimburse Southern any and all expenses associated with the Program as are authorized by the Agreement including salary increases for supporting staff (and the corresponding increase in fringe benefits), the hire of new or additional staff to support the Program, and any technology upgrades necessary to achieve the goals and objectives of the Program.

All non-direct expenses as set forth in this Section 5.3 (g) of the Agreement shall require mutual advance approval, and executed written consent by the Parties.

The method of payment of the expenses referenced in this Section 5.3 (g) shall be by deduction by Southern of the referenced expenses in this Section 5.3 (g) from EOServe Corp's revenue share in the Program as set forth in Section 5.3 (e), (i) of the Agreement."

(4) Section 5.4 of the Agreement is modified as follows:

(a)EOServe Corp shall invoice Southern University with an invoice hereinafter referred to as a "Term Start Invoice" immediately upon the close of the Add/Drop (10) ten day period. The Term Start Invoice shall be submitted by EOServe Corp to Southern on the 11th day following the start date of each and every individual Program and said Term Start Invoice shall be due on a Net 10 calendar day basis from date of receipt of Term Start Invoice by Southern University

(b) In addition EOServe Corp shall invoice Southern University with an invoice hereinafter referred to as a "Term Reconciliation Invoice" on the 30th day following the start date of each and every individual Program and said Term Reconciliation Invoice shall be due on a Net 10 calendar day basis from date of receipt of Term Reconciliation Invoice by Southern University.

The purpose of the Term Reconciliation Invoice is to ensure that the Parties properly account for any student that may have completed their funding requirements subsequent to the Add/Drop period or has been determined to be in non-compliance with payment for Programs to Southern subsequent to the Add/Drop period.

(c) The method of payment utilized by Southern to pay EOServe Corp the Term Start Invoice and the Term Reconciliation Invoice shall be via wire transfer on the due date set forth respectively.

For purposes of invoicing, any Program enrolled student that is attending classes shall be considered billable upon his or her acceptance of Financial Aid, or confirmed employee reimbursement by Southern, or government benefit programs Students that self-pay via cash or other means will be invoiced by EOServe Corp at 70% of payment made by said students.

Further, EOServe Corp shall have the right to propose a non-traditional separate and distinct cash payment plan for Program students to be implemented by Southern University.

(5) Section 1.1 of the Agreement is modified as follows:

The Parties agree to develop and implement no less than (2) new and distinct online degree Programs per academic year.

- (6). Except as above amended, the Agreement remains in full force and effect and binding upon the Parties without any defenses, setoffs or counterclaims of any kind whatsoever.
- (7) All capitalized terms not otherwise defined herein shall have the meanings ascribed to them in the Agreement.

IN WITNESS WHEREOF, the Parties have executed this Amendment as of the date written below.

EDUCATION ONLINE SERVICES CORPORATION, INC:

Зу:				
Γitle:				
Date:				
SOUTHER	RN UNIVERSITY	AND A&M	COLLEGE S	SYSTEM
Ву:				
Title:				
Date:				



Office of the Vice Chancellor Division of Student Affairs Post Office Box 13405 Baton Rouge, Louisiana 70813

July 19, 2013

Voice: (225) 771-3922 Fax: (225) 771-2202 studentaffairs@subr.edu

James L. Llorens, Ph.D. Chancellor Southern University and A&M College 3rd Floor, J. S. Clark Admin. Bldg. Baton Rouge, Louisiana 70813

Re: Request to Increase Student Health Fee/Operating Hours of Student Health Center

Dear Dr. Llorens:

As you are aware, over the past few months, a great deal of time and energy has been invested into the painstaking yet worthwhile process of determining the next steps to ensure that our students continue to have the best possible health care options made available to them. As a result of those extensive considerations and deliberations, Mrs. Shirley F. Wade, who serves as Director of the Student Health Center (SHC) and chairwoman of the System-wide Student Health Committee, has made a recommendation for our consideration. The details of which are delineated in the attached correspondence, which I support and have subsequently approved.

While I am not generally a proponent of increasing administratively imposed student fees, this is an exception. Prior to the recent action of the Board of Supervisors that increased the Student Health Fee to \$100.00 per semester, each student paid \$122.00 per semester for an insurance premium and a Student Health Fee. In accordance with the recommendation being made by Mrs. Wade, I am proposing that the Student Health Fee now be increased to \$150.00 and per semester and the \$62.00 Student Insurance Fee be eliminated. Although the Student Health Fee is being increased, the overall amount being paid by each student will be reduced by \$12.00 per semester. This proposed modest increase to the Student Health Fee will ensure that our students are provided with many of the services that they have grown accustomed to receiving in the SHC, at a significantly cheaper rate than the alternative. As stated in Mrs. Wades' correspondence, the least expensive option offered to us through the RFP process was \$736.00 per year/\$368.00 per semester. This option also mandated that students who already have health coverage through their parents purchase this additional coverage. In many cases, this mandate would have caused an unnecessary financial burden to many students. More importantly, it would also negatively impact enrollment. Having an extreme sensitivity to the financial burdens of our student population, coupled with the lack of availability of scholarship dollars, proposing that our students incur any additional financial burdens beyond this modest increase would not be feasible at this time.

Additionally, as we discussed, there are certain personnel changes, including salary adjustments that will have to be made for employees who will be assuming additional responsibilities as a result of the extended hours of operation. Funding for such adjustments has been allotted in the FY 13-14 Budget. Your approval of this request will also allow for the facilitation of these adjustments. The required documentation will be submitted under separate cover.

For these reasons, I am forwarding the attached information for your review and consideration. Should this request receive your approval and the approval of the System President, I respectfully request that this matter be forwarded to the Board of Supervisors for consideration as soon as possible.

If you desire additional information or have any questions, please do not hesitate to contact me.

Yours in the Gold and Blue.

Brandon K. Dumas, Ph.D.

Vice Chancellor for Student Affairs

Approvals:

James L. Llorens, Ph.D.

Chancellor, SUBR

Ronald F. Mason, Jr., J.D.

President, SUS

STUDENT HEALTH SERVICES Post Office Box 10174 Baton Rouge, Louisiana 70813-2021 (225) 771-4470



Baranco-Hill Health Center Helen Barron Drive Fax (225) 771-6225

July 17, 2013

Brandon K. Dumas, Ph.D.
Vice Chancellor for Student Affairs
Southern University and A&M College
Smith-Brown Memorial Student Union, Suite 213
Baton Rouge, Louisiana 70813

Dear Dr. Dumas:

This letter is a follow-up to our meeting on Tuesday, July 17, 2013 with Chancellor Llorens and President Mason. As I explained, the new federal healthcare reform laws have significantly changed the design of Student Health Insurance Plans (SHIP). In the past, SHIPs were unregulated and considered basic accidental or sickness plans, and as a result, they provided inconsistent value to students who actually became ill. The Federal Healthcare Reform Act now requires SHIPs to increase their coverage for Essential Benefits to a minimum of \$500,000.00 per policy, which is considered a comprehensive major medical plan. Essential Benefits that must be included in each SHIP include the following:

- · Ambulatory Patient Services
- Emergency Services
- Hospitalization
- Maternity & Newborn Care
- Mental Health/Substance Abuse Disorder Services
- Rehabilitative Services
- Durable Medical Equipment /Devices
- Prescription Drugs
- Diagnostic Tests
- Wellness/Preventive Care

As a result of this federal mandate, the cost of student health insurance has increased significantly. The cost of Southern University's plan, which had a maximum value of \$15,000.00 per year cost each student \$125.00 annually, whereas, the least expensive plan that meets federal compliance would cost each student \$736.00 annually. This was the lowest rate and was accompanied by a requirement that the University mandate all students enroll in the plan; the same plan offered on a hard-waiver basis (students can only opt out if they provide proof that they have comparable insurance), costs \$980.00 annually.

As a result of the significant increase in the student health insurance, I support the University's recommendation to offer student health insurance on a voluntary basis to domestic students, as international students are required to enroll in student health insurance. This change will result in more students opting not to purchase student health insurance; therefore, we will expand the services and the hours of the Student Health Center to meet the need of a student population without health insurance.

Brandon K. Dumas, Ph.D. July 18, 2013 Page 2

The Student Health Center will be open for operation from 8:00 a.m. until 7:00 p.m. Monday through Friday, and 1:00 p.m. until 7:00 p.m. on Saturday and Sunday. The following services will be offered to all students:

- Campus Physician Office Visits for routine acute and chronic illnesses
- · Diagnostic X-ray and Laboratory
- Allergy injections
- · Medications stocked by the Pharmacy
- Health Education
- Confidential HIV Testing
- Reproductive Consultation
- · Mental Health Counseling
- Wellness /Preventative Care
- Immunizations
- Health physicals

Based on the average claims paid over the last four years for the above services at the SHC, my claims costs are estimated to be \$558,081.00 (see Attachment); therefore, I am requesting the Student Health Fee be increased to \$150.00 per semester for all students attending Southern University and the Southern University Law Center, as I will no longer be able to submit these expenses to the insurance company for reimbursement. We are in the process of contract negotiations for accidental death and dismemberment insurance which will be included as part of the fee increase and will be provided to all enrolled students at no additional cost.

The Student Health Center will no longer be able to provide referrals for the following services for students who do not have health insurance coverage:

- Hospital Emergency Room
- Inpatient Hospital
- Outpatient Medical Expenses
- Ambulance Services
- Specialist Consultations
- Surgery/Anesthesia Services
- Outpatient Physical Therapy

I have attached some information for your review and consideration that supports my recommendation. If you have any questions or need any additional information, please feel free to contact me at (225) 771-4770.

Respectfully submitted, Shuly & Wade

Shirley F. Wade, MSN, APRN, FNP-C, SANE

Director, Student Health Services

Attachments

Brandon K. Dumas, Ph.D.

Vice Chancellor for Student Affairs

Southern University Student Health Center Claims Paid Report 2009 - 2013

Category	1	2009-2010	1	2010-2011	1	2011-2012	2	012-2013*	Average
Outside Services									
Inpatient Hospital	\$	49,144.00	\$	92,714.00	\$	51,270.00	\$	22,801.00	\$ 53,982.25
Outpatient Misc-Basic	\$	30,971.00	\$	25,037.00	\$	30,346.00	\$	15,221.00	\$ 25,393.75
ICU Basic	\$	16,392.00	\$	13,805.00	\$	7.1	\$		\$ 7,549.25
Emergency Room-Hosp	\$	116,980.00	\$	118,029.00	\$	96,781.00	\$	41,049.00	\$ 93,209.75
Emergency Room-Phys	\$	24,540.00	\$	43,193.00	\$	37,180.00	\$	20,520.00	\$ 31,358.25
Ambulance-Basic	\$	6,384.00	\$	8,511.00	\$	3,533.00	\$	1,573.00	\$ 5,000.25
Specialist Consultations	\$	7,593.00	\$	7,987.00	\$	6,897.00	\$	2,195.00	\$ 6,168.00
Hospital Visit Physician	\$	5,463.00	\$	13,109.00	\$	5,310.00	\$	403.00	\$ 6,071.25
Surgery-Basic	\$	59,061.00	\$	69,813.00	\$	69,449.00	\$	22,896.00	\$ 55,304.75
Anesthesia-Basic	\$	7,260.00	\$	10,662.00	\$	7,617.00	\$	1,851.00	\$ 6,847.50
Out PT Surg-FT	\$	97,052.00	\$	133,281.00	\$	171,421.00	\$	82,268.00	\$ 121,005.50
Physical Therapy-Basic	\$		\$	4,650.00	\$	26,599.00	\$	11,719.00	\$ 14,342.00
M/N Physician Office Visit	\$	2,779.00	\$	863.00	\$	948.00	\$	635.00	\$ 1,306.25
Wellness Program-FEMA	\$	4,808.00	\$	2,225.00	\$	4,038.00	\$	4,780.00	\$ 3,962.75
Accidental Dismemberment	\$	2,500.00	\$	-	\$		\$	-	\$ 625.00
Accidental Death	\$	20,000.00	\$	70,000.00	\$	70,000.00	\$	10,000.00	\$ 42,500.00
Sub-total	\$	465,327.00	\$	613,879.00	\$	581,389.00	\$	237,911.00	
Estimated prorata 2013							\$	47,582.00	
Grand Total	\$	471,358.00	\$	626,446.00	\$	596,860.00	\$	285,493.00	\$ 495,039.00
In-House Services									
Physician Visit	\$	277,731.00	\$	269,369.00	\$	284,258.00	\$	233,045.00	\$ 266,100.75
Diagnostic Xray & Lab-Basic	\$	240,046.00	\$	233,310.00	\$	280,793.00	\$	184,207.00	\$ 234,589.00
Diagnostic Lab/Xray-Pro	\$	15,544.00	\$	19,245.00	\$	13,549.00	\$	7,942.00	\$ 14,070.00
Injection-Basic	\$	6,031.00	\$	12,567.00	\$	15,471.00	\$	20,630.00	\$ 13,674.75
Pharmacy Basic	\$	2,317.00	\$	1,671.00	\$	4,958.00	\$	1,629.00	\$ 2,643.75
Vendor Fee	\$	4,099.00	\$	8,965.00	\$	7,011.00	\$	2,142.00	\$ 5,554.25
Sub-total							\$	449,595.00	
Estimated prorata 2013							\$	85,793.00	
Grand Total *August 2012-May 31, 2013	\$	545,768.00	\$	545,127.00	\$	606,040.00	\$	535,388.00	\$ 558,081.00





Cox Account Rep:	Timothy Springmann	Cox System Address:
Phone Number:	504-252-8572	7401 Florida Blvd.
Fax Number:	225-930-2265	Baton Rouge, 70806

Customer Information		Authorized Customer Representative Information					
Legal Company Name:	Southern University	Full Name:	Carlos Thomas, Ph.D.				
Street Address:	801 HARDING BLVD	Billing Contact:	225-771-4500				
City/State/Zip:	Baton Rouge, Louisiana 70813	Fax:					
Billing Address:		Contact Number:	225-771-4066				
City/State/Zip:		Email Address:	carlos_thomas@subr.edu				
Cox Account #:	182-0000000-00						

	Taxes and Fees Not Included									
Service Description	Prev	New	Unit	Term	Type	Service	Charges			
	QTY	QTY	Price	(Months)		Monthly Recurring	One Time Activation & Setup Fees			
Cox Business TV Bulk Starter		2,100	\$3.00	36	New	\$6,300.00				
Business TV Bulk Expanded Service		2,100	\$7.00	36	New	\$14,700.00				
Totals:						\$21,000.00	\$0.00			

Equipment Charges									
Description	Quantity	Unit Price	Total Fee						

If you are an Ethernet customer, please initial below.	Merge Bill
 Inter-State Service. By initialing here and signing below, Customer represents that at least 10% of the traffic on the designated circuit(s) is Inter-State in nature or is Internet traffic.	No

Special Conditions

36 Month Bulk Video Contract with option for two (2) one year renewals.

Promotion Details

By signing this Agreement, you represent that you are the authorized Customer representative and the information above is true and correct. This Agreement binds Customer to the terms and conditions attached to this Agreement and any other terms and conditions applicable to the Services selected above, including without limitation, the Cox tariffs, Service Guides, state and federal regulations, the General Terms located at http://ww2.cox.com/aboutus/policies/business-general-terms.cox, and the Cox Acceptable Use Policy (the "AUP"). Customer acknowledges receipt and acceptance of the AUP and the General Terms by signing this Agreement. This Agreement is subject to credit approval and Customer authorizes Cox to check credit. The prices above do not include applicable taxes, fees, assessments or surcharges which are additional and may change. This proposal is valid provided Customer signs and delivers this Agreement to Cox unchanged within thirty (30) days from the date above. Cox may withdraw this proposal at any time prior to Customer's signature. If, within thirty (30) days after Customer's signature below, Cox determines that Customer's location is not serviceable under Cox's normal installation guidelines, Cox may terminate this Agreement without liability. If Customer terminates or decreases any Service that is part of a bundle offering, the remaining Services shall be subject to price increases for the remaining Term. Both parties agree that each party may use electronic signatures to sign this Agreement. Unless otherwise agreed to by the parties in a written amendment to this Agreement, Customer shall satisfy the MRC set forth above for the duration of the Term. Cox may charge Customer a termination fee equal to the amount of the MRC reduction resulting from a partial termination of a Service multiplied by the number of months remaining in the Term. If Cox performs any work including construction or incurs any costs to provide Service to Customer and Customer cancels this Agreement prior to Service installa

Customer Authorized Signature	Cox Louisiana Telcom, L.L.C.
Signature:	Signature:
Print:	Print:
Title Position:	Title Position:
Date:	Date:

The terms and conditions set forth on the Cover Page and below (the "Service Terms"), together with the Additional Terms and Conditions available at http://www2.cox.com/aboutus/policies/business-general-terms.cox (the "General Terms" and collectively with the Service Terms and any other policies and terms incorporated by reference in the Service Terms, this "Agreement"), will govern Customer's use of the services identified on the attached cover page, or if in the Cox Business e-commerce environment, as selected above (the "Cover Page") (each a "Service").

1. Tariffs/Service Guide If Customer is purchasing any Services that are regulated by the FCC or any state regulatory body ("Regulated Services"), then Customer's use of such Regulated Services is subject to the regulations of the FCC and the regulatory body of the state in which the Customer location receiving these Regulated Services is located (which regulations are subject to change), as well as the rates, terms, and conditions contained in tariffs on file with state and federal regulatory authorities. For states where the Regulated Services are de-tariffed, Regulated Services are provided pursuant to the rates, terms and conditions for the Cox Service Guide for that State (the "SG"), which may be found at http://ww2.cox.com/business/voice/regulatory.cox and which such terms are incorporated herein by reference. Cox may amend such tariffs (and if applicable, the SG) and the Regulated Services shall be subject to such tariffs (or if applicable, the SG), as amended. Customer must disclose to Cox if Customer intends to use the Regulated Services with payphone service. The tariffs and the SG contain cancellation or termination fees due in the event of cancellation or termination (including partial termination) of a Regulated Service prior to the Term selected on the Cover Page. Termination fees include, but are not limited to, nonrecurring charges, charges paid to third parties on behalf of Customer, and the monthly recurring charges for the balance of the Term.

2. PBX Usage and E911 Services PLEASE REVIEW THE FOLLOWING WEBSITE FOR IMPORTANT INFORMATION ABOUT COX'S 911 PRACTICES: http://ww2.cox.com/business/voice/regulatory.cox, in addition to the information about PBX Service and e911 Service in Section C13 of the General Terms. ONLY THE EMTA WILL HAVE BATTERY BACKUP PROVIDED BY COX. CUSTOMER IS RESPONSIBLE FOR BATTERY BACKUP FOR THE IAD, ESBC, ATA AND ALL CUSTOMER EQUIPMENT. IN THE EVENT OF A POWER OUTAGE, CUSTOMER'S TELEPHONE SERVICE USING AN EMTA WILL CONTINUE TO OPERATE AS USUAL FOR UP TO EIGHT HOURS WITH THE BACKUP BATTERY PROVIDED BY COX. THE DURATION OF SERVICE DURING A POWER OUTAGE USING AN IAD, ATA, and ESBC WILL DEPEND ON CUSTOMER'S BATTERY BACKUP CHOICE. IF THE EMTA, ATA, ESBC OR IAD THAT SUPPLIES YOUR TELEPHONE SERVICE IS DISCONNECTED OR REMOVED AND/OR THE BATTERY IS NOT CHARGED OR IS DAMAGED, SERVICE, INCLUDING ACCESS TO 911 OR E911, WILL NOT BE AVAILABLE. COX SHALL NOT BE RESPONSIBLE OR LIABLE FOR ANY FAILURE TO RECEIVE SERVICE OR FOR THE FAILURE OF ANY 911 OR E911 CALL IF CUSTOMER REMOVES OR DISCONNECTS THE EMTA, ATA, ESBC OR IAD OR IF CUSTOMER FAILS TO CHARGE THE BATTERY FOR SAID DEVICES AT ANY TIME DURING THE TERM OF THIS AGREEMENT. COX USES YOUR TELEPHONE SERVICE ADDRESS TO IDENTIFY YOUR LOCATION FOR E911 SERVICE. IF THE EMTA, ATA ESBC AND/OR IAD INSTALLED IN YOUR BUSINESS IS MOVED, THE E911 DISPATCH MAY NOT RECEIVE YOUR CORRECT ADDRESS. PLEASE NOTIFY COX IF YOU WOULD LIKE TO MOVE OR RELOCATE YOUR TELEPHONE SERVICE. IT CAN TAKE UP TO 2 BUSINESS DAYS FOR YOUR NEW ADDRESS TO BE UPDATED.

3. Service Start Date and Term This Agreement shall be effective upon execution by the parties. The "Initial Term" shall begin upon installation of Service and shall continue for the applicable Term commitment set forth on the Cover Page; provided that if Customer delays installation or is not ready to receive Services on the agreed-upon installation date, Cox may begin billing for Services on the date Services would have been installed. Cox shall use reasonable efforts to make the Services available by the requested service date. Cox shall not be liable for damages resulting from delays in meeting service dates due to construction delays or reasons beyond its control. If Customer delays installation for a period of three (3) months or longer after the parties' execution of this Agreement, Cox reserves the right to terminate this Agreement immediately at any time thereafter and Customer shall be responsible for the full amount of construction costs and any other related costs incurred by Cox as of the date of termination. AFTER THE INITIAL TERM, THIS AGREEMENT SHALL AUTOMATICALLY RENEW FOR ONE (1) YEAR TERMS (EACH AN "EXTENDED TERM") UNLESS A PARTY GIVES THE OTHER PARTY WRITTEN TERMINATION NOTICE AT LEAST THIRTY (30) DAYS PRIOR TO THE EXPIRATION OF THE INITIAL TERM OR THEN CURRENT EXTENDED TERM. "Term" shall mean the Initial Term and Extended Term (s), if any. Cox reserves the right to increase rates for all Services by no more than ten percent (10%) during any Extended Term by providing Customer with at least sixty (60) days written notice of such rate increase. This limitation on rate increases shall not apply to video Services or Services for which rates, terms and conditions are governed by a Cox tariff or SG. Upon notice to Customer, Cox may change the rates for video Services periodically during the Term. Cox may change the rates for telephone Service subject to a Cox tariff or SG periodically during the Term. For the avoidance of doubt, promotional rates and promotional discounts provided to Customer will expire at the end of the Initial Term or earlier as set forth in the promotion language. Customer's payment for Service after notice of a rate increase will be deemed to be Customer's acceptance of the new rate.

4. Termination Customer may terminate any Service before the end of the Term selected by Customer on the Cover Page; provided, however, if Customer terminates any such Service before the end of the Term (except for breach by Cox), unless otherwise expressly stated in the General Terms, Customer will be obligated to pay a termination fee equal to 100% of the monthly recurring charges for the terminated Service(s) multiplied by the number of full months remaining in the Term; however, in no event shall Customer pay a termination fee to Cox that exceeds the amount of three (3) full months of monthly recurring charges for the terminated Service(s). This provision survives termination of the Agreement. If Cox is delivering Services via wireless network facilities and there is signal interference with any such Service(s), Cox may terminate this Agreement without liability if Cox cannot resolve the interference by using commercially reasonable efforts.

5. Payment Customer shall pay for all monthly Service charges, plus onetime set-up, installation and/or construction charges. Unless stated otherwise herein, monthly charges for Services shall begin upon installation of Service, and installation charges, if any, shall be due upon completion of installation. Any amount not received by the due date shown on the applicable invoice will be subject to interest or a late charge no greater than the maximum rate allowed by law. Customer acknowledges and agrees that if Customer fails to pay any amounts when due and fails to cure such non-payment upon receipt of written notice of non-payment from Cox, Customer will be deemed to have terminated this Agreement and will be obligated to pay the termination fee described in Section 4, above. If applicable to the Service, Customer shall pay sales, use, gross receipts, and excise taxes, access fees and all other fees, universal service fund assessments, 911 fees, franchise fees, bypass or other local, state and Federal taxes or charges, and deposits, imposed on the use of the Services. Taxes will be separately stated on Customer's invoice. No interest will be paid on deposits unless required by law.

6. Service and Installation Cox shall provide Customer with the Services identified on the Cover Page and may provide related facilities and equipment, the ownership of which shall be retained by Cox (the "Cox Equipment"), or for certain Services, Customer, may purchase equipment from Cox ("Customer Purchased Equipment"). Customer is responsible for damage to any facilities or equipment installed or provided by Cox (the "Cox Equipment"). Customer may use the Services for any lawful purpose, provided that such purpose (a) does not interfere or impair the Cox network or Cox Equipment and (b) complies with the AUP. Customer shall use the Cox Equipment only for the purpose of receiving the Services. Customer shall use Customer Purchased Equipment in accordance with the terms of the related equipment purchase agreement. Unless provided otherwise herein, Cox shall use commercially reasonable efforts to maintain the Services in accordance with applicable performance standards. Cox network management needs may require Cox to modify upstream and downstream speeds. Use of the data, Internet, web conferencing/web hosting shall be subject to the http://ww2.cox.com/aboutus/policies/business-policies.cox, which incorporated herein by reference. Web hosting customers may view the AUP by clicking on the control panel. Cox may change the AUP from time to time during the Term. Customer's continued use of the Services following an AUP amendment shall constitute acceptance.

7. E-Rate Customers If Customer is an educational institution, library or other entity that qualifies as an applicant seeking reimbursement under the Federal Universal Service Fund Schools and Libraries Program (collectively, "E-Rate Customers"), the additional terms in Section C9 of the General Terms will apply.

8. General Terms The General Terms are hereby incorporated into this Agreement by reference. Cox, in its sole discretion, may modify, supplement or remove any of the General Terms from time to time, without additional notice to Customer, and any such changes will be effective upon Cox publishing such changes on the website listed above. BY EXECUTING THIS AGREEMENT AND/OR USING OR PAYING FOR THE SERVICES, CUSTOMER ACKNOWLEDGES THAT IT HAS READ, UNDERSTOOD, AND AGREED TO BE BOUND BY THE GENERAL TERMS.

9. LIMITATION OF LIABILITY COX AND/OR ITS AGENTS SHALL NOT BE LIABLE FOR DAMAGES FOR FAILURE TO FURNISH OR INTERRUPTION OF ANY SERVICES, NOR SHALL COX OR ITS AGENTS BE RESPONSIBLE FOR FAILURE OR ERRORS IN SIGNAL TRANSMISSION, LOST DATA, FILES OR SOFTWARE DAMAGE REGARDLESS OF THE CAUSE. COX SHALL NOT BE LIABLE FOR DAMAGE TO PROPERTY OR FOR INJURY TO ANY PERSON ARISING FROM THE INSTALLATION OR REMOVAL OF EQUIPMENT UNLESS CAUSED BY THE NEGLIGENCE OF COX. UNDER NO CIRCUMSTANCES WILL COX BE LIABLE FOR ANY INDIRECT, INCIDENTAL, SPECIAL OR CONSEQUENTIAL DAMAGES, INCLUDING LOST PROFITS, ARISING FROM THIS AGREEMENT OR ITS PROVISION OF THE SERVICES.

10. WARRANTIES EXCEPT AS PROVIDED HEREIN, THERE ARE NO OTHER AGREEMENTS, WARRANTIES OR REPRESENTATIONS, EXPRESS OR IMPLIED, EITHER IN FACT OR BY OPERATION OF LAW, STATUTORY OR OTHERWISE, INCLUDING WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, RELATING TO THE SERVICES. SERVICES PROVIDED ARE A BEST EFFORTS SERVICE AND COX DOES NOT WARRANT THAT THE SERVICES, EQUIPMENT OR SOFTWARE SHALL BE ERROR-FREE OR WITHOUT INTERRUPTION. INTERNET SPEEDS WILL VARY. COX MAKES NO WARRANTY AS TO TRANSMISSION OR UPSTREAM OR DOWNSTREAM SPEEDS OF THE NETWORK.

11. Public Performance. If Customer engages in a public performance of any copyrighted material contained in any of the Services, Customer, and not Cox, shall be responsible for obtaining any public performing licenses at Customer's expense. The Video Service that Cox provides under this Agreement does not include a public performance license.

12. In Kind Services.

- (a) Cox will make available the following television production services to Customer:
 - (1) Airtime on Cox 4 (subject to scheduling availability) to air a 30 minute program focused on academic and administrative services of Southern University. Show to air a minimum of 1x per week during length of contract.
 - (2) Use of Cox 4's studio (subject to scheduling availability and consent to any user requirements) for production of television program utilizing a green screen studio and virtual set technology, for a maximum of approximately two (2) hours per show.
 - (3) Cox 4 will provide the Director, Audio person, Floor Director and any Camera Operators needed for production of television program, subject to scheduling availability and for a maximum of approximately 2 hours per show.

Television show to be produced a maximum of three (3) times per quarter.

- (b) Customer will provide the following services to compliment the Cox in-kind services:
 - (1) Customer will perform the producing functions of the television program including the scheduling of guests, writing of scripts, providing on-air talent, shooting and editing any feature stories to be included in the television program.
 - (2) Customer will be responsible for obtaining all necessary rights clearances (e.g. for music, video clips and other material incorporated into the program) and for all necessary releases (e.g. talent releases from guests appearing on the television program).
- (c) Cox Media, LLC will provide the following commercial advertising inventory ("Spots") to Customer on the following terms::
 - (a) <u>General</u>. The Spots will be sixty (:60) second or thirty (:30) second spots, at Cox Media's election.
 - (b) Value of Spots. The total value of all Spots will be ____\$31,000______ ("Spot Value"). The Spot Value is a net amount (i.e. net of agency commissions and of any other expenses) and is based on Cox Media's then-current published rate card rates.
 - (c) Schedule. The Spots will be cablecast on a run-of-schedule basis across various networks on which Cox Media inserts advertisements, in dayparts selected by Cox Media and subject to scheduling availability. The Spots will be apportioned approximately evenly throughout the term of this agreement, subject to scheduling availability.
 - (d) Restrictions. The Spots: (i) will be used solely for announcements promoting Customer; (ii) may not be sold, bartered or exchanged by Customer; and (iii) may not contain any reference (including without limitation a name, logo or trademark) of any person or entity other than Customer or of any party offering services competitive to those of Cox and/or its affiliates.
 - (e) Ad Contract. Customer agrees to execute and be bound by Cox Media's standard agreement (the "Cox Media Agreement"), modified as appropriate to reflect the terms of this Agreement, in connection with the airing of the Spots. Cox and Customer hereby agree and acknowledge that the Cox Media Agreement shall be executed by Cox Media, LLC and Customer concurrently with the execution of this Agreement by Cox and Customer.

BULK COMMERCIAL VIDEO SERVICE AND ACCESS ADDENDUM TO COMMERCIAL SERVICE AGREEMENT ("CSA")

This Bulk Commercial Video Service and Access Addendum (the "Addendum") is attached to and incorporated into the Commercial Services Agreement entered into by Customer and Cox (the "CSA") on the same date that Customer and Cox signs this Addendum (the "Effective Date"). "Customer" and "Cox" shall have the same meaning as in the CSA. In the event of a conflict between this Addendum and the CSA, this Addendum shall control, except for terms in the CSA that are expressly intended to supersede this Addendum. The front page of the CSA describes: the commercial bulk video service (the "Service") that is provided to Customer by Cox pursuant to the terms and conditions of the CSA and this Addendum; the number of bulk video outlets that Cox shall provide to Customer as part of the Service ("Bulk Video Outlets"); the Customer location where Cox will deliver the Service (the "Premises"); any equipment that Cox provides to Customer that is directly related to the Service (the "Equipment"); the monthly recurring charge for the Service (the "MRC"); and any one-time non-recurring charges for the Service (the "NRC"). The "Term" of this Addendum shall begin on the Effective Date and continue until the expiration of the monthly term commitment for this Service as described on the front page of the CSA. During the Term of this Addendum, and after payment to Cox of the NRC (if any), Cox shall provide Customer with the Service and the Equipment (if any) at the Premises for the MRC. The NRC and the MRC do not include taxes, fees and surcharges which are additional.

- Cox shall provide the Service to designated locations at the Premises. Cox will deliver to the Premises its standard channel lineup for the Service, (except as otherwise required by applicable law), which lineup is subject to change from time-to-time by Cox in its sole discretion. In the event that, during the Term, Cox begins to transition certain channels in the standard channel lineup from an analog transmission to a digital transmission, in order to continue receiving such channels which were formally delivered by analog transmission, Customer will need to rent from Cox either a digital receiver for each video outlet or digital insertion equipment. If digital insertion equipment is required, Cox will charge Customer an installation fee. Title to the digital receiver and the digital insertion equipment and all other equipment provided to Customer by Cox will remain with Cox at all times. In order to receive the Service, Customer must have the necessary equipment to receive the Service (e.g. TVs) and, at all times during the Term, Customer is responsible for ensuring that such equipment is compatible with the Service. For example, if Cox provides Customer with an encrypted signal for the Service, Customer must have equipment with decryption capabilities that are satisfactory to Cox.
- 1.1 The Customer acknowledges and agrees that (i) the programming and information contained in the Service may not be changed or altered by Customer or its agents; (ii) because Cox makes use of certain programming owned by others in providing the Service, Cox is not guaranteeing the provision or future availability of any particular program or channel, and the Customer will make no claims nor undertake any legal action against any person or entity, including Cox, if certain programming is interrupted, discontinued or substituted; and (iii) if the Customer engages in a public performance of the copyrighted material contained in the Service, the Customer, not Cox, shall be responsible for obtaining any necessary public performance licenses.
- If Cox provides DVR Equipment/Service to Customer, the following shall apply: (a) With respect to DVR Equipment and Service, Customer acknowledges and agrees that (i) the Customer, and not Cox, is solely responsible for obtaining any copyright licenses necessary for Customer to use the DVR Equipment and Service, including, without limitation, any necessary reproduction or public performance licenses; and (ii) Cox does not monitor or control the Customer's use of the DVR Equipment or Service and does not have access to any content Customer may record using the Equipment or Service. Notwithstanding the foregoing, Cox reserves the right, at Cox's option, to discontinue the Service and/or remove the Equipment immediately if Cox discovers that Customer uses or has used the DVR Equipment or Service in a manner that violates any applicable law or regulation or that actually or allegedly infringes or violates any third party's copyright, literary, privacy, patent, trademark or any other intellectual property or proprietary rights. Cox may charge Customer a maintenance fee for routine maintenance of any Cox provided Equipment, provided however that Cox is not responsible for repairing or replacement any Cox provided Equipment that is damaged due to misuse, abuse, or theft by Customer or a third party.
- 2. Rates and Fees. Cox and Customer hereby agree and acknowledge that Cox may increase the Monthly Recurring Charges for the video Services provided hereunder on January 1st of each calendar year during the Term of this Agreement; provided, however, that any such increase may not exceed five percent (5%) of the then-current Monthly Recurring Charges. Cox agrees to provide Customer with at least sixty (60) days written notice of any Service price increases. Pricing changes will equal any percentage increases in the Cox standard rate card for the Service. For example, if the Cox standard rate card for the Service increases by five percent (5%), then Cox may increase the rates set forth in this Agreement by five percent (5%) by giving Customer at least

- thirty (30) days written notice as set forth in this Section 2. In the event that Customer breaches this Addendum and/or the CSA, in addition to any other remedies available to Cox in the CSA and at law or in equity, Cox shall have the right to immediately terminate the Service to the Premises and this Addendum and the CSA upon ten (10) days prior written notice to Customer. If Customer terminates the Addendum or the CSA prior to the expiration of the Term, or if Cox terminates this Addendum or the CSA due to Customer's breach, in addition to any early termination fees in the CSA, Customer shall be liable to Cox for any past due amounts and for an early termination fee as described in Section 4 of the Service Terms of the CSA.
- Internal Distribution System. The "Internal Distribution System" shall mean all distribution plant and associated electronics, wiring and equipment necessary to distribute the Service to the designated locations on the Premises, but excluding any "Cox Owned Equipment". If an Internal Distribution System exists on the Premises on the Effective Date of this Agreement, Cox shall inspect such facilities to determine if it meets Cox's expectations. If Customer's existing Internal Distribution System is usable, as reasonably determined by Cox, Customer grants to Cox during the Term of this Agreement the exclusive right to use this Internal Distribution System to deliver the Service to the Premises. Cox reserves the right to discontinue the Service immediately if it is determined that (i) the Internal Distribution System is violating FCC signal leakage specifications or other applicable laws, rules and codes and/or (ii) Customer's or any third party's use of the Internal Distribution System creates or causes any interference of the Service(s) provided by Cox in any manner as determined by Cox in its sole discretion. In the event of any interference or disruption to the Service(s) provided by Cox, Cox shall promptly provide Customer with written notice of any interference. If Customer fails to cure such interference within thirty (30) days after its receipt of written notice from Cox, Cox may terminate the Service(s) immediately and Customer shall be liable for any past due amounts and for an early termination fee as described in Section 4 of the Service Terms of the CSA. Cox shall have the right to modify Customer's Internal Distribution System to facilitate the delivery of the Service to the Premises, subject to receiving Customer's prior consent, which shall not be unreasonably conditioned or withheld. Ownership of such Internal Distribution System shall remain in Customer, subject to the use of such system by Cox pursuant to this Section. Customer and not Cox shall be responsible for the repair and maintenance of the Internal Distribution System and agrees to keep the Internal Distribution System in good working order at all times. Ownership and title to all Cox-owned and -installed equipment shall remain with Cox at all times during the Term.
- 3.1 In the event an Internal Distribution System does not exist within the Premises, or if the existing Internal Distribution System is not usable by Cox or up to Cox's expectations, 1) Cox may terminate this Addendum by providing Customer with written notice of termination and Cox shall have no obligation to provide the Commercial Bulk Video Service to Customer, or 2) Customer may have a third party install or upgrade the Internal Distribution System so that it meets Cox's expectations, or 3) Cox will provide Customer with a price quote for what Customer will be required to pay Cox in order for Cox to install an Internal Distribution System in the Premises. If Customer accepts such price quote, Customer shall be obligated to pay Cox such fee upon completion of installation of the Internal Distribution System. The Internal Distribution System to be installed by Cox will be installed in a workmanlike manner. If Cox terminates this Addendum pursuant to this Section 3.1, the terms and conditions of the CSA shall continue in full force and effect.

- Upon expiration of this Agreement, or upon termination of this Addendum for any reason, Cox may, at Cox's option: (i) enter the Premises and remove any Cox installed and owned equipment. Cox shall have no obligation to remove the Internal Distribution System. All equipment provided by Cox, including customer reception equipment, used to distribute and receive the Service throughout the Premises is and shall remain the property of Cox and shall be used exclusively for Cox operations. Any damage caused to the Premises by Cox during installation, maintenance, repair, or removal of the Cox provided equipment will be repaired by Cox to the reasonable satisfaction of Customer. Cox shall be responsible for providing a signal transmission up to the "Demarcation Point". For purposes of this Agreement, the "Demarcation Point" shall be the final coaxial cable connection that hands off video feeds to the Customer's internal wiring system. Customer is responsible for all equipment and wiring past the Demarcation Point. If Customer contacts Cox regarding a service problem and Cox confirms that Cox has been providing a signal to the Demarcation Point and that all Cox provided equipment is functioning correctly, Customer shall be responsible for paying Cox's standard service call fee.
- 3.3 During the Term of this Agreement, the Customer will not, nor will it permit others to (i) use the Internal Distribution System in a manner that causes interference to or violates Cox's rights under this Agreement; or (ii) modify, or connect any other device to, the Internal Distribution System if such action could reasonably be expected to interfere with Cox's rights under this Agreement.
- 4. Access To Premises. Customer gives Cox the right and license during the Term Commitment set forth above to enter the Premises during reasonable hours to install, connect, disconnect, transfer, inspect, improve, maintain, service, repair, remove and/or replace any portion of the equipment and/or Internal Distribution System (as defined above) used to provide the Service, and to do all other things necessary to ensure its continued operation. Upon expiration of the Term or earlier termination of the Service in accordance with this Agreement, Cox shall have the right to enter the Premises and remove its equipment and any Internal Distribution System installed by Cox, subject to the provisions set forth herein. The parties agree to reasonably cooperate fully and promptly with each other during the Term of this Addendum.
- 5. <u>Additional Documents</u>. Upon request by Cox, Customer shall execute, for itself and on behalf of the owner of the Premises all documents as may reasonably be requested by Cox to evidence and effectuate the rights granted to Cox under this Agreement including, but not limited to, the execution of a Memorandum of Agreement for the purpose of recordation.
- 6. <u>Assignment.</u> As set forth in the CSA, Customer may not assign or transfer any part of this Agreement without the prior written consent of Cox. If Customer sells transfers or conveys the Premises during the Term, Customer shall require the purchaser/transferee to assume this Agreement as a condition of the purchase or transfer.
- 7. Customer is responsible for ensuring that Cox has reasonable access to the Cox owned equipment, the Premises (including unoccupied Guest Room with their reasonable permission to do audits, maintenance, etc.) and the Demarcation Point at all times during the Term.
- 8. For technical reasons, Cox may have to provide signal feeds for several premium movie channels (e.g. HBO, Cinemax, Starz, Encore, Showtime), up to the Demarcation Point. However, for the avoidance of doubt, past the Demarcation Point, Customer is only authorized to receive the signal for the channel(s) that is specifically listed above, even if Cox provides signals for several channels up to the Demarcation Point. If Customer receives or attempts to receive a signal for a premium movie channel or any channel past the Demarcation Point and such channel is not listed above, this shall be a material breach of this Agreement by Customer and Cox reserves the right to immediately terminate this Addendum and/or require that Customer immediately pay all applicable early termination fees and/or require that Customer pay Cox the standard fee Cox would have charged Customer had Customer contracted with Cox to receive the signal as of the date Cox first provided the Service to Customer under this Addendum. Customer shall indemnify, defend and hold Cox, its parents and affiliates, harmless from any claims arising from Customer's unauthorized use of any channel. Cox reserves

- the right to audit the Premises from time to time during the Term to determine if Customer is receiving any signals for any channels that Customer is unauthorized to receive.
- 9. <u>Additional Outlets</u>. Customer agrees not to add or attempt to add additional video outlets using the video signal feed provided by Cox, without Cox's consent. Customer is responsible for the costs of all additional video outlets that receive the video signal feed provided by Cox. Customer must notify Cox of any additional video outlets that receive the Cox video feed during the Term Commitment set forth above.
- 10. <u>Bars and Restaurants.</u> The Service provided by Cox under this Addendum is not intended for use in bars and restaurants. Customer agrees not to use the Service in this Addendum in bars and restaurants without Cox's consent. Customer is subject to an additional surcharge for outlets located in bars and restaurants that receive the Service.
- 11. LIMITATION OF LIABILITY
 FOR DAMAGES FOR FAILURE TO FURNISH OR
 INTERRUPTION OF ANY SERVICES, NOR SHALL COX BE
 RESPONSIBLE FOR FAILURE OR ERRORS IN SIGNAL
 TRANSMISSION, LOST DATA, FILES OR SOFTWARE DAMAGE
 REGARDLESS OF THE CAUSE. COX SHALL NOT BE LIABLE
 FOR DAMAGE TO PROPERTY OR FOR INJURY TO ANY
 PERSON ARISING FROM THE INSTALLATION OR REMOVAL
 OF EQUIPMENT UNLESS CAUSED BY THE NEGLIGENCE OF
 COX. UNDER NO CIRCUMSTANCES WILL COX BE LIABLE FOR
 ANY SPECIAL OR CONSEQUENTIAL DAMAGES INCLUDING
 LOST PROFITS ARISING FROM THIS ADDENDUM OR THE CSA.
- 12. WARRANTIES EXCEPT AS PROVIDED HEREIN, THERE ARE NO OTHER AGREEMENTS, WARRANTIES OR REPRESENTATIONS, EXPRESS OR IMPLIED, EITHER IN FACT OR BY OPERATION OF LAW, STATUTORY OR OTHERWISE, INCLUDING WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, RELATING TO THE SERVICES. SERVICES PROVIDED ARE A BEST EFFORTS SERVICE AND COX DOES NOT WARRANT THAT THE SERVICES, EQUIPMENT OR SOFTWARE SHALL BE ERRORFREE OR WITHOUT INTERRUPTION. COX MAKES NO WARRANTY AS TO TRANSMISSION OR UPSTREAM OR DOWNSTREAM SPEEDS OF THE NETWORK.

[SIGNATURES ON FOLLOWING PAGE]

ACREED TO BY
AGREED TO BY:
CUSTOMER:
Southern University Baton Rouge
Ву:
Title:
Date:
<u>COX</u> :
By:
Title:
Date:

SOUTHERN UNIVERSITY SYSTEM

State funding highlights for 2013-14

- Executive Budget proposal included system-wide cut of \$7.3 million
- FY 2012-13 mid-year cut of \$1.31 million is annualized for FY 2013-14
- State general funds decreased by \$19.0 million, from \$50.7 million to \$31.7 million, a decrease of 37.4%
 - Appropriations from overcollections fund = \$27.47 million
- No state funding for general salary increases since FY 2007-08 (July 1, 2007)
- General shifting of state funding for HIED from general funds to overcollections fund
- Based on recent history and the shifting of state funding from the general fund to the
 overcollections fund, there is the looming possibility of mid-year funding reductions. Prudent
 fiscal management principles demand that we consider such potential reductions in FY 2012-13
 budget planning
- Special one-time appropriations result in total funding increase from \$130,605,032 in FY 2012-13 to \$141,280,449 for FY 2013-14, an increase of \$10,675,417
- Southern University System received special one-time general fund allocation of \$6.5 million
 - \$1.5 M SUBR
 - \$1.5 M SUNO
 - \$1.5 M SUSLA
 - \$2.0 M SUAREC
- Southern University System received special one-time overcollections fund allocation of \$10 million
 - \$1.8 M SULC
 - Proposed allocation of remaining \$8.2 million
 - \$4,304,409 SUBR
 - \$64,136 Board and System
 - \$3,831,455 System wide strategic priorities
- SUAREC received an additional appropriation of \$1 million from the overcollections fund
- With the proposed allocations of special funding, all campuses will be at or above the total funding levels from 2012-13, with a pool of funds available for system-wide priorities and initiatives.

SOUTHERN UNIVERSITY SYSTEM SUMMARY OF 2013-14 OPERATING BUDGET AND FUNDING SOURCES

REVENUE DESCRIPTION	FY 13 BUDGET	FY 14 BUDGET	<u>CHANGE</u>	
State GF	\$ 50,795,123	\$ 31,792,040	\$ (19,003,083)	-37.4%
Interagency Transfer (Includes ARRA)	\$ 1,668,005	\$ 1,966,690	\$ 298,685	17.9%
Self Generated	\$ 69,778,513	\$ 71,812,383	\$ 2,033,870	2.9%
Statutory Dedications Including Overcollections	\$ 4,709,182	\$ 32,055,127	\$ 27,345,945	580.7%
Federal	\$ 3,654,209	\$ 3,654,209	\$ <u>-</u>	0.0%
Total	\$ 130,605,032	\$ 141,280,449	\$ 10,675,417	8.2%

SOUTHERN UNIVERSITY SYSTEM PROPOSED ALLOCATION OF 2013-14 BUDGETS

	<u>FY</u>	13 BUDGET	BOR ALLOCATED FY 14 BUDGET	INCREASE (DECREASE)	(3) PROPOSED SPECIAL FUNDING ALLOCATION	ADJUSTED FY 14 BUDGET			ADJUSTED INCREASE (DECREASE)		
System-Wide Strategic Priorities	\$	-	\$ -	\$ -	\$ 3,831,455	(4)	\$	3,831,455	\$	3,831,455	
Board and System	\$	2,485,683	\$ 14,421,547	\$ 11,935,864	\$ (11,935,864)		\$	2,485,683	\$	-	
SUBR	\$	75,562,567	\$ 71,258,158	\$ (4,304,409)	\$ 4,304,409		\$	75,562,567	\$	-	
SUNO	\$	19,271,224	\$ 19,704,483	\$ 433,259	\$ -		\$	19,704,483	\$	433,259	
SUSLA (1)	\$	12,431,982	\$ 14,325,138	\$ 1,893,156	\$ -		\$	14,325,138	\$	1,893,156	
SULC (2)	\$	12,815,444	\$ 12,701,831	\$ (113,613)	\$ 1,800,000	(3)	\$	14,501,831	\$	1,686,387	
SUAREC	\$	8,038,132	\$ 8,869,292	\$ 831,160	\$ 2,000,000	(3)	\$	10,869,292	\$	2,831,160	
Total	\$	130,605,032	\$ 141,280,449	\$ 10,675,417	\$ -		\$	141,280,449	\$	10,675,417	

PROPOSED SPECIAL ALLOCATIONS (3)	GE	NERAL FUND	OVE	RCOLLECTIONS	TOTAL		
System-Wide Strategic Priorities	\$	-	\$	3,831,455	\$	3,831,455	
Board and System	\$	-	\$	64,136	\$	64,136	
SUBR	\$	1,500,000	\$	4,304,409	\$	5,804,409	
SUNO	\$	1,500,000			\$	1,500,000	
SUSLA	\$	1,500,000	\$	-	\$	1,500,000	
SULC	\$	-	\$	1,800,000	\$	1,800,000	
SUAREC	\$	2,000,000	\$	1,000,000	<u>\$</u>	3,000,000	
	\$	6,500,000	\$	11,000,000	\$	17,500,000	

- (1) 2013-14 budget amount Includes 2012-13 LA GRAD Act tuition increase of \$729,919. Does not include SUSLA 2013-14 LA GRAD Act tuition increase estimated at \$690,444 (gross), \$655,922 (net)
- (2) 2013-14 budget amount does not include SULC 2013-14 LA GRAD Act tuition increase estimated at \$690,534 (gross), \$660,534 (net)
- (3) The special funding allocation of \$17.5 M includes the amounts designated by legislature for specific campuses Legislative designations of \$9.3 M (highlighted) include:
 - \$1.5 M general funds each for SUBR, SUNO, SUSLA (included in BOR allocations)
 - \$1 M overcollections funds for SUAREC (included in BOR allocations)
 - \$1.8 M overcollections fund for SULC; and \$2 M general funds for SUAREC (not included in BOR allocations)
- (4) Special one-time funding of \$3,831,455 available to address system-wide strategic priorities

SOUTHERN UNIVERSITY SYSTEM TOTAL BUDGET COMPARISON FY 13 TO FY 14 AMOUNT PERCENT FY 13 BUDGET FY 14 BUDGET **CHANGE CHANGE** System-Wide Priorities (1) \$ 3,831,455 \$ 3,831,455 n/a 2,485,683 \$ 0.0% Board and System 2,485,683 \$ SUBR 75,562,567 \$ 75,562,567 \$ 0.0% SUNO 19,271,224 \$ 19,704,483 \$ 2.2% 433,259 SUSLA \$ 12,431,982 \$ 14,325,138 \$ 1,893,156 15.2% SULC 12,815,444 \$ 14,501,831 \$ 1,686,387 13.2% 8,038,132 \$ SUAREC 10,869,292 \$ 35.2% 2,831,160 \$ 130,605,032 \$ 141,280,449 \$ 10,675,417 8.2% Total

⁽¹⁾ Special one-time funding of \$3,831,455 available to address system-wide strategic priorities

SOUTHERN UNIVERSITY SYSTEM 2013-14 System-Wide Strategic Priorities

<u>Description</u>	Allocated <u>Amount</u>
One-time salary supplement - \$1,000 per full-time employee (System, SUBR, SUSLA)	\$ 1,250,000
Seed funding for Office of Online Enrollment Services	\$ 300,000
Seed funding for Development Officer (salary + fringes)	\$ 100,000
SUMA Operations	\$ 50,000
Board and Conference Room Upgrades	\$ 50,000
IT infrastructure and Banner improvements	\$ 800,000
Transformation Implementation	\$ 49,000
Faculty Development	\$ 50,000
Customer Service	\$ 50,000
Vehicles	\$ 100,000
Metro Center Roof	\$ 400,000
Marketing and Promotion	\$ 75,000
Relocations and Renovations	\$ 357,455
Reserve	\$ 200,000
Total	\$ 3,831,455



Office of the Vice Chancellor Division of Student Affairs Post Office Box 13405 Baton Rouge, Louisiana 70813 Voice: (225) 771-3922 Fax: (225) 771-2202 studentaffairs@subr.edu

VIA HAND DELIVERY

August 15, 2013

James L. Llorens, Ph.D. Chancellor Southern University and A&M College 3rd Floor, J. S. Clark Admin. Bldg. Baton Rouge, Louisiana 70813

Re: Request for Usage of Prior Year Revenue - Residential Life & Housing

Dear Dr. Llorens:

As a result of the anticipated increased size of the freshmen class coupled with returning students desiring to return to campus housing because of the renovations and improvements we have made to the residential facilities over the past year, the Department of Residential Life & Housing has received an unusually high volume of applications. Consequently, we are out of beds and there are currently over 125 students on the waiting list. In an effort to accommodate these students, William E. Reed Hall and Horace G. White Hall, which both closed in spring 2012 because of their condition, are being updated and renovated.

Additionally, the roof of Wallace O. Bradford Hall, which was damaged during Hurricane Gustav in 2008, needs to be replaced. It has recently been brought to my attention that the Office of Facility Planning & Control will not begin repairing the interior of the facility until the roof is replaced at the expense of the University. The Department of Residential Life & Housing has the resources available to make the necessary repairs estimated at roughly \$225,000.00. However, authorization has to be granted by the Board of Supervisors to utilize the funds being requested because the revenue was generated in previous fiscal years.

For these reasons, I am requesting permission to use up to \$600,000.00 of prior year funding for the aforementioned projects. At this time, I am not able to provide an exact amount of the repairs because the project is ongoing. Needless to say, I will keep you updated as the process continues. I humbly request your approval of this time-sensitive request.

Thanks in advance for your consideration! If you need additional information or have questions, please let me know.

Yours in the Gold and Blue,

Brandon K. Dumas, Ph.D.

nandon X.

Vice Chancellor for Student Affairs

Approvals:

ames L. Llorens, Ph.D.

Chancellor, SUBR

Ronald Mason, Jr., J.D.

President, SUS

Southern University System General Fund Budget Projections For Fiscal Year Ending June 30, 2013 As of August 7, 2013

	Actual as of	Description de	Total	Budget	Actual as	Over (Under)
D	06/30/13	Projected	FY 2012-13	as of 6/30/2013	% of Budget	Budget
Revenues	0.40.40.4.0.70	Φ.0	* 40. 40.4.0 7 0	# 40 40 4 0 7 0	100.00/	фо
General Fund Direct	\$49,484,878	\$0	\$49,484,878	\$49,484,878	100.0%	\$0
Statutory Dedicated	4,709,180	-00	4,709,180	4,709,182	100.0%	(2)
Funds Due From Mgmt or BOR						
Federal	3,384,248	269,961	3,654,209	3,654,209	92.6%	0
Self Generated						
Tuition - Fall 2012	23,104,244	0	23,104,244	23,307,069	99.1%	(202,825)
Tuition - Spring 2013	21,954,873	0	21,954,873	22,237,966	98.7%	(283,093)
Tuition - Summer	3,140,660	0	3,140,660	3,893,296	80.7%	(752,636)
Out-of-State Fees	6,241,708	0	6,241,708	7,013,039	89.0%	(771,331)
Other	13,045,815	-00	13,045,815	13,327,143	97.9%	(281,328)
InterAgency Transfer	1,951,511	0	1,951,511	1,949,025	100.1%	2,486
Total Revenues	\$127,017,116	\$269,961	\$127,287,077	\$129,575,807	98.0%	\$(2,288,730)
Expenditures by Object						
Salaries	65,213,805	\$-	\$65,213,805	\$67,070,094	97.2%	(1,856,289)
Other Compensation	211,421	-00	211,421	303,477	69.7%	(92,056)
Related Benefits	25,891,509	-00	25,891,509	26,244,126	98.7%	(352,617)
Total Personal Services	\$91,316,735	\$-	\$91,316,735	\$93,617,697	97.5%	\$(2,300,962)
Travel	\$699,178	\$ -	\$699,178	\$671,739	104.1%	\$27,439
Operating Services	9,346,264	60,000	9,406,264	9,105,356	102.6%	300,908
Supplies	1,267,636	4,895	1,272,531	1,538,893	82.4%	(266,362)
Total Operating Expenses	\$10,613,900	\$64,895	\$10,678,795	\$10,644,249	99.7%	\$34,546
Professional Services	309,958	-00	309,958	644,650	48.1%	(334,692)
Other Charges	5,970,592	454,444	6,425,036	6,893,621	86.6%	(468,585)
Debt Services	29,074	\$0	29,074	75,542	38.5%	(46,468)
Interagency Transfers	9,849,711	336,244	10,185,955	10,063,171	97.9%	122,784
Total Other Charges	\$16,159,335	\$790,688	\$16,950,023	\$17,676,984	91.4%	\$(726,961)
General Acquisitions	215,355	-00	215,355	264,908	81.3%	(49,553)
Library Acquisitions	373,364	-00	373,364	646,946	57.7%	
Major Repairs	210,000	0	210,000	210,000	100.0%	0
Total Acquist. & Major Repairs	\$798,719	\$ -	\$798,719	\$1,121,854	71.2%	\$(323,135)
Scholarships	\$6,006,452	\$13,097	6,019,549	\$5,843,284	102.8%	\$176,265
Total Expenditures	\$125,594,320	\$868,680	\$126,463,000	\$129,575,807	96.9%	\$(3,112,807)

Southern University Board and System Administration General Fund Budget Projections For Fiscal Year Ending June 30, 2013 As of August 7, 2013

	Actual as of		Total	Budget	Actual as	Over (Under)
	06/30/13	Projected	FY 2012-13	as of 6/30/2013	% of Budget	Budget
Revenues						
General Fund Direct	\$2,421,547	\$0	\$2,421,547	\$2,421,547	100.0%	\$0
Statutory Dedicated						0
Funds Due From Mgmt or BOR						0
Federal						0
Self Generated						0
Tuition - Fall 2012						0
Tuition - Spring 2013						0
Tuition - Summer						0
Out-of-State Fees						0
Other						0
InterAgency Transfer						
Total Revenues	\$2,421,547	\$0	\$2,421,547	\$2,421,547	100.0%	\$0
Expenditures by Object		_				
Salaries	\$1,084,878	\$0	1,084,878	\$1,146,575	94.6%	(61,697)
Other Compensation	52,000		52,000	57,000	91.2%	(5,000)
Related Benefits	300,903		300,903	360,092	83.6%	(59,189)
Total Personal Services	\$1,437,781	\$0	\$1,437,781	\$1,563,667	91.9%	-\$125,886
Travel	\$(84)	\$0	\$(84)	32,000	-0.3%	-32,084
Operating Services	6,998		6,998	27,500	25.4%	-20,502
Supplies	9,330		9,330	74,139	12.6%	-64,809
Total Operating Expenses	\$16,328	\$0	\$16,328	\$101,639	16.1%	-\$85,311
Professional Services	2,200		2,200	23,000	9.6%	-20,800
Other Charges	42,487		42,487	136,179	31.2%	-93,692
Debt Services						
Interagency Transfers	916,538		916,538	525,000	174.6%	391,538
Total Other Charges	\$961,225	\$0	\$961,225	\$684,179	140.5%	\$277,046
General Acquisitions	6,297		6,297	40,062	15.7%	-33,765
Library Acquisitions						0
Major Repairs						0
Total Acquist. & Major Repairs	\$6,297	\$0	\$6,297	\$40,062	15.7%	-\$33,765
Scholarships						
Total Expenditures	\$2,421,547	\$0	\$2,421,547	\$2,421,547	100.0%	\$0

Southern University - Baton Rouge General Fund Budget Projections For Fiscal Year Ending June 30, 2013 As of August 7, 2013

	Actual as of 06/30/13	Projected	Total FY 2012-13	Budget as of 6/30/2013	Actual as % of Budget	Over (Under) Budget
Revenues						
General Fund Direct	\$27,448,261	\$0	\$27,448,261	\$27,448,261	100.0%	\$0
Statutory Dedicated	1,904,813	0	1,904,813	1,904,815	100.0%	(2)
Funds Due From Mgmt or BOR						
Federal						
Self Generated						
Tuition - Fall 2012	12,089,529	0	12,089,529	12,025,176	100.5%	64,353
Tuition - Spring 2013	11,396,462	0	11,396,462	11,340,162	100.5%	56,300
Tuition - Summer	1,767,077	0	1,767,077	2,233,948	79.1%	(466,871)
Out-of-State Fees	4,619,001	0	4,619,001	5,396,251	85.6%	(777,250)
Other	10,578,731	0	10,578,731	12,089,281	87.5%	(1,510,550)
InterAgency Transfer	1,951,511	0	1,951,511	1,949,025	100.1%	2,486
Total Revenues	\$71,755,384	\$0	\$71,755,384	\$74,386,919	96.5%	\$(2,631,535)
Expenditures by Object						
Salaries	\$35,751,407	0	\$35,751,407	\$35,873,352	99.7%	(121,945)
Other Compensation	159,421	0	159,421	168,477	94.6%	(9,056)
Related Benefits	14,976,720	0	14,976,720	15,458,383	96.9%	(481,663)
Total Personal Services	\$50,887,548	\$0	\$50,887,548	\$51,500,212	98.8%	\$(612,664)
Travel	\$129,640	\$0	\$129,640	\$249,735	51.9%	\$(120,095)
Operating Services	3,793,303	0	3,793,303	3,893,773	97.4%	(100,470)
Supplies	814,390	0	814,390	929,261	87.6%	(114,871)
Total Operating Expenses	\$4,607,693	\$0	\$4,607,693	\$4,823,034	185.1%	\$(215,341)
Professional Services	77,557	0	77,557	328,167	23.6%	(250,610)
Other Charges	3,987,471		3,987,471	4,570,571	87.2%	(583,100)
Debt Services		0				
Interagency Transfers	6,254,707	146,183	6,400,890	7,070,409	88.5%	(669,519)
Total Other Charges	\$10,319,735	\$146,183	\$10,465,918	\$11,969,147	86.2%	\$(1,503,229)
General Acquisitions	109,617	0	109,617	76,886	142.6%	32,731
Library Acquisitions	126,598	0	126,598	137,649	92.0%	(11,051)
Major Repairs	210,000	0	210,000	210,000	100.0%	0
Total Acquist. & Major Repairs	\$446,215	\$0	\$446,215	\$424,535	105.1%	\$21,680
Scholarships	\$5,218,369	0	\$5,218,369	\$5,420,256	96.3%	\$(201,887)
Total Expenditures	\$71,609,201	\$146,183	\$71,755,384	\$74,386,919	96.3%	\$(2,631,535)

Southern University Law Center General Fund Budget Projections For Fiscal Year Ending June 30, 2013 As of August 7, 2013

	Actual as of 06/30/13	Projected	Total FY 2012-13	Budget as of 6/30/2013	Actual as % of Budget	Over (Under) Budget
Revenues						
General Fund Direct	\$3,964,660		3,964,660	3,964,660	100.0%	0
Statutory Dedicated	207,952		207,952	207,952	100.0%	0
Funds Due From Mgmt or BOR						
Federal						
Self Generated						
Tuition - Fall 2012	3,376,331		3,376,331	3,267,465	103.3%	108,866
Tuition - Spring 2013	3,113,555		3,113,555	3,083,377	101.0%	30,178
Tuition - Summer	733,367		733,367	589,348	124.4%	144,019
Out-of-State Fees	1,398,478		1,398,478	1,385,805	100.9%	12,673
Other	266,659		266,659	211,862	125.9%	54,797
InterAgency Transfer						0
Total Revenues	13,061,002	-	\$13,061,002	12,710,469	102.8%	\$350,533
Expenditures by Object						
Salaries	7,307,294		7,307,294	7,061,522	103.5%	245,772
Other Compensation						
Related Benefits	2,316,416		2,316,416	2,430,461	95.3%	(114,045)
Total Personal Services	\$9,623,710	\$0	\$9,623,710	\$9,491,983	101.4%	\$131,727
Travel	\$296,404		\$296,404	\$117,500	252.3%	\$178,904
Operating Services	1,637,766	-	1,637,766	1,721,573	95.1%	(83,807)
Supplies	67,235	4,895	72,130	147,501	45.6%	(75,371)
Total Operating Expenses	\$1,705,001	\$4,895	\$1,709,896	\$1,869,074	91.2%	\$(159,178)
Professional Services	50,482		50,482	85,000	59.4%	(34,518)
Other Charges	162,544		162,544	157,090	103.5%	5,454
Debt Services						
Interagency Transfers	292,322		292,322	292,322	100.0%	0
Total Other Charges	\$505,348	\$0	\$505,348	\$534,412	94.6%	\$(29,064)
General Acquisitions	10,781		10,781	32,500	33.2%	(21,719)
Library Acquisitions	200,268		200,268	445,000	45.0%	(244,732)
Major Repairs		-				
Total Acquist. & Major Repairs	\$211,049	\$0	\$211,049	\$477,500	44.2%	\$(266,451)
Scholarships	\$189,823	\$13,097	\$202,920	\$220,000	86.3%	(17,080)
Total Expenditures	\$12,531,335	\$17,992	\$12,549,327	\$12,710,469	98.6%	\$(161,142)

Southern University at New Orleans General Fund Budget Projections For Fiscal Year Ending June 30, 2013 As of August 7, 2013

	Actual as of		Total	Budget	Actual as	Over (Under)
	06/30/13	Projected	FY 2012-13	as of 6/30/2013	% of Budget	Budget
Revenues						
General Fund Direct	\$7,383,830		\$7,383,830	\$7,383,830	100.0%	0
Statutory Dedicated	594,468		594,468	594,468	100.0%	0
Funds Due From Mgmt or BOR						0
Federal						
Self Generated						
Tuition - Fall 2012	\$4,499,246		\$4,499,246	4,672,004	96.3%	(172,758)
Tuition - Spring 2013	4,299,344		4,299,344	4,672,003	92.0%	(372,659)
Tuition - Summer	277,591		277,591	800,000	34.7%	(522,409)
Out-of-State Fees	126,242		126,242	224,483	56.2%	(98,241)
Other	1,894,997		1,894,997	728,930	260.0%	1,166,067
InterAgency Transfer				,		,
Total Revenues	\$19,075,718	\$0	\$19,075,718	\$19,075,718	100.0%	\$-
Expenditures by Object						
Salaries	\$10,334,807		10,334,807	\$11,765,512	87.8%	(1,430,705)
Other Compensation	0		0	0		0
Related Benefits	4,619,381		4,619,381	4,163,117	111.0%	456,264
Total Personal Services	\$14,954,188	\$0	\$14,954,188	\$15,928,629	93.9%	\$(974,441)
Travel	\$28,225		\$28,225	\$17,191	0.0%	\$11,034
Operating Services	2,023,996		2,023,996	1,334,232	151.7%	689,764
Supplies	135,311		135,311	96,871	139.7%	38,440
						0
Total Operating Expenses	\$2,159,307	\$0	\$2,159,307	\$1,431,103	150.9%	\$728,204
Professional Services	51,528		51,528	100,000	51.5%	(48,472)
Other Charges	681,478		681,478	782,075	87.1%	(100,597)
Debt Services						
Interagency Transfers	604,092		604,092	604,092	100.0%	0
Total Other Charges	\$1,337,098	\$0	\$1,337,098	\$1,486,167	90.0%	\$(149,069)
General Acquisitions						
Library Acquisitions			0	10,000	0%	(10,000)
Major Repairs						
Total Acquist. & Major Repairs	\$0	\$0	\$0	\$10,000	0%	\$(10,000)
Scholarships	\$596,900	\$0	\$596,900	\$202,628	294.6%	\$394,272
Total Expenditures	\$19,075,718	\$0	\$19,075,718	\$19,075,718	100.0%	\$0

Southern University at Shreveport General Fund Budget Projections For Fiscal Year Ending June 30, 2013 As of August 7, 2013

	Actual as of		Total	Budget	Actual as	Over (Under)
	06/30/13	Projected	FY 2012-13	as of 6/30/2013	% of Budget	Budget
Revenues						
General Fund Direct	\$5,756,207		\$5,756,207	\$5,756,207	100.0%	0
Statutory Dedicated	194,866		194,866	194,866	100.0%	0
Funds Due From Mgmt or BOR						
Federal						
Self Generated						
Tuition - Fall 2012	3,139,138		3,139,138	3,342,424	93.9%	(203,286)
Tuition - Spring 2013	3,145,512		3,145,512	3,142,424	100.1%	3,088
Tuition - Summer	362,625		362,625	270,000	134.3%	92,625
Out-of-State Fees	97,987		97,987	6,500	1507.5%	91,487
Other	305,428		305,428	297,070	102.8%	8,358
InterAgency Transfer						
Total Revenues	\$13,001,763	\$0	\$13,001,763	\$13,009,491	99.9%	\$(7,728)
Expenditures by Object						
Salaries	\$6,657,266		\$6,657,266	\$6,886,214	96.7%	(228,948)
Other Compensation				. , ,		0
Related Benefits	2,472,172		2,472,172	2,618,631	94.4%	(146,459)
Total Personal Services	\$9,129,438	\$0	\$9,129,438	\$9,504,845	96.1%	(\$375,407)
Travel	\$29,097		\$29,097	26,686	109.0%	\$2,411
Operating Services	1,621,683	60,000	1,681,683	1,660,659	97.7%	21,024
Supplies	66,080		66,080	86,071	76.8%	(19,991)
**	Ź			,		0
Total Operating Expenses	\$1,687,763	\$60,000	\$1,747,763	\$1,746,730	96.6%	\$1,033
Professional Services	89,012		89,012	55,233	161.2%	33,779
Other Charges	717,346	420,362	1,137,708	900,571	79.7%	237,137
Debt Services	29,074		29,074	75,542	38.5%	(46,468)
Interagency Transfers	750,733		750,733	644,587	116.5%	106,146
Total Other Charges	\$1,586,165	\$420,362	\$2,006,527	\$1,675,933	94.6%	\$296,815
General Acquisitions	\$0	\$0	\$0	1,000		(1,000)
Library Acquisitions	46,498		46,498	54,297	85.6%	(7,799)
Major Repairs	, -		, -			())
Total Acquist. & Major Repairs	\$46,498	\$0	\$46,498	\$55,297	84.1%	\$(8,799)
Scholarships				,		
Total Expenditures	\$12,478,961	\$480,362	\$12,959,323	\$13,009,491	95.9%	\$(50,168)

Southern University Agricultural Research and Extension Center General Fund Budget Projections For Fiscal Year Ending June 30, 2013 As of August 7, 2013

	Actual as of		Total	Budget	Actual as	Over (Under)
	06/30/13	Projected	FY 2012-13	as of 6/30/2013	% of Budget	Budget
Revenues						
General Fund Direct	\$2,510,373	0	\$2,510,373	\$2,510,373	100.0%	0
Statutory Dedicated	1,807,081	0	1,807,081	1,807,081	100.0%	0
Funds Due From Mgmt or BOR						0
Federal	3,384,248	269,961	3,654,209	3,654,209	92.6%	0
Self Generated						
Tuition - Fall 2012			-00			
Tuition - Spring 2013			-00			
Tuition - Summer			-00			
Out-of-State Fees			-00			
Other			-00			
InterAgency Transfer			-00			
Total Revenues	\$7,701,702	\$269,961	\$7,971,663	\$7,971,663	96.6%	\$-00
Expenditures by Object						
Salaries	\$4,078,153		4,078,153	\$4,336,919	94.0%	(258,766)
Other Compensation			-00	78,000	0.0%	(78,000)
Related Benefits	1,205,917		1,205,917	1,213,442	99.4%	(7,525)
Total Personal Services	\$5,284,070	\$-	\$5,284,070	\$5,628,361	93.9%	-\$344,291
Travel	\$215,896		\$215,896	\$228,627	94.4%	-\$12,731
Operating Services	262,518		262,518	467,619	56.1%	(205,101)
Supplies	175,290		175,290	205,050	85.5%	(29,760)
Total Operating Expenses	\$437,808	\$-	\$437,808	\$672,669	65.1%	\$(234,861)
Professional Services	39,179		39,179	53,250	73.6%	(14,071)
Other Charges	379,266	34,082	413,348	347,135	109.3%	66,213
Debt Services			-00			0
Interagency Transfers	1,031,319	190,061	1,221,380	926,761	111.3%	294,619
Total Other Charges	1,449,764	\$224,143	\$1,673,907	\$1,327,146	109.2%	\$346,761
General Acquisitions	88,660		\$88,660	\$114,460	77.5%	(25,800)
Library Acquisitions			0			0
Major Repairs			0	-00		0
Total Acquist. & Major Repairs	88,660	\$ -	\$88,660	\$114,460	77.5%	-\$25,800
Scholarships	1,360		\$1,360	\$400	340.0%	960
Total Expenditures	\$7,477,558	\$224,143	\$7,701,701	\$7,971,663	93.8%	\$(269,961)